

The Journal

Thursday, March 5, 1998

50 cents (Tax included)

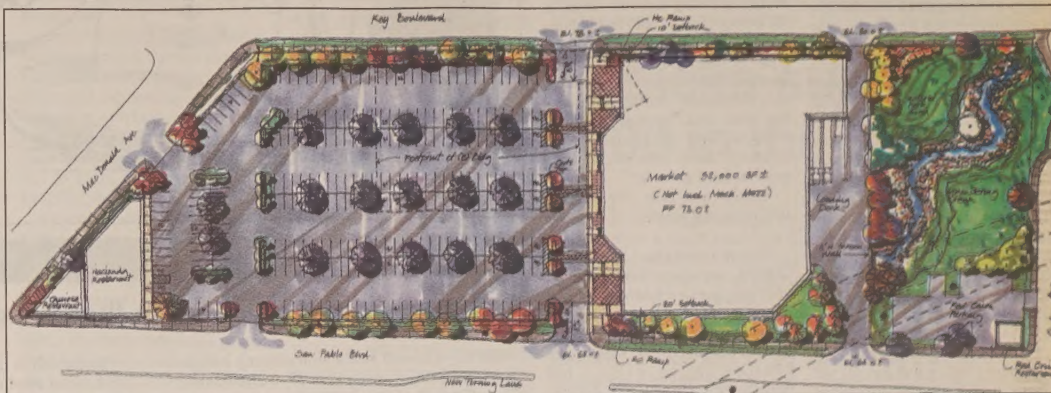
Lucky Store proposal doesn't win any Friends

■ This proposal may be the only one the chain puts forward for the site.

By J.R. Deaton

EL CERRITO—They came, they saw, they were not impressed. About a dozen people showed up last week at the Redevelopment Advisory Committee meeting to see the new Lucky Store proposal, and as the presenter of the plan told the audience: "Sometimes you can reach a compromise and sometimes you can't." Not one of the people in the audience seemed to like the revised plan for the new improved and expanded Lucky Store proposed for north El Cerrito. Most of the audience were residents of the neighborhood where the new store is planned or members of Friends of Baxter Creek, a community group dedicated to saving the urban stream that runs through the proposed building site.

American Stores Properties Inc., Lucky's corporate parent, wants to replace the current Lucky store near Macdonald and San Pablo avenues with a new 52,000-square-foot com-



Baxter Creek snakes across the south (right-hand) side of the proposed project area, where Lucky envisions a natural area separated from the adjacent supermarket by an 8-foot wall. The creek would be undergrounded where a driveway would allow access to the loading dock. The planned parking lot is the site of the present store

bination drug and grocery store. The new store would extend south and a little west of the old store, near where the Winston Tire store is presently located. Efforts to save and restore the nearby urban creek seem to have given American Stores a corporate

headache.

Friends of Baxter Creek spokespersons Maryann Aberg and Lisa Viani distributed a prepared statement that said the new design for the expanded market "fails to reflect the innovative thinking promised by

Lucky representatives" at a Nov. 97 meeting with the group. "This proposal eliminates most of the open space on the site and buries at least half of the creek in a concrete culvert," the letter contended.

Bill Ekhoof of Gallagher and

Miersch, the real estate broker representing Lucky Stores, seemed to imply that this latest design was put forward as a take it or leave it final offer. "This is the best work product we've come up with to date," he said.

See LUCKY on page 12

New on the Avenue



Greg Hugunin

A sample street light, bench and tree grate, recently installed at the corner of Solano Avenue and Key Route Boulevard to give city residents an idea of what the new Solano will look like. Other sample furniture, including trash receptacles and planters, will arrive soon. On Monday night, the City Council authorized \$115,000 and \$62,500, respectively, for inspection and staking services for the project, slated to begin in mid-April. "From what we can tell, it's like a spaghetti bowl in there," said City Administrator Daren Fields of the telephone, gas, cable TV and other lines running under the street. A contractor will be selected at the March 16 council meeting, Fields said.

EC takes stand against tobacco investment

By J.R. Deaton

EL CERRITO—In a move characterized as a "think globally — act locally" Berkeley-style action, the city council voted earlier this month to ease out of tobacco investments and urge the state to do likewise.

The resolution, introduced by Councilmember Mark Friedman, passed 4-1.

"When the tobacco industry is trying to entice our children to smoke and continues to put a product out that has been declared to be a tremendous health hazard — it makes no sense at all for government, local state and federal, to invest any public money into those tobacco companies," Friedman told an audience of

about 35 people at the Feb. 17 city council meeting.

Friedman sponsored a similar measure at the previous council meeting, but that resolution failed to pass. This latest, and successful resolution, emphasized state action rather than the City acting alone. The revised proposal urges the State Legislature, the Local Agency Investment Fund (LAIF) and the California Public Employees Retirement System to stop investing in companies that derive 15 percent or more of their revenues from tobacco products. It also instructs the City Treasurer to "avoid investments" in companies that derive 15 percent or more of their revenues from tobacco products and to

See STAND on page 12

Updated website keeps public in touch with city government

By Greg Hugunin

ALBANY—Going boldly where no northern gateway to Alameda County has gone before, the City of Albany has expanded its Internet services with a brand-new web site, which was presented to the City Council Monday night.

The new site, put together by Assistant City Administrator Ann Ritzma, was launched in December and features downloadable documents previously available only during normal business hours. With information ranging from job listings to links to other Albany web sites, officials hope the new site will help city employees better serve their residents and make City Hall more accessible than ever.

"In this rapid unfolding (of the Internet), three years spans an evolutionary cycle and predictions about the future quickly become historical

reflections," states a staff report on the new site, which represents an updated version of the old one, online since early 1997. With 4,763 "hits" as of 1:13 p.m. Tuesday, the site, Ritzma said, provides "all sorts of information" about city departments, helping Albany fulfill its goal of providing information with its citizens.

Visitors to the site can find out who serves on the City Council, as well as city boards and commissions. One can obtain meeting schedules or information about the departments of the City Attorney and City Treasurer, "basic information that gives people an idea of what goes on in each department," Ritzma said.

Information is available on the office of the City Clerk, as well as the city's absentee ballot project. One popular department has been Community Development and Environmental Resources, Ritzma said, where

The site's info about city departments helps Albany fulfill its goal of improving communication with residents.

contractors and home owners can download building and zoning permits, fill them out and then fax them back to the city so that they can be processed as soon as possible.

Have a city tree but don't know how to take care of it? That, too, can be found on-line. Job-seekers can

See WEBSITE on page 20

Albany weathers storms well

■ Some sliding on Albany Hill, a sinkhole and potential future sinkholes are on the damage list.

By Greg Hugunin

ALBANY—It has been the wildest, wettest El Niño imaginable, a time of mudslides, sewer overflows, even a Caltrans-induced flood on Eastshore Highway. With its hatches battened and its tree limbs trimmed, however, Albany has emerged for the most part unscathed, Maintenance and Engineering Manager Ray Barker told the City Council Monday.

"The city's really holding its own," Barker said, pointing to various proactive steps city crews have taken since fall to help ride out the storms. However, the time to celebrate has yet to arrive, as El Niño could linger through April: "We're not out of the woods yet, but we've got a good handle on it," Barker said.

From mudslides on Albany Hill to the ubiquitous Portland Avenue sewer overflows to a downed tree and even a San Francisco-style sinkhole, Albany, like just about every other city in California, has felt El Niño's wrath. However, with the record-setting rains of February behind us, more than a week of clear skies have allowed city workers and residents alike to pause and assess the damage, which, fortunately, has been relatively minor.

According to Barker, preparation began in July, when street sweepers cleared some seven tons of debris from residential streets and an additional two tons from commercial areas. Also, beginning in September, crews began hand-cleaning storm drain inlets at a rate of 800 to 900 per month, repeating the task five times before the first of the year.

Another key to the city's El Niño preparation rested with an aggressive tree-trimming program, which resulted in a mere six fallen limbs thus far. In December, the city made sand bags available at both the Bill Lewis Teen Center and the city's maintenance center, free of charge for those unfortunate enough to find themselves threatened with flooding.

On another, more messy front, the city also did what it



Heavy rains brought part of the hillside tumbling down on Jackson Street.

could prepare for the perpetual Portland Avenue sewer overflows, in which thousands of gallons of raw sewage mixed with rainwater flood the residential street because of an under-capacity City of Berkeley line. Although one can do nothing to prevent the flows or stop them once they start, the city did develop a "communication tree" in which Albany and Berkeley crews responded to the problem, which "blew" sewer manholes along much of Portland and at the Center for the Blind on Adams Street.

Though storm water-related flooding has been relatively minimal, Barker did identify 15 "hot spots" around the city, the result of deferred maintenance or "some type of failure of the storm drain system." The most problematic: the corner of Kains and Solano Avenues near Grace Baking. City crews head immediately for the hot spots with the beginning of each storm, Barker said.

Though Albany may be in much better shape than the town of Rio Nido, it did experience a few mudslides on Albany Hill, including one on city property above Jackson Street. "It's basically a washout we have there," Barker said, pointing to another small slide on private property at the end of Madison Street and erosion prob-

See WET on page 20

The Ace of Cups

Ever vigilant, the Ace of Cups sees you

By Greg Hugunin

Hey, El Cerrito! Wanna just ... chill? Then check out our brand new feature, the Ace of Cups Albanywatch 1998! That's right, herein you will find all the juicy tidbits left out of previous Journals, the tawdry sex schemes, accusations of hackery, perhaps even a "moment" or two. So sit back, relax, and for all of you out there in Albany, remember: the Ace of Cups sees you!

Ladbrokewatch: Boy, if Ladbroke Racing Corp. was the type of organization that whacked people who got in its way, well, we here at the Ace of Cups could think of a few 'Citizens for Responsible Government' who'd be pushing up daisies by now. Fortunately, gambling is more of a corporate thing than a mob thing these days, and nothing more dangerous than a biting comment or two has been hurled at everyone's favorite "community group" (WCT's words, and not A of C's). Ladbroke, you big sofie! The City Attorney may be right; these lawsuits have cost Albany a couple million in potential taxes, but what about you?

First, you spend \$250,000 convincing the good people of Albany that what they really needed was a cardroom (and almost half voted against it anyway; can you apply for a partial refund in that case?). On top of that, you once said you'd shelled out more than \$600,000 in legal fees fighting the subsequent lawsuit (as of late 1996!) That's over a year ago! Then CRG sues you (again,) wins its first suit in appellate court, gets you turned down for reconsideration by the Supreme Court, all of this costing countless more thousands along the way, and to top it all off, CRG has the gall ... the nerve! ... to ask for \$935,000 to cover (its) legal fees, the ones racked up doing all the above! How the Board of Directors must have groaned! And ... can it get worse? ... yes it can, for what really hurts is the loss of the millions of dollars you stood to make on the cardroom itself, the very millions that prompted you to shell out all that macaroni in the first place!

Now, we here at A of C Laboratories may not be MBAs, but we do feel safe hazarding a guess that this whole affair has cut into the bottom line. On the bright side, a snippet from January's *Wall Street Journal*, handily included in the CRG motion for attorneys' fees (Exhibit H), says Ladbroke's parent company, Ladbroke Group PLC, was expected to report a profit last year of more than 100 million pounds, before interest and taxes. Hey, pounds are worth more than dollars, so that's pretty dang good, but nonetheless: we promise to cry our eyes out for you every night!

Outiswatch: Ah, the villainous Robert R. Outis, attorney for the above-mentioned "community group." When will he stop picking on poor Ladbroke? But before you tar and feather him, allow us to share an anecdote that shows there may be a tiny, tiny bit of good in this evil man.

If you've ever written a story about a case Bob Outis is working on, you're aware how hard it is to come up with something he doesn't know. Who tracked down that Delaware corporation that now owns the racetrack? Certainly not us! And so, with that in mind, please donate a moment to Mr. O and imagine the following scene:

It is the summer of 1997, a sweltering, desperate time. *The Journal* is full bore in the middle of a series on Albany bars and, ever daring, a young reporter stands at the corner of San Pablo and Solano, taking a picture of the Ivy Room's sign. A dark blue station wagon approaches bearing none other than that blackguard Outis, who ducks his head and, through an open window, says something to the effect of, "There's our investigative reporter hard at work!"

That's right Bob, *The Journal* will go to any length!

Councilwatch: Hey City Council, sorry about that crack about your meetings a while back ("... all the drama of a tea party in the land of the dead."). Of course, it's usually not that bad, and Bruce seems to be handling things well ... but nonetheless: we've got a double-barreled eye on you!

I heard someone once did this, but unfortunately I missed it: A working reporter walked up to the public comment podium and ... addressed you, just like anyone else! Geez, I have a few comments I'd like to make! I'll wait for the cable coverage to start, but hey, be warned, it's coming!

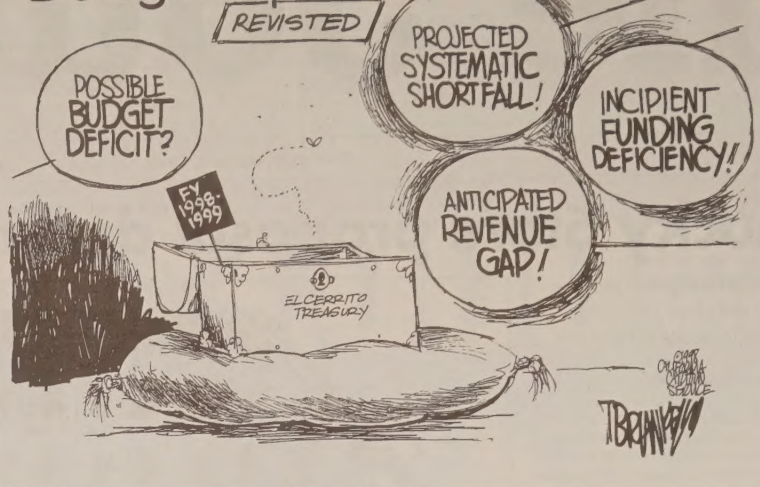
Deatonwatch: I'm sure when you think of *The Journal* you think of staff writer J.R. Deaton and I standing toe to toe in the newsroom, flanked by a legion of editors and bright-eyed interns as we debate the endless complexities of background sourcing, libel law and which city is better, Albany or El Cerrito. To be honest, well, we both work at home, and I've never even met him. So hey, J.R.! Just wanted to say "hey!"

Hugininwatch: No, not me, my Dear Old Dad, who retired not long ago. After 40-plus years of Big Time Worrying, my father now wakes up in the morning, looks in the mirror and ... laughs himself silly thinking about all the things that used to keep him up at night! He really does! And to top it all off, the local newspaper recently did a feature on his home. Said the Press: "While some friends have described John Huginin's (ouch!) Mesa home as a work of art, other visitors have called it 'the ultimate bachelor's pad.'" Hey! Way to go Pop!

Sorry, but it looks like we're running out of space. We know, you're wondering: What about the *School Boardwatch*? The *Villagewatch*? Not to mention the *Community Development* and *Environmental Resourceswatch*? Oh, we'll get around to that some day, so fear not! AceDesCups@aol.com thunders on.

Budget Speak

REVISED



From the Mayor's Desk

By Jane Bartke
El Cerrito mayor

A chance to get involved in the General Plan process

The City Council held a joint meeting with the Planning Commission on Feb. 23 to discuss the General Plan. Both groups felt that it is very important that all segments of the community be included in the process of developing a new General Plan for El Cerrito.

This plan will decide the direction of the City for the next 20 years. It should be representative of all.

With the input from the consultants hired to facilitate the General Plan, the City Council decided to set up a seven member Process Team. This group will meet approximately five times to ensure that all interested members of the community will be consulted and involved in the General Plan update.

You are needed to apply to be a member of the Process Team. There will be four citizen positions. The Process Team will consist of one Council member to be selected by the Council; one Planning Commissioner to be selected by the Planning Commission; the Chamber of Commerce representative, Sil Addiego; and the four open citizen positions. The Council will interview all interested citizens for the open positions.

Please call or drop by City Hall to pick up an application. Applications are due by 4 p.m. on Thursday, March 19. Interviews with the Council will take place on Tuesday, March 24.

In other business

• Congratulations to El Cerrito Printing for the stylish new roof on their building! The clay tiles are very attractive as you go west on Potrero and remind us that we were once part of a Spanish land grant.

• In case you were wondering, that is a Taco Bell that is being built by Home Depot. It is designed to be pedestrian friendly and easily accessible from the street.

• Last month the Council had one of its meetings at St. Peter's C.M.E. church in West El Cerrito. The Council will be continuing the neighborhood meeting concept.

• There are plans in the future to have a Study Session with developer Charlie Oewel and BART to listen to their comprehensive concept for the area

See MAYOR on page 20

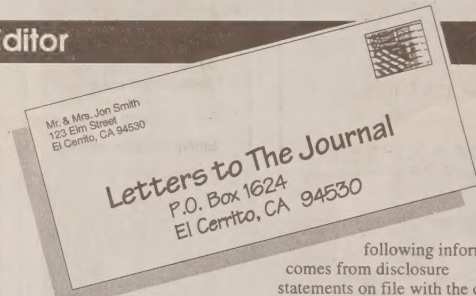
Letters to the Editor

Ferry service needs serious consideration

Editor:

In light of the current interest in ferry service (and the fact that the Bay Bridge will soon be retrofitted, stranding thousands of commuters and creating an immediate need for alternate transportation modes), I have written to our city council to request that they immediately appoint one of two Albany representatives to the Blue Ribbon Task Force, a group formed to report to the State Legislature regarding the state of ferry service in the Bay Area. The Task Force includes representatives of major employers, communities which front on the bay, environmental organizations and public agencies.

The importance of ferry service for the Bay's future cannot be underestimated.



Albany is obviously situated in a location that might take advantage of such service. Because currently there are a number of entities studying ferry service, Albany needs a representative to find out if there is a role that our city might play in the regional scheme of things as well as the local scheme of things. San Francisco is actively pursuing ferry service to Treasure Island, Richmond has just begun service, Berkeley is looking at the issue (although I don't believe their marina has the appropriate facilities), and Oakland is expanding their existing ferry service. Albany, too, should explore its potential in this regard.

In addition, the council should hold a public presentation from the Blue Ribbon Task Force to update our community on the status of Bay Area ferry studies. Perhaps even an Albany Ferry Task Force would be appropriate at this point? Members of the community, the Waterfront Committee, and the Traffic & Safety Commission would welcome such an undertaking. In fact, the Waterfront Committee will be receiving an update on ferries from City Staff at its next public meeting (call the city clerk for the March 5 meeting agenda).

Jerri Holan

Waterfront Committee member
Albany

Money deciding factor in election

Editor:

The final campaign disclosure statements for the last November El Cerrito City Council election were filed on Jan. 31. They reveal a disturbing trend similar to state and national levels. That trend is for candidates who are well off to spend their own money to win or "buy" their election. The

following information comes from disclosure statements on file with the city.

Gina Brusatori spent \$19,538 for her council seat, \$7,500 of that amount personally loaned or given amounting to 38 percent from her own pocket. Larry Damon spent \$12,808, \$8,850 from his own pocket or 69 percent. In addition, the El Cerrito Citizens Alliance, which endorsed only Damon, donated \$1882 to support him, for a total of \$14,690 (the \$1882 came from two people). Janet Abelson, who lost to Damon, spent \$5,673. Mark Friedman spent \$13,650, and nothing from his own pocket. He did receive substantial out-of-town money. All of the foregoing contributions and amounts were in compliance with the state campaign finance law, designed to reduce campaign spending.

A victorious campaign in E.C. has usually required precinct volunteer delivery of a flyer to every registered voter of a family — a city-wide "mailer," — signs — influential endorsements — the candidate's history of volunteerism in local public life — a few public speeches, and private "kaffee klatches" — ability to devote at least 20 hours weekly to the elected office (which pays \$440 per month) and the money need to win office if required to win.

Annual inflation costs are only a small fraction of total costs. How much spending is too much? It appears that a large bank account is needed, if others don't contribute enough. It also looks like our "grass roots" won't stay green without more of "the green" than candidates for local office should have to raise.

Perhaps readers of this piece will come up with feasible ideas for equalizing political campaign spending at all levels of our republic's governance, beginning with the grass roots.

Art Schroeder
El Cerrito

Around Town

Relocating carpools renaming parks

By Chris Treadway
Journal editor

I PITY THE POOL carpoolers in Del Norte its casualness increasingly structured. Carpooling sprang up on Peerless off of Cutting Boulevard until the city designated a different lane when work on Del Norte Marketplace. Now the Environmental Defense Fund is facilitating an effort to relocate the pickup zone to Kearney at Cutting.

Commuters along the Eastshore are well aware of casual carpooling. Most find two passengers for the morning commute have gotten free passage across the bridge. The parking lot of former Breuner's store on Street is one high profile phenomenon, attracting commuters from El Cerrito Albany. Even more popular Peerless Avenue behind the In-the-Box on Cutting Boulevard which has drawn commuters a wide area along the Eastshore corridor hoping to get into the city and avoid at least half of a roundtrip BART.

The situation on the north of town changed with the groundbreaking of the Del Norte Marketplace project, Peerless which had already gone from through street to a non-revenue cul-de-sac — ideal for carpool purposes — was closed to cars continued to come to the area on weekday mornings resorting to using major thoroughfare Cutting. The disrupted regular traffic from Richmond to El Cerrito the city stepped in, analyzing area and concluding that Eastshore Boulevard was the place for passenger pickup-drop-off.

Because the very definition of casual carpooling is that it evolved by carpoolers, El Cerrito was reluctant to step in to help, with, said city Community Development Manager Gerry Raycraft. The city's opinion changed when traffic was disrupted.

Fliers were handed out by Cerrito police about the relocation from Cutting and enforcement a location that was entirely unofficial to begin with. That shift hasn't gone over well with many commuters, the Environmental Defense Fund — whose interest is in reducing the number of cars on freeways — has stepped in, contenting carpooling at the location declined since the relocation. EDF's Dan Kirshner said the Peerless Avenue site was "probably the premiere carpooling spot in the Bay Area." When the city moved the site, "there were lots of cars, but many passengers," in good part because the new location was far from where Vallejo drops off passengers at Del Norte.

The EDF planned to protest and hand out fliers all week notifying commuters of yet another location: the one-block length of Kearney at Cutting.

"We don't see any downside on this spot," Kirshner said. "I think (the city) didn't want to do it because they thought it was too inconvenient for cars. But in interviews with drivers, we heard from a lot of commuters," said Kirshner's group determined that, particularly with the three-passenger limit on the new carpool lane, drivers found it a small inconvenience.

City officials, as they were with the relocation from Cutting are reluctant to take a position the EDF's effort. But the city change quickly if there is a disruption to local traffic. "I think it's appropriate for me to say yes or no," Raycraft said. He noted that El Cerrito Police Cmdr. Scot Mosby is "worried about the impact on traffic" shift might create. "When you start queuing up cars there, you block a lane of traffic." But the city is standing back for now, said to Kirshner, "Give it a try but if it creates a disruption expect to hear from the El Cerrito Police Department."

See AROUND on page 2

The Journal

EDITOR
Chris Treadway
WRITERS
Greg Hugunin
J.R. Deaton
SPORTS EDITOR
Alan Goldfarb
REAL ESTATE EDITOR
Dennis Evanovsky

OWNERS
W.A. 'Chip' Brown - Mary Brown
PUBLISHER
Scott Little
CIRCULATION DIRECTOR
Patricia Hill
OPERATIONS MANAGER
Carroll L. Pasley
BUSINESS MANAGER
Mari Walden

RETAIL ADVERTISING MANAGER
Jan Wasserman
REAL ESTATE ADVERTISING MANAGER
Carol Hamrick
CLASSIFIED ADVERTISING MANAGER
Rosalie Martinez

The Journal is delivered every Thursday.

Where are we?

All operations are at 5707 Redwood Road (just east of the intersection with Skyline), Oakland, Calif. 94619. Office hours are 9 a.m. to 5 p.m. weekdays.

How to reach us

Our phone number is (510) 339-4060. To reach the editors voice mail call (510) 236-9243. If you have news, calendar items of letters to the editor, send them to the Montclair, 5707 Redwood Road, Room 10, Oakland, CA 94619. Or e-mail them to Hillspub@idion.com Or fax them to (510) 339-4066.

How to place an ad

The deadline for classified ads is 11 a.m. the day before date of publication. To place a classified ad, call (510) 339-8777, fax (510)

339-6010 or come in person to 5707 Redwood Road. To place a display ad, call (510) 339-4030.

How to subscribe

Subscriptions are \$25 per year if carrier-delivered within the normal circulation area of the Journal. Mailed subscriptions are \$100 per year or \$50 for 6-months. Call 339-4040 for more details.

Letters to the editor

Letters to the editor must concern Albany/El Cerrito issues. They should not exceed 750 words. Letters may be edited for clarity. We reserve the right not to publish a letter. Letters must include the name, signature, address and phone number of the writer.

Deadline

Items for publication should reach us 10 days in advance.

A Bay Area Institution
Since 1932

DICK'S

DICK'S CARPET ONE AND AREA RUG WAREHOUSE

WALL TO WALL
CARPET

REMNANTS

AREA RUGS
& RUNNERS

VINYL

PERGO
FLOORINGDISCOUNTS
EVERYDAYFINANCING AVAILABLE
NO INTEREST
NO PAYMENTS
6 MONTHS
OAC1065 Ashby
Berkeley
883-2111444 Lesser
Oakland
534-2100

OPEN 7 DAYS

Police Reports

Indecent exposure suspect arrested

By K. Osborn

ALBANY — On the morning of Feb. 22 a 13-year-old Berkeley boy called Albany police to report that while he was on the 1400 block of Solano Avenue he had been robbed by two boys who first demanded he give up his money and sun glasses and took the items by force when he refused. A description of the attackers was broadcast and another officer located the boys near the Alameda. The victim identified the two 15-year-old Berkeley boys and they were arrested. They were released to their parents with a Notice to Appear.

At about 1 a.m. on Feb. 23 officers investigated a brown and white Ford pickup with two subjects inside that was parked on the 1000 block of Eastshore. They contacted the two El Sobrante men, ages 18 and 19, and observed a bottle of alcohol on the front seat. Both admitted to drinking the alcohol and were arrested. They were cited and released with a Notice to Appear.

Dangerous even without hallucinating

By William-Arthur Haynes

EL CERRITO — Close to 3 p.m. on Feb. 24 a man was sighted running through rush hour traffic on San Pablo Ave. near Cutting Blvd. The man was hallucinating and repeating, "They're trying to kill me." He was transported to Brookside Hospital for a 72-hour observation.

Close to 7 p.m. on Feb. 20 employees from the El Cerrito Plaza Chuck E. Cheese reported that pizzas had been purchased with counterfeit U.S. currency.

On Feb. 23 a woman reported to police that her grandson had stolen an estimated \$800 worth of jewelry from her just prior to leaving her residence.

Sometime in the night between Feb. 21 and Feb. 22 someone used

a blunt object to smash the rear window of an '89 Acura Legend parked on the 500 block of Lexington Ave. The assailant removed the vehicle's stereo.

That same night an unknown suspect used an object to gain entry into an '87 Chevy pick-up parked on the 600 block of Everett St. That vehicle had its face plate removed.

Sometime in the night between Feb. 20 and Feb. 21 an unknown suspect smashed the driver's-side window of a '92 Ford pick-up parked on the 6900 block of Fairview Dr. and removed the speakers from behind the seats and the amplifiers under the seats. The loss was estimated at \$830.

On Feb. 23 a man reported to police that his neighbor was attempting to run him over with his vehicle. After an investigation police found that the story was exaggerated.

At the Central Ave. Burger King on Feb. 23 a woman placed her keys on the counter while paying for her order. At that time an unknown suspect took them with

out her seeing.

Just before 11 p.m. on Feb. 22 an unknown suspect attempted to gain entry to a Carlson Blvd. residence by breaking a bathroom window. The attempt failed. The suspect then attempted to gain entry through another window setting off the alarm system. The suspect fled the scene and there was no loss.

Sometime between 2 p.m. and 2:10 p.m. on Feb. 20 two unknown suspects entered a residence on the 2200 block of Mono Ave. and removed \$20 worth of loose change. The suspects were described. No arrests have been made.

At around 1 p.m. on Feb. 22 a man attempted to buy merchandise at the San Pablo Ave. Lucky with a stolen check. No arrest was made.

On Feb. 18 a woman reported that while she was shopping at the Plaza Longs Drug Store a person bumped into her and she believes removed her wallet from her purse. The loss was estimated at \$85.

At around 4:30 p.m. on Feb. 16 a woman attempted to purchase

merchandise from the Eastshore Blvd. FoodsCo. with a stolen credit card.

Just after midnight on Feb. 18 police responded to a call at an apartment complex on the 5900 block of Avila St. A husband and wife had been involved in an argument over their relationship. The two agreed to sleep that night in different rooms.

On Feb. 23 a man walked into the San Pablo Ave post office and requested three money orders. When the clerk placed the money orders on the counter the assailant swiped them and fled. The suspect was named but no arrests have been made. The loss was estimated at just over \$800.

A '68 Buick Skylark was reported stolen from the 2300 block of Mono St. on Feb. 19.

Sometime between 2:30 p.m. and 4:30 p.m. on Feb. 24 someone broke into a residence on the 6400 block of Fairmount Ave. The assailant removed the owner's car keys and stole the vehicle.

Sometime during the week between Feb. 15 and Feb. 22 an un-

'97 Jeep Cherokee from near Fairmount Ave. There were no witnesses. She found broken glass inside the car. The same morning a resident on the 500 block of Pierce St. reported that his red '88 Ford had been broken into. The windows had been smashed and a stereo stolen.

On March 1 a resident on the 900 block of Tulare St. reported that during the night someone sat in his Mercury Sable and smoked cigarettes. They also left the stereo.

During the week of Feb. 23 officers fingerprinted six subjects in response to 27 false alarms. They assisted seven people who were locked out of their homes and responded to two reports of dogs. In the domestic arena officers intervened in one domestic disturbance and 20 civil disturbances and assists. Firefighter/paramedics responded to three fire calls and medical emergencies.

known suspect entered a residence on the 11300 block of San Ave. and removed a television. The loss was estimated at \$150.

At around 2:20 p.m. on Feb. 23 someone entered a residence on the 7200 block of Cutting Blvd. smashing the victim's sliding window with a decorative metal yard. The suspect was named but no arrests have been made. The loss was estimated at \$997.

Just before 3:30 p.m. on Feb. 25 a man was sustained by Cerrito Plaza security after he caught trying to exit a store merchandise he had not paid for. The assailant brandished a knife while security waited for police to arrive.

AUTOPLUS
575 SAN PABLO AVE. • ALBANYVOTED BEST OF THE BAY
SF BAY GUARDIANCOMPLETE AUTO REPAIR AND SERVICE
DIAGNOSTIC SERVICE FOR USED CAR
BRAKES, CLUTCHES & TIMING BELTS

510 527 0100

Tuesday & Saturday
9 am - 1 pm

THE FARMERS MARKET



at EL CERRITO PLAZA

FREE TASTINGS
RECIPES, DEMOS
WEEKLY DRAWING
For a Free Basket Of
Fruits & Vegetables!
Every Week
- Live Music,
Arts & CraftsEL CERRITO
PLAZAAT SAN PABLO &
FAIRMOUNT
528-7992

\$2.00 OFF
Jacket or Coat cleaning at

NORGE CLEANERS
398 San Pablo Avenue, Albany • 526-3850

BAY AREA TAX & BUSINESS SERVICES
INCOME TAX
15% OFF with this ad

• 21 Years Combined Experience • Year-Round Service
• Reasonable Fees • Open 7 Days A Week
APPTS. TO SUIT YOUR SCHEDULES
(510) 231-9000 or 1-800-684-3331

Lucy Koltun, EA • Bonnie Gouailhardou, EA
11100 San Pablo Ave (Suite 203-2nd Floor) • El Cerrito 94530
(IN THE BANK OF THE WEST PLAZA)

SUMMIT MEDICAL CENTER OAKLAND

Summit Offers Health Education
Year 'Round through
Summit Health Access.
Call 510/869-6737.

Real Health Caring For You

PURIM CARNIVAL
SUNDAY
MARCH 15
12:30 - 3:30 P.M.

RAFFLE:
• Grand Prize: 3 day-Cruise from LA to Baja, Mexico
• 1st Place Prize: a satellite dish

GIFT SHOP
SILENT AUCTION
DOOR PRIZES
LOTS OF FAMILY FUN

GAME BOOTHS
PRIZES for the children
Game tickets... \$2

MUSIC
BAKE SALE
GOOD FOOD

Bring this ad & receive 4 free game tickets.

TEMPLE BETH HILLEL
801 PARK CENTRAL • RICHMOND • 223-2588
EXIT HILLTOP DRIVE, LOOK FOR PURIM CARNIVAL SIGN

Nutrition

"Does Your Diet Have Too Many Calories? Too Much Fat, Cholesterol & Sodium?"
Thursday, March 12th-10:00am-11:30am
In recognition of National Nutrition Month Julie Durette, RD will discuss food choices to keep you healthy. FREE

Medicare Reform

"Medicare Reform: What's Ahead?"
Friday, March 20th-10:00am-11:30am
Internist Joseph Clift, M.D. will discuss 1998 benefits changes that will impact 38 million Medicare beneficiaries. FREE

Diabetes

"Diabetes: Sound The Alert!"
Tuesday, March 24th- 9:00am-11:00am
Low-Cost Glucose Screenings-\$8
In recognition of the Diabetes Alert Day we are offering screenings. No appointment required.

Unless noted, all events are free and will be held at the Health Education Center at 400 Hawthorne Avenue in Oakland. Please RSVP. Call 510/869-6737.

an open letter to West County School Watch readers

Dear Friend,
I am going to depart from our usual format to write you about an issue that I know is close to all of us.

For the first time in a long time, we have the opportunity this coming spring to make a serious commitment to children and youth. On June 1, voters will be asked to pass Measure E, a school bond which will build an urgently needed middle school and make school facilities repairs

citywide.
I'm excited? You bet. I spent a good part of my free time last summer and fall campaigning to be elected to the WCCUSD School Board. This measure was a central part of my campaign platform and, speaking with hundreds of parents and community members, how important it is to so

many of you.
Last week, Channel 2 televised a report feature highlighting the deteriorating physical conditions of our schools. This month, the statewide California Teachers Association publication California carries a lead article titled "This Property is

Decayed: What kind of message are we sending our students getting?" Our school is prominently featured.

The case for a renewed commitment in our schools stares at us daily — without exaggeration, Measure E is one of the most important issues our schools will face for the foreseeable future. Passage sends a message to our

community's youth: we care about you and your future. And there are other compelling reasons

to pass this bond — for homeowners, property values are fundamentally linked to the quality of our local schools.

Today, I am asking for your endorsement and support of Measure E. Passage of the bond will require a "YES!" vote from 66 percent of voters — not an easy task but one we can accomplish if everyone who cares helps to get the word out.

We have formed an independent political action committee, For the Children of West County, and there are many ways to help both large and small. Ask your PTA, service club, church, business, or neighborhood group to endorse Measure E and publicize their support to membership and customers. Post

a yard sign. Send cards and letters to your friends and neighbors. Walk your precinct or neighborhood. The campaign also urgently needs financial support to pay for an aggressive publicity effort districtwide. To volunteer call Jim Ellis, Campaign Manager, at 724 5780. You can also reach me at 528-1315.

Thank you so much. I know we can win this one if we all work together. Our children and youth need it; our community deserves it.

Want to receive "West County School Watch" and additional WCCUSD related information and alerts delivered to your email address? Send the message "Subscribe WCSW" to pakglen@aol.com. West County



West County School Watch

By Glen Price

School Watch is on the World Wide Web: <http://www.igc.apc.org/westcounty/>.

Dinner fund-raiser for AHS Jazz Band on March 14

The award-winning Albany High School Jazz Band will be performing live Saturday, March 14, at a fundraising dinner sponsored by The AHS Instrumental Music Boosters. The event at the Albany Community Center will raise funds to send the Jazz Band to compete in The Santa Cruz Jazz Festival March 27-29.

There will be two separate seatings for what should prove to be a

sensational evening. The first seating begins promptly at 5:30 p.m., and will feature Rhythm Bound, the exciting new Rhythm-And-Blues band from Albany High.

Guests for the second seating at 7:30 p.m. will be entertained by the award-winning AHS Jazz Band. Both events will include a lasagna dinner, -salad, coffee, soft drinks, desert and, of course, live entertainment.

Tickets are to be sold in advance at \$15 per person. Raffle tickets for prizes will be sold during dinner. All proceeds will go toward paying the costs of students attending the Santa Cruz Jazz Festival. For more information, or to order tickets, contact Sandy Rhodes-Dreyer at 524-9454.

Don't miss this opportunity to enjoy two of the finest bands ever produced by Albany High.

Albany kindergarten registration is set for Monday

The Albany Unified School District will register children for admission to Kindergarten and new enrollees (Grades 1-5) for fall 1998 on Monday, March 9, from 9 a.m. to 2:30 p.m. at the Albany Community Center, 1249 Marin Ave. Starting March 10, children may be registered at Vista, MacGregor, Marin, or Cornell schools.

The district notes that registering your child at the closest school may not guarantee assignment to that school, because it may need to assign pupils outside of present school boundaries in order to house the expected enrollment. For kindergarten registration, parents must bring the child's certified birth certificate or other proof of age and be prepared to

fill out health forms concerning vaccinations, immunizations, and childhood diseases. Documentation of the dates of immunizations for polio, D.P.T., measles (Rubeola), mumps, rubella (German measles) and Hepatitis B for each kindergarten child is required. Parents must also provide a deed or rental agreement plus two other forms of proof of Albany resi-

Albany High absorbs its share of rain damage

By William-Arthur Haynes

ALBANY — Albany High School has sustained some significant flooding from recent storms, Student Representative Sarah Meister told the school board's attention at last Tuesday's night meeting.

Specific spots on campus were named where flooding has occurred including the lunch counter area, which Meister said has been under six inches of water at times.

"I have fallen twice in the past week," she said. "And I've spoken with two members of the faculty who've fallen, one of whom has back problems and had to go home for two days. The other was bruised."

The Memorial Park field was another site named to be suffering from weeks of steady rainfall. Water has run from the grass on to a deck just outside of classrooms leaving the heavy traffic area under one to two inches of water at times.

A sticky adhesive and sand combination will be applied to the deck, hopefully curbing the hazard. Recent weather forecasts

haven't shown a window of opportunity for it to be applied, said Superintendent Dean Hudson. "We're well aware of the problem," he said, adding that officials planned to act on the problem last weekend.

In other business:

The Board adopted six proposed new course additions to Albany High School's curriculum. Advanced Computer Science; Advanced Rock and Roll; Art, Culture and Society; Bach to Rock; and Theater Study would all be one-year courses to fulfill respective graduation requirements.

Board approval does not imply the classes will be offered in the 1998-99 school year or that there is secured funding, according to a memo from Superintendent Hudson, the Assistant Superintendent and the high school principal to the Board.

"Principal Lois Woods-Green is currently investigating possible alternative funding for some of the courses," the memo said.

Woods-Green declined to comment about the additions at Tuesday's meeting.

dence such as your W-2 form, permanent driver's license, utility bills, a bank statement, etc.

Children are eligible for public school kindergarten if the child will be age 5 on or before Dec. 2, 1998. (Students registering must provide documentation stating proof of age.)

If registration on March 9 is not possible, register your child during

school hours at any elementary school as soon as possible after that date. The date of registration is one factor that may be considered in making school assignments.

An information evening for new kindergarten parents will be held on Tuesday, March 17 (7 p.m. to 9 p.m.) in the Multipurpose Room at Marin School, 1001 Santa Fe Ave.

SAVE THIS COUPON

Traffic School

- Sat. & Evening Fun Filled Classes
- Keep Your Insurance Down
- Many Convenient Locations
- Comic Instructors

Call **Fast Response**
(510) 849-0000 DMV #01214

GIVE THIS COUPON TO A FRIEND

GOLDEN GATE GEOGRAPHIC SOCIETY PRESENTS:

Wandering WALES!

FULL-LENGTH TRAVEL FILM - LIVE NARRATION
OKLAND
PARAMOUNT THEATRE
2025 BROADWAY
SAT., MAR. 7 - 2:00 P.M.

FOR TIX/INFO - \$8.00 - 1-800-247-GGGS
ALSO AVAILABLE PARAMOUNT BO - CALL FOR FREE SERIES BROCHURE

IMPERIAL RUG CLEANING CO.

SERVING THE EAST BAY SINCE 1954

- Wall to wall carpet cleaning
- Area rugs cleaned in our plant
- Oriental rugs repaired - ends, sides, etc.
- Hand binding & sewing
- Rug pads cut to order
- Upholstery cleaning
- Pick-up & delivery

We sell Oriental & domestic rugs

1716 San Pablo Ave., Berkeley • 526-5664 • M-F 8-5, Sat 9-3

"Like a kite tied to a loose piece of string, life at The Gardens has been nothing but freedom."

Frances Weaver
NBC Today Show
Senior Correspondent and spokeswoman for The Gardens

Retirement should set you free, like a bird soaring through the wind. This is the period in your life when you're no longer tied down to a job or a house. Instead, you're free to do whatever you want. Or do nothing at all.

That's what life at Grand Lake Gardens and Piedmont Gardens is all about. Cut loose. Take a class, dance, attend a lecture. Meet new people and socialize. Don't sit there waiting for the kids to call. Let yourself be free to enjoy retirement the way it was meant to be. For more information about The Gardens call (510) 596-2600.

The Gardens
Grand Lake • Piedmont
110 41st Street
Oakland, CA 94611
(510) 596-2600
<http://www.retirementlife.com>
e-mail: gardenmarketing@abhow.com

Yes! Please send me more information about:
☐ GLG ☐ PG ☐ Both

Name(s): _____
Address: _____
City: _____ State: _____ Zip: _____
Phone: _____
Age(s): _____

HILLS/PW/03/03/98

The Merrill Lynch Planning Difference

Find out how recent tax-law changes can help you save and invest for your American dream.

Call 510-549-4000 to attend our Tax-Law Workshop.

The recent tax-law changes will affect the way you plan for your retirement, buy or sell a home, or pay for your children's education.

Along with a Merrill Lynch Financial Consultant, our free Guide and Tax-Law Workshop can help you answer these questions:

- What is the right IRA for me given my current investment needs?
- How can I take advantage of the new Education IRA?
- Am I eligible to contribute to an IRA even if my spouse participates in a 401(k) plan?
- How should I restructure my portfolio to take advantage of the reduced capital gains tax rates?
- How should I adjust my retirement plans to make the most of these tax benefits?

For your free copy of our *Strategic Guide to the Taxpayer Relief Act of 1997*, or to reserve your place at our informative Tax-Law Workshop, call us today.

Topic: Tax Minimization Strategies.

DATE:	Saturday, March 7th
TIME:	9:00 a.m. - 10:15 a.m.
PLACE:	Berkeley Marriott 200 Marina Boulevard Berkeley, CA 94710
SPEAKER:	James J. Dyer Resident Manager and Financial Consultant Merrill Lynch Private Client Group
RSVP:	510-549-4000

The difference is Merrill Lynch.

Merrill Lynch
A tradition of trust.

© 1997 Merrill Lynch, Pierce, Fenner & Smith Incorporated. Member SIPC.

Goings On About Town

■ Submissions to Goings on About Town must be received Thursdays one week prior to publication. Listings are on a space-available basis.

Children

March 7
La Peña Cultural Center Children's programs: 10:30 p.m.; present Children songs of work and play based in the African, Latin and European American folk traditions. 3105 Shattuck Ave. Berkeley, 849-2568. \$2 Kids - \$3 Adults.

March 8
The Buddy Club: 11 a.m. - noon; "The Art of Magic" with Jay Alexander; Albany Community Center 1249 Marin Ave. and Masonic in Albany, 524-9283; \$6 per person, under 2 are free.

Ongoing
Winter programs for Children at Berkeley's Central Library: Mondays at 10:30 a.m.; through April 6; Baby Bounce, the programs include stories, songs and fingerplays for the baby and toddler, includes the words to the songs and activities to bring home; Family Storytimes for 2-7 year olds and their parents, take place every Saturday, 10:30 - 11 a.m., through Apr. 4.

The Senin Foundation for Japanese Cultural Arts hosts Martial Arts

for Kids, Monday through Thursday, 5:45 to 6:45 p.m.; Ages 5 - 14, instruction in aikido-jutsu, yoga, healing arts and fine arts for Mom & Dad. 1053 San Pablo Ave., Albany, 526-7518.

Classes

Vista Community College
Study Spanish in Cuernavaca, Mexico. Reserve your place now for transferable college credit, by living with a family in Mexico to take place July 3-31, or July 3 - 17. Call Dr. Gabriella Pisano at 841-8860, ext. 269.

Ongoing
Berkeley/YMCA Head Start
Offers free early child education (0-5 years old) to residents of Berkeley, Albany or Emeryville and who meet federal low-income guidelines. There are still vacancies for the 1998-99 school year. Act fast to enroll at 2009 10th St. or call 848-9092 and ask for Felicia. Also, the Head Start Pregnant Mother's Program, A free support group. It's important to sign up in your first few months. Contact Sandra at 559-2090, or pick up an application at 1422 San Pablo Ave.

The Yogasource offers daily classes in Bikram's Yoga. Developed by Bikram Choudhury known as "Guru to the stars." prepare to work hard for 90 minutes.

Introductory classes are one hour. Call for more details: 558-YOGA.

Folk Dancing every Friday night at 8 p.m.; at the Albany YMCA, 921 Kains, just south of Solano Ave. Lessons taught at the beginning of the evening - Balkan, Greek, Israeli, Armenian, International till 9 p.m.; Requests and dancing 9 - 11 p.m. \$4.

La Peña Cultural Center: free Afro-Cuban Youth Performance Ensemble. Musician Guillermo Cespedes will teach an Afro-American music workshop for youth every Monday; experience not required. For more information, call Sylvia at 849-2568, ext. 16.

Adult Cuban Music Ensemble: 6-8 p.m.; Students will play popular Cuban music. \$12 per class. Open to instrumentalists and singers.

Berkeley Yoga Center offers a free introductory Yoga class the first Friday evening, every month and other free Friday evening events where people can come together in the spirit of community. Call for details, 649-9812.

Yoga at Noon: Thursdays and Fridays until 1 p.m.; Classes include stretching exercises, seated and moving meditation, healing arts, and breathing exercises. Japanese Yoga classes are also offered; Sennin Foundation Center for

Japanese Cultural Arts, 11053 San Pablo Ave., Albany, 526-7518

Berkeley Yoga Center offers free introductory Yoga classes and other free events every Friday from 7-8:30 p.m.; 1250 Addison St., suite 209, Berkeley; Call 649-9812 for a full schedule of classes and workshops.

Health, Fitness & Community Education: classes open to all in salsa, flamenco, ballroom, Afro-Brazilian, bellydance, modern jazz, yoga, chi gung, tai chi, aikido karate, self-defense, fitness boxing, and more; University YWCA, 2600 Bancroft Way, Berkeley, 848-6370; \$7 - \$10 drop in fees.

Salsa Lessons: 7 - 8 p.m., beginners; 8 - 9 p.m., intermediate; Steve Friedman gives Salsa dance lessons every Monday night at the Francis Albrer Community Center, 2800 Park St., Berkeley, 287-9501; \$7 for one, \$12 for both lessons.

No Sweat Aerobic & Dance Studio Tribal Bellydance with "Luna" Sundays at 10:15 a.m. & Tuesdays at 7:30 p.m.

Latin Rhythms with Tedje Rose Sundays 12:30 p.m. & Tuesdays at 6:30 p.m. Brazilian Dance with Conceicao Sundays at 11:30 a.m.; Wednesday at 5:30 p.m.; Tuesdays and Thursdays 10:15 a.m. World Beat Workout by Kristi Rudolf

Saturday at 11:30 a.m.; Monday at 5:30 p.m. & Thursday at 6:30 p.m. 1831 Solano Ave., Berkeley, 528-1958; \$7 - \$9.

Community Events

March 10
Gray Panthers meeting: Noon on the second Tues. of each month. At Hazel Shirley Manor, 11025 San Pablo. 525-0177 for info.

Berkeley Public Library
The Tool Lending Library at 1901 Russell St. will be closed March 10 - 14 for maintenance and repairs. No tools may be borrowed on these dates. Tools may be returned the South branch in the meantime. The tool library will reopen March 17.

North Berkeley Senior Center
March 5; 1:30 p.m.; Women's History Month & International Women's Day with Helen Wheeler.

March 6; 1 p.m.; Opera Video: "The Merry Widow"

March 9; 1:15 p.m.; Classical Piano Concert with Steve Armon.

March 10; 1:30 p.m.; Mandarin Lessons with Cecilia Wann. March 11; 10 a.m.; Internet class (sign up ahead) with Howard Chin.

March 12; 1 p.m.; Musical: "Yankee

Doodle Dandy".

1901 Hearst and MLK

6107

Kensington 55+ Active

March 5; Music, Desserts, Dorothea Fites presents Memory Lane.

March 12; Health: Blood Pressure in Rhythm and Motion.

Arlington Community Center, 4340 Arlington Ave., Kensington

Women's Support Group Stress Reduction

Fridays, 9:30 - 11:30 a.m. nourish and replenish ourselves healthy relationships for the future. El Cerrito Community Center, Mooser Lane.

Christ Lutheran Senior Center March 9; New Zealand

Charles Fitch. 780 Ashbury Street

For more information call 527-0389.

St. John's Senior Center Events from 11 - 11:45

week: March 10; "The Glass Menagerie" is Alive and Kicking. Discussion of the UN Framework on Women held by

See GOINGS ON ABOUT TOWN



DOWNTOWN

It's Hard

BERKELEY SHADE CO.

BLINDS Minis • Verticals • Roll-ups • Micros
SHADES Rollers • Pleated • Cellular • Shoji

HunterDouglas **HUNTER DOUGLAS SILHOUETTES**
We Carry
Check our prices!

Large stock of ready-mades • Service provided by experienced staff
Measurement and installation available
Mon - Sat 9:30 a.m. - 6:00 p.m.
2039 University Ave. (Near Shattuck) • 841-3171

THE HOT TUBS

Take a 60-minute Vacation

Ultra-clean Hot Tubs & Saunas • Individual Rooms with rest area • Certified Shiatsu & Swedish Massage by licensed Therapists

\$5.00 Off

with this ad • Valid Mon-Thu only • Not valid with other offers
One coupon per visit per room • Exp. 6/30/98 H

OPEN EVERY DAY 11am-12am
1915 UNIVERSITY AVE • BERKELEY 610.843.4343
2200 VAN NESS • SF 415.441.8827
*Massage available in SF only

Opening Spring '98
in Downtown Berkeley

habitor
children's museum

Hands-On Discovery
for Young Children

HP Call 510-528-6319

\$50 Advance Membership
for families and preschools
Mail to: 1563 Solano Ave. #205
Berkeley, California 94707

A Tiny Piece Of Italy Here In The East Bay

Family Owned **if ROSTICCER**

10% Student Discount with I.D.
Free Soft Drink with this ad

"Best Wood Fired Pizza In Town"

• Rotisserie Chicken (free range chicken slow roasted)
• Fresh Focaccia Baked Daily
• Pasta, Salads & Italian Specials

CATERING

ENJOY IT HERE or TAKE IT OUT

2417 Shattuck Ave., Berkeley • Open 7 Days • 548-3936

CLIP & SAVE!

DOMINO'S PIZZA

BUY ONE PIZZA GET ONE FREE

Valid at participating stores only. Not valid with any other offer. Prices may vary. Customer pays sales tax where applicable. Delivery area limited to ensure safe driving. Our drivers carry less than \$20.00. Cash value 1/20¢. Our drivers are not permitted for late deliveries. ©1991 Domino's Pizza, Inc.

CALL US! 849-9000
2127 University Ave. at Shattuck
Now We Accept

Coupon Required • Expires 3/15/98

FREE DELIVERY

RAJA INDIAN CUISINE

NORTH INDIAN CUISINE
Vegetarian and Non-Vegetarian Dishes

LUNCH BUFFET \$6.95
Mon.-Sat. - All You Can Eat

LUNCH & DINNER
FULL BAR SERVICE • BANQUET FACILITIES
CATERING • FOOD TO GO

848-7252
2160 University Ave. Berkeley

20% OFF DINNER
WITH THIS COUPON • EXP. MARCH 31, 1998

M-F 11:30-2:30pm, 5-10pm • Sat. 12-3pm, 5-10pm • Sun. 2-10pm

An inviting atmosphere awaits you...

LA NOTE
PROVENÇAL RESTAURANT

~ Famous French Toast ~

Mon.-Fri. Breakfast & Lunch 8am-2:30pm
Sat. & Sun. Brunch 8am-3pm - Dinner Fri. & Sat. 6-10pm
Reservations Recommended for Friday & Saturday Nights
or for parties of 6 or more for breakfast before 10 a.m.

2377 Shattuck Avenue, Berkeley • 843-1535

JOIN THE FUN!

- 20 POOL TABLES
- OUTDOOR PATIO
- HUGE BEER SELECTION
- OPEN 2PM 'TIL 2AM EVERYDAY
- 21 & OVER, PLEASE!

2367 Shattuck Avenue, Berkeley
510.848.1766

BERKELEY BILLIARDS

Experienc

It's Hard In Downtown Berkeley

Downtown is returning to its days as a business and cultural mecca. Easily accessible by public transportation or Bay Area Rapid Transit, Downtown Berkeley covers a 23 square block stretch along Shattuck and University Avenues. The Downtown Berkeley Association has been working with the City of Berkeley and other local businesses to create a strong cultural and economic base for the Berkeley community.

Each year, Downtown Berkeley hosts the Jam Jazz and Blues Festival. Attracting 6,000 patrons each year, the Jam is one of the most outdoor music events in Berkeley. The festival is unusual to have such an onslaught of music in downtown. New pedestrian lighting, a parking validation program, landscaping, and improved pedestrian crosswalks have made Downtown Berkeley a more attractive place to work, live and play. Recent visitors may have noticed cleaner sidewalks and streets thanks to the tireless efforts of Public Works and B.O.S.S. clean-up crews.

Enhancements to the area continue with The Downtown Berkeley Public Improvements Plan, an eco-city approach to downtown revitalization. This endeavor encompasses the Center Street Plan, a joint project of UC Berkeley and the City which is significantly funded by a Transportation Enhancement Activities grant from the Federal Government. The project, designed to spruce up the pedestrian corridor that links

Goings

continued from page 6

Glads at Lexington, El Cerrito, 9308 for more info.

Open House Senior Center: The Open House Senior Center; provides support and events for the community, new and exciting events every week. 6500 Stockton Ave. El Cerrito, 94530 for the daily schedule. Call to 9308 for more info.

UC Researchers invite volunteers: UC Researchers invite volunteers to take a different kind of vacation. For more information, call 415-495-1100. Accompany professional researchers and scientists and increase your knowledge of animals, plants, ecology and ancient cultures. Pay your way as a tax deduction. Contact 415-495-1100 for more information.

Amie Cable presents On the Move: A television show produced by and for the Berkeley community. Broadcast on KTEH Channel 54, PBS in Santa Clara County, Tues. and Sat. at 6:30 p.m.; on KTV Channel 25, 408-720-8069 for more information.

Volunteers are needed at the Alameda County Community Food Bank: Help feed the hungry and homeless by sorting food or participating in food drives. Call 568-3668 for more information and cur-

rent schedule.

Volunteers needed: for the Berkeley Free Folk Festival, scheduled for May 9-10, 1998. Two full days of music on the main stage showcasing local folk musicians. Call 843-3810.

Parents Need Support: Your care can make a difference! Become a Volunteer Hotline Counselor at Parental Stress Service, Inc. Weekdays, one 4-hour shift per week. Free 30-hour pre service training Sat. and Sun., March '98. Call Shay Black, 893-9230, Ext. 510.

The Open House Senior Center: volunteers needed to work in the Alzheimer's Respite Social day care program each Tuesday, from 9 a.m. to 3 p.m. Part-time help is welcome and no experience is necessary. Call Ellen at 215-4340 from 9 a.m. to 4 p.m. for more information.

Sakura Kai: meets on the 1st and 3rd Saturday of each month from 10 a.m. to 3 p.m.; please write to 10890 San Pablo Ave. El Cerrito, CA 94530 for our regular weekly calendar. For more info call 465-9323.

Moms in Community: Mothers encouraging and supporting each other to be their best, grow spiritually, intellectually and socially; Meet new people and build lasting Christian friendships; Share the joys and challenges of parenting; Relax with a great group of diverse women; Fridays 9:30-11:30. Childcare begins at 9:15 a.m. First Presbyterian

Church, Berkeley, 2407 Dana St. Voicemail: 848-6252 ext. 558

Cars for a Cure: help children and adults suffering from devastating digestive diseases by donating your used car, truck or motorhome to the Crohn's and Colitis foundation of America, Inc. (Greater Bay Area Chapter). All proceeds directly benefit programs, services and research to find a cure; (415) 578-6590 or 1-800-3-AUTO-77.

Volunteers needed: Crisis support Services of Alameda County, formerly Suicide Prevention, receives nearly 50,000 calls per year and the need for people to serve the 24-hour crisis lines is constant. No prior experience required, training provided; 848-1515.

Volunteers needed to work in the Alzheimer's Respite Social Day Care program, Tuesdays from 9 a.m. - 3 p.m. No experience necessary; call Ellen, 215-4340 for more information.

Exhibits

March 6
Mexican Artist Rodriguez; through April 28; most recent works at the Cafe de La Peña, 3105 Shattuck Ave. Berkeley, 849-2568.

March 7
Michael Horse Exhibit; through March 31; Native American Artist and jeweler will be exhibiting his ledger drawings on antique documents at Gathering

Tribes; 1573 Solano Ave., Berkeley, 528-9038.

"Mythical Presence"; through April 19; a show of larger than life figures in ceramic and bronze by Mark Chatterley; A New Leaf Gallery; 1286 Gilman St., Berkeley, 525-7621.

The Fig Tree Gallery; through March 29; an exhibit of paintings by Brad Folow, Blake Herman and Peter Najarian; 2599 Eighth St. Space #42, Berkeley, 527-9931 for info.

March 10
Traywick Gallery; through April 15; Tim Jag and Amy Kaufman's exhibit of recent paintings and drawings; 1316 Tenth St. Near Gilman; 527-1214 for more info.

Ongoing
Exhibit of Children's Art and Writing Projects from Malcolm X School; through March 21; Visual Arts/Language Arts: A Project for kids in the Public Schools (VALA) worked with three classes in a seven week program and is now showing the at the Berkeley Store Gallery, 2295 Shattuck Ave., Berkeley. For info call Tina Rotenberg, 845-9610.

Winterland II; through March 29; an exhibit by Bay Area photographer Bob Scowen featuring photos from the Yosemite Valley in winter; UC Faculty Club, 284-2475 for further information.

Andy Levy; through March 30; an exhibit of semi-abstract portraits, figures and still lifes in watercolor; Madame's

Gallery, 2748 Adeline in Berkeley, opposite the Berkeley Bowl. For more information call 526-4613.

The Other Self ; through April 5; works on paper by Helen Berger, Sally Weare and Shane Weare, three accomplished Bay area artists exploring the human condition and identity; Live Oak Park in Berkeley's Gourmet Ghetto; 1275 Walnut St., 644-6893. Admission is free.

The paintings of watercolorist A.T. Klash; through March 18; San Pablo Arts, One Alvarado Square, San Pablo, 215-3030.

Exhibition of recent Paintings by Adriana Diaz; through April 10. A reception for the Artist on Saturday, Feb. 28, 4 p.m. to 6 p.m.; University Lutheran Chapel, 2425 College Ave., 215-3206.

"Jewish Pictorial Carpets from the Anton Felton Collection, London" through April 19. A premier American exhibition of the world-renowned, seminal collection of Jewish pictorial carpets from Persia and the Jewish workshops of prestate Israel; 2911 Russell St., 549-6935.

Simple Pleasures; through March 8; a group exhibition featuring work in a variety of media by six Bay Area artists: Dennis Begg, Lynn Beldner, Amy Berk, Galen Brown, Michael Damm, and Melisse Herman; Traywick Gallery, 1316 Tenth St., near Gilman; call Katrina Traywick or Robin Galas at 527-1214 for more info.

Old Masters Prints at the GTU; 5-7 p.m.; through April 5; The Flora Lamson Hewlett Library at the Graduate Theological Union features a display of woodcuts, engravings and etchings from the collection of Harry and Herta Weinstein; 2400 Ridge Road, Berkeley, 649-2420.

Wayne Miller, Black Chicago, 1946-1948; through March 14; from a collection of over 500 photographs, Miller, now 78, has decided on 70 from his Chicago study of black families in the South city to exhibit at the Graduate School of Journalism, 1212 North Gate Hall, #5860, Berkeley; 642-4825, or Wayne Miller, 254-3984.

"The Louis Stein Collection: The Neighborhoods of Berkeley"; through April; an exhibit of the Berkeley Historical Society looks at Berkeley's neighborhoods and the UC-Berkeley campus in the form of photographs and other material; Berkeley Historical Society, Veterans Memorial Building, 1931 Center St; 848-0181.

Berkeley Art Museum
Human Comedy: Lithographs by Honore Daumier; through March 29. An exhibition by French satirical printmaker Honore Daumier (1808-1879) in the Theater Gallery.

Hogarth and His Times: Serious Comedy; through April 19; works by Will-

See GOINGS, page 16



Evening in Berkeley

known to the University of California, includes widening sidewalks, install pedestrian lighting, and enhance the landscaping.

Downtown Berkeley Public Improvements also called for the development of the Arts District on Addison Street. Since the project's inception, some of the best local design talent has come together to re-configure the streetscape as an active, distinctive public space that can serve as an outdoor venue for arts and cultural events. Once completed, the planned public space improvements will help catalyze new cultural activity in the surrounding buildings, including a second 500-seat stage for the Tony award winning Berkeley Repertory Theater and a Capoeira Brazilian Arts Cultural Center.

Recent visitors to Downtown Berkeley have enjoyed renovated building facades. Many shops including the EZ Stop Deli and Games of Berkeley participated in the City's Facade Grant Program to enhance the exterior of their businesses. These improvements are complemented by the newly designed Downtown Berkeley banners that designate major Downtown entry points.

Don't take our word for it. Visit Downtown Berkeley today and get a first hand view of what's happening!

Excitement

EUGENE'S ANTIQUES

Fine Porcelain • Crystal & Tansus • Mirrors
• Chandeliers • Exceptional Estate Jewelry
• Fine Decorative Antiques • Great Values
2001 MILVIA, BERKELEY • 510-548-5954
Monday - Saturday - 10:30 - 6:00

THE NEW EAST BAY MEDIA CENTER

IS COMING TO THE BERKELEY ARTS DISTRICT
DIGITAL EDITING, DUPLICATION, MEDIA TRAINING,
VIDEO EQUIPMENT RENTALS AND MORE.
510-843-3699 FAX 510-843-3379

Savor the Flavors of Italy ~ Book Your Office Parties Now!

Giovanni BAR & GRILL

ONE F.R.E.E
A LA CARTE
DINNER ENTREE

Buy one a la carte entree at regular price and receive second of equal or less value FREE.
Not valid with any other offer, takeout, or holiday. Expires 4/30/98.

Giovanni's Has Been Serving The Bay Area For Over 25 Years
With Our Continental & Italian Cuisine

CHAMPAGNE BRUNCH - SAT & SUN • LUNCH & DINNER DAILY
HAPPY HOUR 4:30 - 7:00 M-F • FREE HORS D'OEUVRES

2420 SHATTUCK AVE., BERKELEY • 843-6678

Celebrating our 90th year as a family-owned business

Lee Frank
MANUFACTURING JEWELERS
CERTIFIED GEMOLOGIST
AMERICAN GEM SOCIETY
2200 SHATTUCK AVENUE • BERKELEY • 843-6410

Papa's Restaurant

Enjoy Our
Microbrewery
Selection

25 BEERS FROM
WHICH TO CHOOSE

2026 University Ave • Berkeley • 841-0884 Open 7 Days a week for Lunch or Dinner
Call 1-888-785-4814 Toll-Free for Catering or Takeout • Fax Orders 848-5402

Now it's cheaper to ship your furniture than move it.

Packaging Store
The Packaging & Shipping Experts

4368 Piedmont Ave., Oakland
FREE Parking • 420-1171
1936 University Ave., Berkeley
Underground Parking • 540-6311

SUBSCRIBE NOW!
To The 1998-99 SEASON
CALL (510) 845-4700

BERKELEY REPERTORY THEATRE
ANNIVERSARY 50th SEASON

DINING & ENTERTAINMENT

Rosalie's
"Taste of New Orleans"

Catering - Business Meetings or Any Occasion
• Take-Outs
• Delivery (Min. Required)

1448-A High St., Oakland
Phone 532-8955 Fax 533-0495
rosalies@pacbell.net

WELCOME STATE EMPLOYEES

• Jambalaya • Gumbo
• Creole Chicken Wings
• Oysters • Prawns
• Salads
• Sweet Potato Pie & Desserts!

Welcome Back to Oakland State Employees

Parkway Theater
Picture, Pub, & Pizza

Movie • Meal • Wine & Beer
ALL IN ONE ROOM

Instead of traditional aisle seating, there are tables, arm chairs, comfy couches & coffee tables. Relax & enjoy. Food is served at your table during movie.

FRI., MAR. 6	Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
SAT., MAR. 7	Eve's Bayou.....2:30pm (U) Ma Vie en Rose.....3:30pm Ma Vie en Rose.....5:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
SUN., MAR. 8	The Full Monty.....2:30pm (U) Amistad.....3:30pm Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
MON., MAR. 9	Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
TUE., MAR. 10	Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
WED., MAR. 11	Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm
THUR., MAR. 12	Ma Vie en Rose.....5:30pm Amistad.....6:30pm (U) Eve's Bayou.....8:30pm (U) The Full Monty.....9:30pm

ALL SHOWS \$3.00 / 21 & OVER AFTER 4pm
1834 PARK BLVD. at East 18th
OAKLAND • 510-814-2400

Phở Anh Đào

- Appetizers
- Beef, Noodle Soup
- Chicken Noodle Soup
- Seafood Noodle Soup
- Egg, Vermicelli, Vegetarian Soups
- Vietnamese House Special & Rice Plates

Welcome State Employees Great Food Near Your Office

280 E. 18th St. Oakland 836-1566
661 E. 12th St. Oakland 251-8828

10% OFF LUNCH
Eat-In Or Take-Out
Bring in this coupon • Exp. 4/15/98

PACIFIC COAST BREWING
24 TAPS • FINE FOOD • OUTDOOR BEER GARDEN • SATELLITE SPORTS

Fun, Relaxing atmosphere with good Food & Brew
— Happy St. Patrick's Day —

In Historic Old Oakland! Close to 12th Street BART
906 Washington St. • Oakland • 510-836-2739

BIG DADDY'S
Meals That Stick To Your Ribs

WELCOME STATE EMPLOYEES

SMOKE HOUSE

TAKE-OUT • PICK UP
Succulent Ribs • Beef • Pork
Chicken • Fried Fish '8' Selections
Beans • Rice • Veggies • Potato Salad
Homemade Peach Cobbler • Cakes • Pies

326 East 18th St. • Oakland (Ribs & Seafood) 893-RIBS (7427) (near Lake Merritt)
2649 San Pablo Ave. • Berkeley (Seafood Only - No BBQ) 848-3959
OPEN 7 DAYS 11 A.M. TO MIDNIGHT

GENUINE NEIGHBORHOOD CHARM

Merritt
RESTAURANT & BAKERY SINCE 1952

WELCOME STATE EMPLOYEES

EARLY BIRD BREAKFASTS.....\$1.99
LUNCHES... Eat "In" or call ahead for "take-out"
EARLY BIRD DINNERS.....\$5.99

Try Our World Famous Fried Chicken
Party Pack 1 to 1,000 Pieces

COUPON GOOD ON "TO GO" ORDERS ONLY
FREE CHICKEN!
Buy one Snak Pak and...GET ONE FREE!
4-pc. Snak Pak (\$5.50):
4 pieces chicken, salad & rolls!
Expires 3/31/98. One per customer.

CALL 444-8680 AND HAVE YOUR ORDER READY TO GO!

203 East 18th Street, Oakland
Restaurant (510) 444-8680
Bakery (510) 444-6955 • Open Daily 6am - midnight!

VENEZIA
CAFFÈ & RISTORANTE

RESERVATIONS ACCEPTED
849-4681
1799 UNIVERSITY (CORNER OF GRANT)

Uncommon Grounds

2813 7th Street, Berkeley (510) 644-4451

Uncommon Grounds will be hosting a complimentary "coffee cupping demonstration" on Thursday, March 12 from 11 a.m. to 2 p.m. Sample environmentally-friendly, organic, shade grown coffees like a professional.

Tour the on-premise roasting plant and learn how your coffee beans are roasted and packed. Reservations are requested for tours, but the public is invited for ongoing tasting.

Uncommon Grounds is Berkeley's only public gourmet coffee roastery. There is ample, free parking directly across the street from the warehouse. For information call (510)644-4451.

Savor The Sunshine
CAFE Specialties

OUTDOOR PATIO SEATING
BREAKFAST + LUNCH
HOME COOKED TO PERFECTION
Homemade Corned Beef
Portobello Mushroom Hash, Tofu
Fries & a Chicken Caesar Salad to die for!

TULULAH Cafe Tululah
2512 San Pablo Ave. • Berkeley • 548-4565

NOW IN ORINDA & OAKLAND

You haven't had a real hot dog until you've eaten at...

Colonel Mustard's

Vienna Beef

Authentic Chicago Kosher Style All Beef Hot Dogs
Gourmet Chicken, Turkey or Veggie Sausages (under 10 grams of fat)
Fantastic Fries (Oakland only) Half The Fat

3208 Grand Ave. • Oakland (next to Grand Lake Theatre) 835-9281
74 Moraga Way • Orinda (near Orinda Theatre) 258-0864

KIDS' SPECIALS
VOTED "BEST RESTAURANT FOR KIDS"

WALKER'S RESTAURANT
AND PIE SHOP

Come Home to an Old Friend

\$6.00 OFF
TWO ADULT DINNERS
DINE-IN ONLY
Valid Tues, Wed and Thurs
with this ad. Expires 4/3/98

Dinners include traditional favorites and gourmet specialties. Always fresh fish. Complete dinner or light menu. Fruit and Cream Pies.

Home Smiles! Home Style!
Breakfast, Lunch and Dinner
Tues. thru Sat. • Sunday Dinner 4-8pm
TO GO AVAILABLE
1491 Solano Avenue, Albany
(510) 525-4647
1754 MASTERCARD DISCOVER

Del Sol Restaurant

1742 Solano Ave, Berkeley
www.delsolrestaurant.com
(510) 525-4927

Del Sol Restaurant has a lovely banquet room with fresh flowers on every table and can accommodate 25 to 100 people. The room offers a dance floor (bring your own music). Plus you have options for corkage fee, being only \$2.00 a bottle. Choose from three banquet menu selections -- all prices include salad, tip and tax.

Choice A is \$15 per person: chicken Dijonaise, London broil, pork chops, calamari steak or pasta primavera.

Choice B is \$20 per person: stuffed chicken breast, veal medallions, pork tenderloin, salmon or sautéed shrimp.

Choice C is \$25 per person: rack of lamb, swordfish, steak, pork tenderloin in pastry or lobster pasta. Call for reservations.

Rich, Smooth, Delicious Coffee

Uncommon Grounds
"The Bay Area's Finest"
Open to the Public
Gourmet Coffee Roasters

Award-Winning Coffee Since 1984

• 2813 Seventh Street • Berkeley
(510)644-4451 • e-mail-uncomn@aol.com

IT OUT!

Valerian Pasta & Pizzeria

★ Pesto Vegetarian ★ Garden (squash, zucchini, goat cheese, sun dried tomatoes) ★ Traditional sausage & pepperoni ★ Hawaiian

SANDWICHES ★ PASTA ★ SALADS

20% OFF Any pizza pick-up or delivery with coupon
FAST FREE Delivery • Exp. 3/31/98 (min \$10 order)

BREAKFAST • LUNCH • DINNER • WEEKEND BRUNCH

4218 PIEDMONT AVENUE • OAKLAND • 510.654.6321
OPEN 7 DAYS Mon-Sat 7:30am-10pm • Sun 7:30am-9pm

Rasa Sayang
A Unique Malaysian/Indian Singaporean Restaurant

1754 MALAYSIA 8438 MI.

1/2 OFF
Buy one entrée & get 2nd entrée of equal or lesser value for 1/2 OFF!
Limit one coupon per table. Expires 3/31/98

977 SAN PABLO, ALBANY (at Marin Ave.)
525-7000 • Open Tues.-Sun. for Lunch & Dinner • FREE on-site parking

The Ark at Pier 29

WATERFRONT LOCATION
SAIL OVER and use our 80-ft. dock

Classy Breakfast Mon-Sat 9am Sun 8am
Specialties include:
• Fresh Seafood Omelets (Oysters, Crab, Shrimp) • Crepes • Eggs Benedict
• Belgian Waffles • Home Baked Muffins • Plus Traditional & Light Breakfast

ST. PATRICK'S DAY DINNER TUESDAY, MARCH 17
Corned Beef & Cabbage
SOUP OR SALAD, DESSERT.....\$12.95
6 P.M. LIVE MUSIC - JERRY BUFTON

Early Bird Dinners \$9.95 Entree, Soup or Salad, Dessert, Sun-Thurs 3-6 P.M. \$8.95
Full Service Bar (M-Thurs. til midnight, Fri. & Sat. til 1 a.m.)
LIVE MUSIC by Jerry Bufton (Wed.-Sat.)

300 29th Avenue, Oakland • 261-1621
at foot of Park Street Bridge (Oakland side) next to the estuary • free parking
Breakfast • Lunch • Dinner • 7 days a week • M-Sat. from 9am • Sun. from 10am

Seasonally Inspired Asian Fusion
Cuisine Prepared with the
Freshest Local Ingredients

Solano
GRILL & BAR

Open 7 Days for Lunch and Dinner, Sunday Brunch.
1133 Solano Avenue at San Pablo, Albany
(510) 525-8686 www.solanogrillandbar.com

BEST FOOD UNDER THE SUN

Del Sol Restaurant
California Cuisine

Champagne Brunch Saturday & Sunday 9 - 3
- OPEN 7 DAYS - FULL SERVICE BAR - OUTDOOR PATIO SEATING
BREAKFAST MON-FRI. 10 - 3 • LUNCH & DINNER DAILY 10 - 10

NEW BANQUET FACILITIES
• 25-100 People • Three Great Meal Selections
• Corkage Free Options • Dance Floor Space

1742 Solano Ave., Berkeley • (510) 525-4927
www.delsolrestaurant.com BANQUET FACILITIES AVAILABLE

Gourmet Italian Cuisine In A Relaxing Environment

Authentic Recipes from the
NORTHERN and SOUTHERN REGIONS

"Stop inside Mangia Mangia and you'll feel an excitement for cooking. An aroma of garlic fills the air."
-San Francisco Chronicle

Lunch: Wed-Fri 11:30-2:30
Dinner: Tues-Sat 5:30-10:00
Sunday 12:00-3:00

Reservations Recommended for Parties
Catering Services Available

Mangia Mangia
Ristorante e Caffè

755 San Pablo Avenue, Albany • 528-4565

Lady Jackets begin state repeat quest

Berkeley faces Pinole Friday in NCS 1st round

By Jelani Harper

Once the Lady Yellowjackets get going, it's hard for any team to stop them.

Amador Valley found out as much last Saturday, when Berkeley High's girls basketball team ran by them, 63-55, to capture another East Bay Athletic League postseason title.

The Jackets had already clinched the title last week by going undefeated in league play; winning the playoffs only solidified the fact that most prep observers around here already knew, that they are the premier girls basketball team in the Bay Area.

So, now it's on to bigger and better things for the Jackets, as they continue their quest to repeat as the California state Division I champions.

The next step for Berkeley is the North Coast Sectionals, which the Jackets kick off Friday with a 7 p.m. home game against Pinole Valley.

Due to the fact that teams are required to have a record of .500 or better to compete in the NCS, Berkeley, Pinole and Monte Vista (Danville) and Campolindo (Moraga), which are in another bracket, are the only four schools competing in this year's tournament.

Despite the fact that the Jackets previously beat Pinole last December, coach Gene Nakamura is far from overconfident.

"At this point, they're all important games, and this one's go-

ing to be big for us," he said about Friday's showdown. "It's the playoffs, so every game means something."

Last Saturday's victory against Amador was particularly sweet, since it was only two weeks ago that the Jackets blew a 20-point fourth quarter lead before pulling out a two-point victory against the Lady Dons. In the EBAL finals however, it was the Jackets who were down by nine at the half.

"We weren't moving very well on defense so we were down at half-time," explained Nakamura. "So we had a little talk at the half, and they (the Jackets) came out and started trapping

and hustling, and we actually outscored them (Amador) by 17 in the second half."

Sophomore Aisha Hollans led the Jackets with a whopping 29 points, while Erica McGlaston and Coriel Davis contributed 10 apiece. Nicole Hardaway scored six points and had a strong game for the Jackets at center, starting in place of senior Latifa Lewis who was benched for disciplinary reasons.

Assuming the Jackets get past Pinole, they'll most likely meet up with Campolindo, which faces Monte Vista in the opening round, in the finals.

The Jackets trounced Monte Vista last week in the semifinals of the EBAL, and they have yet to play Campo this year.

EBAL Girls Basketball Championship

Berkeley
63
Amador Valley
55



Berkeley's Coriel Davis

File '97



File '97

Aisha Hollans, No. 23, hopes to lead Lady Jackets over Pinole again in state title quest beginning Friday.

North Coast Section Prep Hoop Playoffs

DIVISION I

Girls
First Round
Pinole Valley at Berkeley
March 6, 7 p.m.

DIVISION IV

Boys
Quarterfinals
St. Mary's at Cardinal Newman,
Santa Rosa, March 5
7:30 p.m.

DIVISION III

Boys
Quarterfinals
El Cerrito vs. Ygnacio Valley-Acalanes
Winner
TBA

Lady Panthers 2nd season ends 1st NCS

Jeff Sepulveda

The St. Mary's girls basketball team's dream season ended in heart-breaking fashion Tuesday night as the Panthers dropped a 45-44 squeaker to Sir Francis Drake High in the first round of North Coast Section Division IV playoffs.

See PANTHERS on page 11

SM boys surprise some by postseason success

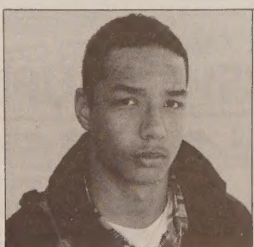
Jeff Sepulveda

After limping into the Alameda-Contra Costa Athletic League season with a 5-10 non-league mark, it has been easy to dismiss St. Mary's boys basketball team as a team with no real chances for a successful run in the North Coast Section Division IV playoff spot. But SM is having the last laugh. It has emerged from a murderous early season schedule to become a scrappy, battle-tested team that is beginning to make a name for itself.

After losing to the eighth-seeded Panthers in an NCS quarterfinal game at top-seeded Cardinal Newman in Santa Rosa Thursday at 7:30, the Panthers didn't expect the Panthers to be in the playoffs. "I think we can go all the way," said senior Duane Jones. "We're really peaking as a team," said coach John Rothschild. In the season the Panthers had a barrage of mismatches, and the cream of the crop of East Bay Division I competition. The Panthers' losses to powerful teams like Pinole and Monte Vista (Pinole), currently top seeds in

NCS Div. I and II playoffs, respectively, preceded elite tournament foes at the St. Joseph Island Classic and the De La Salle Chris Vontour Classic.

Matching up against the ACCAL's Super Power Division was no picnic either, to say the least, as the Panthers faced nationally ranked and NCS Div. I No. 1



Andrew Gooden led EC in NCS win Tuesday.

seed St. Joseph, as well regular season champion and NCS Div. III first seed De Anza and powerful El Cerrito, third seed in NCS Div. III.

But the tough schedule paid off when the Panthers faced their rivals in the ACCAL's Powerhouse, as SM won a share of the regular season championship along with St. Elizabeth's.

The success mounted as SM defeated Kennedy and St. Liz to win the ACCAL Powerhouse tournament last week.

With Tuesday night's 78-49 thrashing of Cloverdale in the first

round of NCS, it is clear that the Panthers have come full circle from whipping boys to NCS championship contenders.

At home against Cloverdale, the Panthers dominated from the opening tip. Sophomores Kellen Dixon and Billy Heide were hot shooting from the outside, and guards Marlin Kelley and Rothschild led a fierce pressing defense as SM opened leads of 13-3 and 21-7 in the first quarter.

The stellar play continued into the second quarter, with Gibran Duhe, Rothschild, and Dixon providing the offense with four points apiece as SM took a 38-23 halftime lead.

The second half contained more fun for the Panthers. After the Eagles came within 47-35 midway through the third quarter, SM closed the period with a 12-3 run triggered by 3-point baskets by Rothschild and Heide and the Panthers cruised with 20-plus margins the rest of the way.

Heide led the Panthers for the second straight game with 15 points, while Rothschild had 13 and Dixon 12.

After the game, SM coach Jose Caraballo agreed that the tough early season schedule is paying dividends for his team.

"Of course it is paying off," he said. "We've played much tougher teams than the teams we're playing right now. We've come a long way."



File '97

Billy Heide was hot vs. Cloverdale in NCS opener Tuesday.

Rothschild also agreed that the Panthers have been battle-tested. "We've played a lot of Division I

and II schools," he said. "It prepared us well. After the pounding we've been taking, it feels good to pound somebody else."

In the ACCAL title game against St. Liz, Heide had 20 points off the bench and Jones scored 15 of his 17 points in the second half as the Panthers triumphed, 62-53. The win gave SM the postseason division title to go along with the regular See SURPRISE on page 11

Players suspended, AHS coach may be sued

By Jelani Harper

Last week at a principal's meeting for Alameda-Contra Costa Athletic League schools it was determined that disciplinary measures would be taken by each respective school district regarding a brawl occurring after an Albany-Richmond high school girls soccer game at Richmond on Feb. 13.

"The incident was removed from the meeting agenda, because the two school districts involved are discussing it," explained ACCAL commissioner Bob Roberts.

According to Richmond principal Al Acuna, two players on the Richmond team who had been deemed the cause of the fight, had each been suspended for five days. Furthermore, the team and its coach will be required to go through a series of conflict mediation workshops.

"We've discovered that girls haven't been on teams for as long as boys have, and they don't realize that soccer is a physical sport with people kicking and bumping into each other," said Acuna. "So, I think See SUE on page 10



AHS' Julie Gall

Jeff Lindquist

Albany sends six wrestlers to North Coast Section, then grapples with raising funds for homeless shelter

By Jelani Harper

Is wrestling really a team sport? You bet it is. This year's Albany wrestling team proved that there is a lot more to the sport than merely one-on-one competition, while still excelling on the mat.

"The team has a certain sense of togetherness," explained Cougars coach Kermit Bankson. "Everybody worked well with one another, they pulled for each other and got along well in practice. There's always a sense of companionship that develops in sports, but there was almost a family kind of atmosphere with us."

Sued

Continued from page 9

the girls tend to take it (physical contact) a lot more personal, and the reason for the conflict mediation is to channel that energy into other areas."

Acuna also said the superintendent's office was considering taking legal action against Albany coach Julie Gall, who is alleged to have sprayed a mace-like substance on at least six Richmond players. Neither school district's office would respond to this development as of this writing.

That type of attitude apparently paid off. Last week, the Cougars

'The team has a certain sense of togetherness ... there was almost a family kind of atmosphere with us.'

— KERMIT BANKSON, ALBANY WRESTLING COACH

sent Jose Corrideo, Ben Carter, Chad Freitas, Andre Sala, Robert Yeaman, and Andy Martz to the North Coast Sectionals at Deer Valley High in Antioch.

To qualify for the NCS a wres-

ter must finish in the top three out of 64 entries in his weight cat-

egory at the Alameda-Contra Costa Athletic League meet. Albany (8-3, 4-2 ACCAL), which finished third in league, had Freitas and Martz as league champions in their divisions, 152 and 112 pounds, respectively.

Though none of the Cougars will be continuing on to the state finals — Yeaman did make it as far as the fifth round — they still have a lot of which to be proud. Sending six representatives to the NCS is an accomplishment.

The Cougars worked with one another both on and off the mat. Every year Albany hosts two wrestling tournaments, one for freshmen and sophomores and another for varsity. But last summer Albany tore its gym down for earthquake safety violations, and the Cougars chances of hosting their tournament seemed doubtful.

Fortunately Albany's wrestlers and their parents banded together, and worked to set up shop at the Alameda Naval Base. It was a

total team effort, and the tournaments ran without a hitch.

"It was a big project to get everything down there and to get it running, and the kids just jumped right in and handled it," recalled Bankson. "Their parents jumped in with it, we had a few former wrestlers come back and help us, and some their parents, too. So when crunch time came everybody came out of the woodwork to help."

If that isn't enough, the Cougars recently took up a collection for a homeless shelter in Berkeley and will make a donation at week's end in the name of their benefactors who helped with the tournament. The pot is up \$512, and will go entirely to the shelter.

Nominate Hills Newspapers' high school Athletes of the Month

It's time once again to nominate Hills Newspapers Athlete of the Month. We will select, with your help, the area's best girl and boy athlete — from both the preps and youth ranks — each month.

Send us your nominees. Athletic feats, as well as academic achievement, are among the two criteria we will use to select our top

stars.

Send us your choice and tell us why they deserve to be Hills' Athlete of the Month.

Our editor and writers will then select those athletes we believe best deserve to be awarded this accolade.

Fax your nominations to Hills Sports, 339-4066, or mail to 5707 Redwood Rd., Oakland 94619.

Celebrity luncheon to raise funds for Berkeley athlete

The first Celebrity Luncheon to benefit the Berkeley High School's athletic program, will be held on Friday, 11:30 a.m. at the Jack London Square Embarcadero Westland.

Special guests include news anchor Dennis Dwyer, and sports broadcaster Joe Fonz. Other local celebrities will serve while Latin jazz group Escovedo and the winning BHS Jazz Band perform.

Tickets are \$75 or less for \$650.

Proceeds will help uniforms, equipment, supplies for BHS' more than 1,100 student athletes compete on 32 teams in different sports.


The event is co-sponsored by the Berkeley Foundation and the Berkeley High athletic department. For more information purchase tickets, call 7855 (days) or 524-527-3721 (evenings).

Fax Spring Roster and Schedules 339-4066



TAKE SOMEONE TO COURT

Physical activity is a key to a healthy heart.



Choose Healthful Foods

A stroke can be a mind-blowing thing




McCloskey Painting

• Residential • Interior • Commercial • Exterior

(510) 223-9531

Service the way it used to be...

Lic. #344533



FULLER FUNERALS, INC.

FOR THOSE WHO CARE

Two locations to serve you

Financing & Pre-Arrangements

3100 Cutting Blvd. Richmond (510) 237-5700

4647 E. 14th St. Oakland (510) 436-3100



TRUITT & WHITE

642 Hearst Avenue Berkeley, California 94710 (510) 841-0511 fax (510) 845-2604

Hours: Monday - Friday 7:00 to 4:30 Saturday 8:00 - 12 noon

EASY FREEWAY ACCESS East take I-80 to University Ave. exit, take Frontage Road to Hearst, turn right.

ASK ABOUT CREDIT PLUS Extended credit terms available on credit approval

TRUCKLOAD SALE now in progress

Sale ends Wednesday, April 8th



The NEW Frenchwood® Outswing Patio Door

- French Door Elegance
- Superior Engineering
- Designed to Perform

from Andersen

6/0x6/8 with white exteriors

FREE SATURDAY SEMINARS—Reservations Required 649-2674

"PLANNING FOR A SUCCESSFUL DECK PROJECT", March 14th

This seminar will focus on types of products available for decks and patios from traditional redwood decking to the newer manufactured products such as TREX, design considerations including Building Code guidelines, and patio door options.

Presented by Chris Vaughan from Vaughan Construction 10:00-11:30

Oakland Ice Center

Your Family Fun Destination

PUBLIC SKATING DAILY

Group reservations available

Skating classes

Gift packages available

Snack bar and pro-shop

Call for more information

519 18th St., Oakland (between Telegraph & San Pablo)

(510) 268-9000

\$1.00 OFF

Public Admission

one coupon per person expires on 3/31/98

\$5.00 OFF

Skating or Hockey

School Class Registration

one coupon per person expires 3/31/98

NEED FOAM?

- All Densities Now in Stock
- Full Sheets & Cut To Size
- FREE Cutting Service
- 5, 10, & 15 Year Mattresses
- Bio-Type Foam Mattresses
- Extra-Thick EGG CRATES
- Special Boat/RV Custom Seats
- Beautiful Custom Seating
- 50,000 Bd Ft in Stock

Best Foam, Great Prices, Friendly Service & More!

Famous Foam Factory

since 1969

2416 San Pablo Ave. (near Dwyer) Open Every Day

841-9001

Bring this ad for 10% off your foam purchase. Offer expires 3/31/98.

Welcome to Spring at East Bay Nursery

Now that the forces of El Niño have begun to subside, we can once again turn our attention "back to the garden." A good place to start is East Bay Nursery.

Owner Don Davis began cleaning and pruning plants for East Bay Nursery when he was in High School. At that time it was owned by Gordon Courtright, who bought the business in 1946. Don married Gordon's daughter Bea, and together they bought the business in 1976. Since then, this husband and wife team has honored and developed the family tradition of providing ways to make your garden grow.

East Bay Nursery is a landscape nursery carrying many items year-round. "We pride ourselves on our selection and service," says Davis. "We specialize in having one of the most complete plant inventories in the Bay Area."

This inventory includes roses, fruit trees, Japanese Maples, natives,

perennials, shrubs, trees, water plants, Camellias and much more.

"Our location is ideal for a nursery," says Davis. "We can grow plants from any region in the world."

An ever changing selection of garden embellishments such as benches, bird baths and fountains can be found on their one-acre garden property. It is a clean, well maintained nursery with friendly, knowledgeable staff. The result of your visit will leave you with the confidence to tackle any problems with the garden you want to build and enjoy.

Customers requiring extra information about their purchases can rely on the "Signing System" developed by East Bay Nursery. Each plant is labeled with growing characteristics and general care information. With this, customers can learn about the plants before purchase and use it as reference for future care and replanting.

BUSINESS FOCUS

by Laura Fischer

"Our number one service is customer service," says Davis. "I feel we have hired an outstanding staff, capable of helping customers with any problems including: design ideas, pest control, plant identification and care."

So shake off El Niño and get your garden going at East Bay Nursery. Located at 2332 San Pablo Avenue, Berkeley. Open Tues.-Sat. 8:30 p.m. - 5 p.m. Call 845-6940. Delivery services available for the East Bay, Marin and San Francisco.

LIFE EXTENSION SUPPLIES Inc.

PREVENTION BEFORE TREATMENT

Did You Know That Supplements Can Enhance Memory?

Aging causes a decline in brain cell energy production. This decline causes memory and cognitive deficits and results in cellular debris that eventually kills brain cells. Free radicals have also been implicated in initiating DNA damage that increases the risk of senility. The most commonly used memory enhancing nutrients are choline, lecithin, phosphatidylserine and DMAE. Only **LIFE EXTENSION SUPPLIES** carries COGNITEX, a unique formula that supplements what aging diminishes.

Life Extension Supplies Has The Largest Selection In The Area:

Body care products, anti-aging formulas, natural pain relief formulas, hormone and amino acid protocols, bodybuilding products, convert fat and increase muscle, herbal make-up and skin care products, glandulars, homeopathic products, ALRA CACIA aromatherapy and essential oils, omega acids, protein supplements, alkaline, cardiovascular formulas, children's products for health, digestion and learning ability, hormones, digestive, urinary, prostate and function, sexual tonics, formulas for general nutrition, weight craving control, anti-oxidants for "body rust", stress and relief, arthritis symptom relief, herbs and extracts.

MONTHLY SPECIALS FOR MARCH/APRIL

- **Frontier Culinary Herbs - grown without pesticides**
- **Melatonin 6-hour time release**retail 12.00 **SALE 6.99**
- **Methyl Complex for your heart**retail 12.95 **SALE 7.99**
- **Pregnenolone Safe hormone - improves memory**retail 28.00 **SALE 13.99**

1229 Solano Ave., Albany • 510-527-3005 • fax 510-527-0900

The second quarter held plenty of jockeying for scoreboard position. A 3-point basket by Canada gave SM a 19-17 lead minutes into the period.

Drake extended to the largest lead of the game at 44-38 with

A black and white photograph capturing a dynamic moment in a basketball game. In the foreground, a player wearing a white jersey with the number 32 is leaping high into the air, his arms extended upwards to shoot the ball. His jersey also features the word "HAWKS" above the number. Opposing him, a player in a dark jersey with the number 50 is also jumping, attempting to block the shot. The basketball is suspended in the air just below the hoop. In the background, another player in a dark jersey is visible, and the basketball hoop and backboard are partially seen. The image is framed by a dark border, and there is some text at the top, including "The Hawk" and "The Hawk" repeated.

But this season put the Panthers on the map. With playoff

"I'm pleased with the entire season," said Lawson. "In this game we just came up with the short end of the stick."

File '98 Jeff Lindquist
Rosie Aikens, above right, hauled down 6 rebounds in SM's 1st NCS game ever; Spring Harris, No. 32 left, was the Panthers' star this season.

Surprise

Continued from page 9

season co-title with St. Liz, though the Panthers were the top seeds in the playoff tournament by virtue of a regular season victory over the Mustangs.

For senior Rothschild, the league championship was a sweet accomplishment. "It's very special," he gushed. "Last year we came up short and lost to Salesian. This year, I took it personally."

In other boys NC action, Div. III third seed El Cerrito, whipped Redwood, 66-51, on Tuesday night at Contra Costa College. Andrew Gooden led the Gauchos with 17 points, while Emonte Jernigan had 11.

EC took a 19-7 first quarter lead and never looked back. The victory set up a matchup hosting the winner of Tuesday night's Ygnacio Valley-Acalanes game. The time and place were not available at press time.

Gateshore Park, Cypress Street, Richmond				
	U13 Girls	U14 Girls	U13 Boys	U14 Boys
1998	9:30	9:30	11:30	1:30
1998	11:30	11:30	1:30	3:30
2298	1:30	1:30	3:30	11:30
2998*	11:30*	11:30*	1:30*	9:30*

• Horseback Riding • Archery • Swimming • Sports
• Arts/Crafts • Horsemanship Training Programs
• Bungee Trampoline • Rock Climbing Wall
• Velcro Obstacle Course • Petting Zoo
Tot Camp 3-5 • Day Camp 5-11

Before & After Camp Care • Transportation Provided

800-937-6500 • Castle Rock Park • Walnut Creek

For a brochure or video presentation • www.advcamp.com

(510) 549-3867
www.ebfas.org

Call for a free brochure: 531-1300 x305

non-refundable and may require a service charge along with an additional charges where applicable. International fares do not include taxes/fees requirements, seating limitations and/or purchase and travel restrictions.

Charges where applicable, international fares do not include taxes/fees/surcharges of up to \$75. Fares are subject to change without notice. Eligibility requirements, seating limitations and/or purchase and travel restrictions may apply. [Get out and save](#)



■ Martin Snapp

Kittens By Teddy: This is the tale of two dogs.

The first was the sweetest pooch I ever met. His name was Teddy. He was a huge, 85-lb. German shepherd with weak lungs and defective hips and a twisted nose and a heart as big as all outdoors.

Teddy belonged to Arnie and Joyce Brown of Piedmont. He loved them utterly, and they loved him back, but the true loves of his life were little kids and little kittens.

Teddy was nuts about kittens. Over the course of his

life, he personally (or is that doggedly?) fostered more than 2,000 of them for The San Francisco SPCA. And no kittens were ever fostered with more tender loving care.

He'd let them crawl all over him. He'd let them bat his ears and attack his tail. Heck, one time I saw a kitten exploring one of Teddy's gigantic ears, and it accidentally fell inside! Teddy never batted an eye.

Once in a blue moon, when the kittens got really rambunctious, Teddy would beat a temporary retreat by climbing up on a bench for a few minutes until they cooled their jets — thus making him the first dog to be treed by cats — but that was the extent of his protest. He never, ever growled at them. Never.

He gave them what he gave everyone: unconditional love. And the results showed. It was axiomatic around The SF/SPCA that Teddy's kittens were always the mellowest.

The only time Teddy was unhappy was when the kittens reached eight weeks and were returned to The SF/SPCA for adoption. He'd start meeting Joyce at the front door, something he never did when he had a litter of kittens to take care of. Says Joyce: "You could just tell what he was thinking. 'Did you bring me any kittens today, Mom?'"

Teddy's love for kittens was matched only by his love for little kids, especially the young patients at Children's Hospital, whom he visited regularly in his other career as a Therapy Dog. He always seemed to sense who needed a special nudge with his nose or a kiss on the face.

Try to picture this 85-lb. bruiser oh-so-gently allowing himself to be walked down the hall by a desperately ill 2-year-old child with tubes coming out of everywhere. With one hand, the toddler is pushing the cart hooked up to his IV drip. With the other hand, he's holding on to Teddy's leash like it's the Holy Grail.

And the kid is grinning from ear to ear, because for once in his life, he's in charge of something. It doesn't make up for being told what to do all day long by all the doctors and nurses, but it helps for a moment. All the while, Teddy has been carefully making sure to take teeny little steps, to match the child's pace.

Teddy died a few days ago of complications from pneumonia. His bad lungs finally caught up with him. There will be a lot of kittens and little kids happy in Heaven tonight.

Go to sleep now, Teddy. Good dog.

The other dog is a chocolate Lab named (what else?) Chocolate. She's very much alive, thanks to a Good Samaritan named John Silliphant who lives in Oakland.

John looked out his window one morning and saw Chocolate lying in the street. She'd been run over by a car. Worse, the car was driven by her owner, who lives across the street. Worse yet, the guy just left her lying there.

Needless to say, John told the man he should do something. "OK," he replied, "I'll call the pound and have her put down."

This was not exactly what John had in mind. So he said, "Look, if you don't care, I'll take her and get her some help."

The neighbor was only too glad to get this nuisance off his hands, so John took Chocolate to a vet. It turns out she has two dislocated rear legs, and one of them is also broken. She needs surgery, and the cost might run to \$2,000.

John doesn't have this kind of cash, but he doesn't want Chocolate to suffer while he scrapes up the dough. So he's going ahead with the surgery and worrying about the money later.

But he called me and asked me if I could ask my readers to help.

Normally, I'd say no. There are so many cases like this, I'd end up writing about nothing else. There's also the problem of making sure that the whole thing is on the up-and-up and not some moneymaking scam.

But the situation was so heart-rending, I called my editor at the Montclairian (who, in addition to knowing the lay of the land, is also a real animal lover), and he made the sensible suggestion of running the whole thing through Hopalong Animal Rescue, an organization with absolutely impeccable credentials.

To make a long story short, the kind folks at Hopalong checked John's story out, and they've agreed to handle the fund-raising. If any money is left over, they'll use it to rescue other helpless animals.

For more information, call Hopalong at (510) 655-7985. And if you'd like to help, please send a check to Hopalong Animal Rescue, P.O. Box 27507, Oakland CA 94609. To earmark your donation for Chocolate's surgery, put her name in the lower left-hand corner of the check.

Tell 'em Teddy sent you.

Martin Snapp's column appears every Thursday in The Journal. Phone him at (510) 273-9039; write c/o Hills Newspapers, 5707 Redwood Rd., Oakland 94619; or e-mail catman1@creative.net



Teddy and some of the charges he fostered.

Instructor knows benefits of music lessons at an early age

Janet Leifert, a person whose first love is music, has been teaching music lessons all her adult life. A certified music teacher, she teaches piano, (from kindergarten on up), guitar, autoharp, music theory workshop, music theory private tutoring, classroom music, and children's programs of folk music.

Jan feels children benefit most from starting lessons at a very young age. They then regard it as an integral part of their education. Jan successfully uses one particular series for 5- and 6-year-olds for the past 12 years. Throughout this time level series, young students proceed happily and are exposed to a wide range of music styles, often developing personal preferences along the way. Most subsequently choose directions that hold this interest during their intermediate studies. Having been involved in music lessons for three to four years prior to adolescence, when pressures of adolescents and sports intensely increase, these young musicians, with sufficient interest and skills will include music in their busy and demanding routine.

"Students who begin lessons in their teens or as adults, generally have a strong interest in playing a particular style of music. It is lovely to hear a teenager walk in the door after nothing but John Williams and exclaim, 'Jan, have you ever heard of Paganini? I just heard something on the car radio that blew my mind away.' The students are motivated and will learn to read music and develop good technical skills along with a style of music they prefer."

"Sometimes they will meet a revelation face to face and try something profoundly different in music," she continued. Jan experiences excitement and gratitude when a happy student finds his/her way into classics after five or six years of lessons, telling

Beginning piano lessons at age 5, Jan began flute lessons at age 13. She was a member of the well-known Weldonian Band of Oakland through her teen years, practicing about 15 hours a week in concert ensembles and rehearsals and still team practices. She also participated in the Hayward Union High School Concert Band and orchestra.

Majoring in music at the College of San Mateo and Contra Costa College, Jan graduated from San Francisco State University with a degree in Recreation Therapy with an emphasis in Developmental Disabilities and Music. She taught piano lessons in El Cerrito during the 1960s and '70s, four of those years as a volunteer classroom music teacher at Delmar School. She also taught piano and classroom music five years in Petaluma and in a one-room country school.

Jan is proud of her work as an instructor in Developmental Disabilities for several years for Richmond's George Miller Center and then at the Cerebral Palsy Center in Oakland, resuming her career in music education. She obtained certification as a Yamaha Program Instructor, teaching classrooms of very young children and small groups of adults.

Jan is active in the local folk music community, as a singer and an instrumentalist. She participates in all San Francisco Folk Music Club events, playing the guitar, mandolin and autoharp. She transcribes new music for the San Francisco Club's publication and founded a folk music club in Berkeley which promotes traditional and contemporary folk music.

Jan accepts beginning or returning students, both children and adults offering after school lesson appointments for adults and kindergarten age children. There are choices of 30-, 45- or 60-minute lessons. Phone 528-9112.

5k Fun Walk, Festival

Leah Smally, Teen Service Coordinator for the city's Bill Lewis Tennis Center, invites all to participate in a 5K Fun Walk and Festival on Sunday, March 22, 10 a.m.,

Lucky

Continued from front page

"Lucky Stores have bent over backwards to try to accommodate the concerns the people of El Cerrito have had about the creek."

Ekhoff repeatedly made the point that large corporations, "the big guys," know what works and what doesn't work in store design. As it is, Ekhoff said he wasn't absolutely sure the revised plan would be approved by corporate headquarters. "They don't like to deviate" from their prototypical layout, he said.

Carole Schemmerling from the Urban Creeks Council, told Ekhoff that putting a creek into a culvert and then building over the culvert is risky and costly. She said an attractive store using the creek to draw in customers would be good business and help the environment. The new design calls for the green parklike creek area to be

at the rear of the store behind an 8-foot-high screen wall. "The standard should not be a big ugly box standing in a sea of asphalt parking space," Schemmerling told the audience.

Ekhoff, who was clearly frustrated at times by the negative reaction the plans elicited from the audience and some of the RAC members, gamely made his case. Of the "big box" combination drug and grocery store, he said: "You know what? It works." The modern shopper, Ekhoff said, wants the convenience of the big store that has everything — groceries, drugs, flowers, take-out, greeting cards, books, magazines and so forth. He said the smaller grocery stores nowadays tend to go out of business.

At one point during the presentation Ekhoff told the group: "If you're saying we have to leave the creek as it is, we should part company." He

Stand

Continued from front page

investigate "socially responsible investment options."

LAIF is an investment group created by the State Treasurer's Office so that local governments can pool their funds. If LAIF continues to invest in tobacco companies, the new resolution asks its managers to create separate tobacco-free funds in which communities can invest. Oakland recently passed a similar tobacco divestment measure and other cities such as Albany, San Francisco and Davis are studying the issue. In Sacramento, Assemblyman Don Perata has introduced legislation that would prohibit state money from being invested in tobacco companies.

El Cerrito currently has no money invested in tobacco and Friedman said there would be no cost to the city by passing the motion. The resolution does not compel the city to withdraw from LAIF, but rather, asks

LAIF to divest from tobacco investments.

Larry Damon, the sole council member to vote against the resolution, said later that he's not sure there won't be a financial cost to the city. A staff report presented at the Feb. 2 council meeting notes that LAIF and Mechanics Bank, the trustee for the City's Employee Pension Trust Fund, do not currently have any tobacco investments. But the report states that their portfolios can change from month to month. Damon said the council should let the market decide if tobacco companies are a bad investment or not. "I have an abiding trust in a fair market, a free market, an open market economy," Damon said, and added that he is suspicious of government prescriptions of this sort.

"This is somewhat artificial—a back door method of approaching prohibition in a different form," he said before the council vote. He later told a

said American Stores won't build a new store if it doesn't get what it wants. "There's no use trying to kid each other," he said.

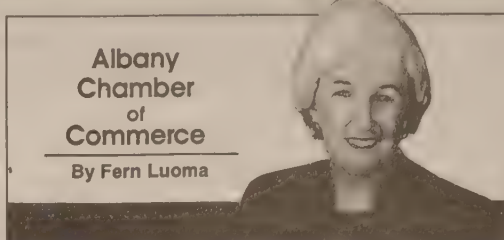
Aberg of Friends of Baxter Creek, questioned the need for a new store on the lot. "There's no absolute need for an expanded store," she said. "We are facing a development decision that defines our values," she later added.

According to Gerald Raycraft, El Cerrito's Community Development Manager, the next move is up to American Stores. It could come back with another design plan, but judging from Ekhoff's comments this seems unlikely. It could also come back to the RAC and talk about broader economic issues — increased sales tax, property tax and employment the city would receive from a larger and better store.

reporter: "Basically, I just don't think it's El Cerrito's business. We have an awful lot of very difficult problems we've got to solve — we shouldn't be out fishing around for new ones."

Councilmember Norman LaForce supported the resolution and said he hoped the City would develop a coordinated investment policy and not exclude this or that investment in an ad hoc manner. "I really think we need to have a comprehensive policy on how we'll invest city funds," he said.

Mayor Jane Bartke, who voted against the similar measure two weeks earlier, voted yes on the revised resolution. She pointed out to the audience that the new measure emphasizes state action and does not disturb current City funds or require the City to move any money between accounts.



Albany Chamber of Commerce
By Fern Luoma



Music instructor Janet Leifert.

starting at the Albany Middle School, 900 Buchanan St. Registration begins at 9 a.m. Following the walk there will be live entertainment, health education booths and a low-cost healthy BBQ lunch for those who do not bring their own food. A special feature will be a kite flying demonstration. There is no entry fee and the first 50 people to pre-register will be given a free T-shirt.

Smally urges families to join the community for a day of fitness that emphasizes the importance of living a life free from tobacco. She may be reached by phoning 525-0576.

Little League opens March 21

The first game of the season for the Albany Little League will be played at the University Village baseball diamonds Saturday, March 21. This begins the 42nd year of the league that started with only four teams in 1956. Watch for the opening ceremonies and parade announcement time and date to take place in April.

St. Patrick's Day dinner

Sam Turner, representative of Veterans of Foreign Wars Post 2658, announces that a traditional St. Patrick's Day dinner will be served Friday, March 20, at the Veterans Memorial Building, 1325 Portland Ave., at 7 p.m. The menu includes salad, corned beef, cabbage, potatoes, carrots, dinner rolls and dessert, all for \$7 per person. Reservations must be made by Wednesday, March 17 through Turner, 526-0837, Keith Truax, 526-4487 or Ian Ball at 525-5230.

Albany will celebrate its 90th

The Albany Chamber is spearheading the city's 90th birthday celebration scheduled for Sept. 25 or 26. A dinner dance is being planned by Chamber representatives who are reaching out to the community for those who would like to assist in the planning. If anyone has ideas that would help with the celebration contact Fern Luoma at 525-1771. All assistance in planning will be appreciated.



■ Bill Mann

Media Junk Food for No Thought: Wrestling Federation does finally go away, hoped and prayed for years, it might become Springer et al. After all, who needs beefy staging fake fights when you can get real life from Springer's nonstop parade of dysfunction? I tuned by KTVU the other day just to see the usual disgraceful melee on stage, and this day was "I Have a Sexy Secret," and I'm telling a sullen young woman, "Your boyfriend cheating with the guy you're cheating with."

She responded with a tirade of obscenities as usual, was bleeped. With one notable exception: slurs against gays.

But TV isn't only medium to blame for flooding the popular culture these days. Did that human emetic Adam Sandler's film "Wedding Singer" is now one of the two highest romantic comedies ever? Who needs the likes of Grant or Rock Hudson when you have vacuums like Sandler, the long-lost sibling of Shore? Meanwhile, over on KOME radio, Bob Stern was playing a cute little country ditty that began, "How's your dick ... tation machine so on. And an 81-year-old schoolteacher at KQED High in San Fran was busted by cops this week, allegedly touching a 14-year-old student who was yelling at her and trying to get out of the car. She was fingerprinted and her teaching license suspended. "You didn't used to be able to teachers," she told a KPIX reporter. True, and of the three esses — Stern, Springer, Sandler — weren't usually allowed to do whatever it was they paid so much to do in public until recent times.

I've just finished re-reading Daniel P. Mann's 1958 classic little book about the insanely gay and barbaric spectacles of the Roman Empire, "About to Die." You might want to check it out. The similarities in the decline of public life are startling.

MULTIMEDIA NOTES: The Colesseum often packed with 380,000 spectators to watch tigers rip apart humans. Today we get singing Hondas and Spanish-speaking chihuahuas ("Taco Bell"). So far, that is ... Calling from his other day: Former KGO Radio newsman John He of the distinctive baritone voice. Emm, who fired twice here for going on the air drunk, now morning newsman on Miami's WIOD Radio, been fighting this addiction for four years, "I'm sounding upbeat, and I haven't had a drink in months now." We wish Emm. Lee Rogers' KGO sparring mate, continued success in his with the bottle. "I miss the Bay Area, though." I mean, Miami IS after all Miami! ... Friday 6) is KRON "Daybreak" Susan Blake's last day. KRON sources tell me Blake wants to take some off and then try something different — getting a.m. for years will sometimes do that to you. replacement starting next week is perky former Sacramento TV anchor Beth Ruyak, more member of "Team Tesh" — NBC's Olympic gymnastics crew. Sources tell me Ruyak has a commute ahead: She has a shared-custody with her ex for her two kids. And I'm told she'll take the kids in Sacramento each day. At 5 p.m., she'll go to S.F. where she's rented an apartment near KRON ...

KQED-FM's Michael Krasny, who had the estimable Jim Lehrer this week, reminds me teaches literature at SF State, not NCAA-bound. Duly noted ... Speaking of KQED, Channel 5's highest-rated show on that PBS station last year, the wonderful Ken Burns documentary, "Lewis and Clark: The Journey of the Corps of Discovery," second place: "Mysteries of Deep Space" (followed by "National Geographic's Inside The White House" and "Thomas Jefferson" (another Burns opus), "The Desert," "Prime Suspect: Errors of Judgment," "Truman" on "The American Experience." ... Speaking of the latter acclaimed series, if you've seen its first-rate "Reagan" last week, watch for another PBS station. No matter what you think of the ex-President, this was a worthy, insightful documentary ... Anyone else out there getting tired of the two donut-chomping "KPIX News" Channel 5's promos for years have been local most annoying ... This is the first time I've ever all five Oscar-nominated films. And while they are pretty good, none were outstanding. The little-noticed Japanese film, "Shall We Dance" have been the best one I saw in '97, followed by Brown. ...

Almost as annoying: Those ubiquitous and 101 TV ads featuring East Bay skater Kristi Yamaguchi. I don't know what's worse — man Don Bleu's pratfalls, Yamaguchi trying to "boogie" to K-101's dreary music, or the awful these two have to read ... Three new network debut next week — the two to avoid, NBC's "Rules" (premiering Monday) and ABC's "Two Girls, and a Pizza Place," (Wednesday) both reverse "3's Company" deal — two guys living single gal. The one to catch is Tuesday's night "That's Life" on ABC starring stand-up comic Red Wilson. Wilson reminds me of a cross between "Roseanne's" Dan Conner and Ralph Kramden, well-written new blue-collar series from one of "Roseanne's" many ex-producers, Eric Gilliland. Oakland media gadfly Rich Lieberman noted: "Six days of Bill Gates? Jeze, I hope we're not in a ... With Bill Gates on the Congressional house week, one helpful Oakland reader e-mailed me Ways Microsoft Would Be Different If It Were in Georgia. Among them: "Instead of 'Ta-Da!' opening sound would be 'Dueling Banjos.' product would be 'Winders 95. ...' and, 'Instead of hourglass icon, you'd get an empty beer bottle. Finally, talking about the way in which a 7000 York theatre was physically moved last week, Broadway neighbor David Letterman noted, 'I jack it up, slide it onto rollers, and tow it a half mile. Coincidentally,' he added, 'that's how Rush Limbaugh gets to work each day.'"

Correction: A photo in last week's Arts & Letters section incorrectly identified as Ursula Sherman instead of entertainer Eleanor Reissa. We regret the error.

East Bay Events

Les Liaisons Dangereuses

The Shotgun Players present "Les Liaisons Dangereuses" by Christopher Hampton, March 7 through April 19. Tickets: \$10 general; \$8 students. Performances: Thursday through Sunday, 8 p.m.; Sunday, 7 p.m. at 3280 Adeline St., Berkeley. Details: 655-0813.

Victoria's Secrets

Baroque Choral Guild presents "Victoria's Secrets," an a cappella concert celebrating the 450th anniversary of Tomas Luis de Victoria's birth on March 8 at 7:30 p.m. at First Congregational Church, Dana Durant streets, in Berkeley. The program features transcendent musical miniatures and little known gems by the greatest Spanish composer of the Renaissance. There will also be a preview lecture 15 minutes before the performance. Tickets are \$18, \$12 for seniors and students. Details: (408) 737-9950.

Young People's Symphony

Berkeley's renowned Young People's Symphony Orchestra, under the baton of maestro David Ramadanoff, presents its winter concert of the 1998 season on March 7 at 8 p.m. in St. John's Presbyterian Church, 127 College Ave., Berkeley. Featured will be winners of the 1998 concerto competition, co-concert master Nick Saunders playing the Mendelssohn Violin Concerto (first movement), and flutists Sara Harwood and Ariel Perloff performing the Cimarosa Concerto for Two Flutes. In addition, the concert program will include Tchaikowski's Piano and Violin, Rimsky-Korsakoff's Russian Eastern Overture, and Beethoven's Serenade in E Flat for Winds. Tickets: \$10 general and \$5 for children and seniors, available by calling 849-9776 or at the door.

Welsh holiday

Across the world, wherever there are Welsh people and Welsh traditions, there is a March observance of St. David's Day. St. John's Episcopal Church, 1501 Washington St. in Albany, will celebrate this traditional day on March 8 at 2 p.m. with a performance of "Gwlad Aur" and the singing of the great Welsh hymns. The Gymnafon will be followed by a Te Bach, or small tea, to which all are welcome. This is the third annual Y Gymnafon Ganu at St. Alban's. Gwladys Jones and John Ward will direct, with Richard Cushman on organ. "Gwlad Aur, Canwn I'r Arglwydd" (Come sing to the Lord!).

Magician Jay

Master Magician Jay Alexander, one of the premier magicians for family entertainment and star of Broderbund's "Learn the Art of Magic" video game, will dazzle a live audience at the Buddy Club, Albany Community Center, 1249 Marin Ave., Albany, on March 8 from 11 a.m. to noon. Alexander has been featured on The Jay Show and Good Morning America, and has toured with and performed for The Rolling Stones. His illusions will amaze you, his sleight of hand will deceive you, and his fast paced comedy will confound you. If you are a fan of magic, you'll love this show. Tickets, birthday party reservations and show information: 652-SHOW. Adults are \$6, children under 2.



Jay Alexander

Step up your heels

You're invited every Wednesday night for Israeli folk dancing at Veterans' Memorial Hall on Stockton Avenue in El Cerrito (just off San Pablo). Lessons are from 8 p.m. to 9:30 p.m. followed by an open dance party from 9:30 p.m. to midnight. Admission: \$4. Details: 435-9959.

The Kensington Lions holds a regular "Tea Dance" on the first day of each month from 3 p.m. to 7 p.m. at the Porto Brasil, 385 Kensington Ave., Kensington. This is a fund raising event with the proceeds to help Lions Club projects. Admission is a \$5 donation. DJ's "The Other Brothers." Food and drink will be available. Contact Lion Mickey Markow, 528-8746. Learn the waltz on Saturday March 21, at the Albany YMCA, 921 Albany Ave., Albany. The lesson is from 7:30 to 8:30 p.m. followed by an hour of dance time during which a full variety of dance music will be played. Class fee is \$5. Details: 525-1130.

Weekend at Tilden

Events at Tilden Regional Park: "On the Bluebird Trail," March 7, 2 p.m. A sometimes rough, 3.5-mile hike up and over Wildcat Peak. For age 9 and older. "Tales Along a New Route," March 8, 10 a.m. A stroll through the riparian woodlands and flooded roadsides in search of amphibians. at the EEC. "Mystery Trees of Laurel Canyon," March 15, 10 a.m. Explore the "mystery" trees and slacks off while learning about the forest. Take Canon Drive off Grizzly Peak Boulevard, Berkeley. Details: 525-2233.

Alfred, a Masque

Philharmonia Baroque Orchestra presents "Alfred, a Masque," by Thomas McGegan conducting, March 14 and March 15. A performance of Thomas Arne's piece and also works by Handel and William Byrd. The orchestra is accompanied by The Philharmonia Chorale. Tickets: \$27 to \$37. Performances: Saturday, 8 p.m.; Sunday, 7:30 p.m. at First Congregational Church, Dana Street and Durant Avenue, Berkeley. Details: (415) 392-4400.

Chamber Concerts

Nancy Macomber, trumpet, with Nancy Macomber on piano, performs works by Bozza, Burdick, Handel and Hasley Stevens on March 7 at 8 p.m. at Trinity Chapel, 2320 Dana St., Berkeley. Tickets: \$10 general, \$8 seniors and students. Details: 549-3864.

Turn back in time

Take a trip back in time at the Berkeley Public Library. Libby McLaren and

See EVENTS on page 14

Center scores hit with 'Raisin in the Sun'

By Carol Egan

UC Berkeley's current production of Lorraine Hansberry's "A Raisin in the Sun" epitomizes, in many ways, the best in university theatre—a combination of scholarship and research, high quality production values, and a large and talented pool of student actors. Thanks to the dramaturgical efforts of scholar Prof. Margaret Wilkerson (a leading authority and the official biographer of Hansberry), the by-now classic play is given a new look. Scenes which were especially created by Hansberry for, but not included in, the 1961 filmed version can be seen in this production for the very first time.

Special kudos must go to guest director, Harry J. Elam Jr. who has brought together a fine cast and given us a truly memorable production. Despite the fact that "A Raisin in the Sun" depicts a specific family in a very definite place and time, it also maintains a broad and universal meaning, one that can be understood and appreciated by everyone. It is no wonder the play has been translated into more than 30 languages and performed on every continent. It's also not surprising that the opening night audience in Berkeley greeted it with a standing ovation.

Lorraine Hansberry, herself the child of a middle class Chicago family, embodied many of the ideals of the 1950s intellectuals. Although a member of the Communist Party for only a short time, her views on society and human



Amad Jackson, Nichelle M. Hines, Lisa Williams and Cherise Boothe.

relations certainly reflected the leftist intellectual ideals of the time. As an African American woman, a feminist, later also lesbian, she was profoundly concerned not only with class but also race and gender issues, all of which are presented in this 1959 play.

Although the action of the original script primarily takes place in the apartment of the Younger family, Hansberry's screenplay, written two years later, provided several additional scenes that take place outside the Chicago tenement dwelling, thus offering insight into the larger political and social context surrounding the story. With the consent of the Robert Nemiroff estate, which oversees Hansberry's collected works, Wilkerson (Chair of the

Center for Theater Arts/Department of Dramatic Art and former Chair of the Department of African American Studies), retrieved several scenes planned for the film version.

One original addition at the opening is a recitation of Langston Hughes' poem from which Hansberry drew her title. Serving as an introduction to the characters who enter one-by-one, the poem is quoted, beginning with "What happens to a dream deferred/Does it dry up like a raisin in the sun?" and culminating in the final poignant line, "Or does it explode?"—shouted out in chorus by the assembled cast. As accompaniment to this, slides of a cross-section of Chicago residents in the 1950s are projected upstage.

At the heart of the play is the Younger family consisting of the matriarch Lena, her children Walter Lee and Beneatha, and Walter Lee's wife and child, Ruth and Travis. The rapidly changing profile of the African American family, which Hansberry reflected in depth through the Younger family members, finds no better expression than in Raisin in the Sun. Mama Lena Younger (convincingly and movingly portrayed by Nichelle M. Hines) incorporates traditional values of religion, honesty and self-sacrifice for the family. Her restless son Walter Lee hints of the explosion to come, to which Hughes refers in his poem. Amad Jackson's strong perfor-

See RAISIN on page 14

Trilogy features strong cast and material

The Black Repertory Group presents: "The Trilogy" Shocker Series: "Limitations of Life" (Langston Hughes), "In the Master's House There Are Many Mansions," (Rochelle Jackson), and "Dutchman," (Amiri Baraka) through Saturday, March 14.

By Wanda Sabir

Directed by Paula Martin, "The Trilogy," showcases a talented cast, featuring some old and new faces, (Don B. Mayberry and Herrell Siller are back.) From "Limitations of Life," a satirical spoof on the 1934 film "Imitation of Life," that playwright Langston Hughes has lightened in more ways than one, to "In the Master's House There Are Many Mansions," by Rochelle Jackson, concluding with Amiri Baraka's haunting, one act thriller, "Dutchman," "The Trilogy" is a must-see.

The curtain opens on the home of a well-to-do black couple, "Delilah and Ed Starks," (Sonia Whittle and Herrell Siller.) Hughes text follows the original story, based on a Fannie Hurst novel, and features the same cast of characters—the self-effacing, faithful, kind-hearted epitome of the worst kind of "mammy" figure, as well as the philandering black "Massa." Hughes asks in



'Delilah Weavers' holds her head in disgust over her maid in 'Limitations of Life.'

"Limitation: "What if the mammy and her daughter were white and everyone with power and money—black? The answers are quite ironic and funny. Heidi Wolff's "Audette" (the mammy) says that she doesn't know what to make of her daughter, always trying to tan

herself, so she can look black. "I tell her it won't make a bit of difference, [once a white girl always a white girl.]"

Playwright Rochelle Jackson's "In the Master's House..." fits well between Hughes and Baraka's work. Supported by a fine cast,

IMH shows what can happen when you walk in another man's shoes; "Fletcher" (Wendell Wainwright) is in town to pay his last respects to his childhood friend "Tyronne" (Audrey L. Simpson). Mel Stuart's Funeral Director, "Mr. Fuller," is a matter-of-fact man who doesn't blink an eye as the casualties of ghetto life come riding in on hearse. He even stays open late on weekends. The chill of death is in the air as country boy Fletcher gives his vital statistics to the undertaker. Fletcher tells Fuller in exasperation—"Look man, I didn't come in here to apply for welfare!" This unnecessary episode is an awkward foreshadowing that leaves the audience in the dark way too long.

"The Trilogy" concludes with "Dutchman," first produced in 1964, at the Cherry Lane Theater in New York, with the assistance of Edward Albee's Playwrights Unit. Not only was "Dutchman" hailed as one of the best plays ever written by an African American author, it was also said that this play is one of the most impressive in American theater.

In a deceptively simple setting, two people on the subway innocently engage in a conversation that has explosive connotations. The character, Lula (Heidi Wolff), is a volatile young woman, who

See TRILOGY on page 14

Left Coast Chamber Ensemble will present contemporary music

By Carol Egan

The Left Coast Chamber Ensemble, a 15-member group founded in 1992, will present a concert of contemporary music March 10, 8 p.m., at the Berkeley City Club. The final in a series of three Bay Area performances being given under the title "Evocative Sounds," the Berkeley program will include Jacob Druckman's "Valentine for Solo Double Bass," featuring bassist Michael Taddei, plus works by Oliver Knussen, Roberto Sierra and Dusan Bogdanovic.

Praised by critics and public alike for its flexibility and versatility, the Left Coast Chamber Ensemble presents familiar masterpieces as well as music new to much of the public. In addition to the four composers to be heard on the Berkeley program, additional works by Leos Janacek, Marc Lowenstein, Dmitri



Left Coast Chamber Ensemble

Shostakovich, Manuel de Falla, Kurt Rohde, and the Ensemble's pianist, Eric Zivian were performed on the initial program, additional works by Leos Janacek, Marc Lowenstein, Dmitri

month. The late Jacob Druckman, one of America's leading composers and a graduate of the Juilliard School, was head of composition at the Yale School of Music and

directed the Horizons Series for the New York Philharmonic. He was the recipient of a Pulitzer Prize for his orchestral work, "Windows."

See LEFT on page 14

Caldwell at Kimball's: Evoking magic of another era Events

Bobby Caldwell and Orchestra at Kimball's East Friday, March 6 to Sunday, March 8.

By Wanda Sabir

Bobby Caldwell will be appearing at Kimball's East this weekend. He's the guy whose song "What You Won't Do For Love" became an overnight hit in 1979. (There are over 60 covers and samples so far.) "Don't Ask My Neighbor," and "Walk On By," are some other popular tunes of his. One of the music industries most prolific and sought after songwriters, Caldwell has written for Peter Cetera and Amy Grant, "Next Time I Fall," Neil Simon, "Angel" and "Love Don't Live Here Anymore," Roberta Flack, "Never Loved Before," Al Jarreau, "All Or Nothing," Marilyn Scott "Too Hot," plus many others. Now former Rocker /R&B songster, Caldwell, is going back to his roots, so to speak, with his new release, "Blue Condition," which features the songs of the '40s.

This weekend at Kimball's East, Bobby Caldwell and Orchestra are

performing songs from what my daughter calls, "vintage flicks," (the black and white film era). And I have to say, after listening to "Blue Condition" the other evening, some of the old tunes Caldwell has revived, plus a few of his own, are classics or the stuff that classics are made of — easy rhythms, smooth melodies, and mellow music. My favorites include: "Street Of Dreams," "Angel Eyes," "All The Way," "I Get A Kick Out Of You," and "Tomorrow." The big band adds a lot to the flavor of the songs, which is only enhanced by Caldwell's clear voice.

My mind wandered a bit when a song like "Don't Worry 'Bout Me," followed on the heels of a catchier number. There just wasn't enough distinguishing personality in the piece to give it a noticeable edge. I could just picture a lone pianist singing for his supper while patrons talked through most of his set. (Remember Frank Sinatra in the film "Young At Heart"?) I'm sure this is not what Caldwell has in mind for the Kimball's crowd this weekend.

Born in Manhattan to noted vo-

cal artists Bob and Carolyn Caldwell, hosts of "Supertime" (one of the first musical variety programs on television) Caldwell and his kid-sister spent a lot of time with grandparents in Memphis, while his parents were on tour. Though Caldwell grew up listening to showtunes — the music of Cole Porter, Harold Arlen, Cahn/Van Huesen, he also enjoyed the singing of Nat King Cole, Frank Sinatra, and Mel Torme, and the Big Band hits of the 1930s and '40s. Caldwell was also impressed by the arranging talents of Billy May, Stan Kenton, Don Costa, and Nelson Riddle.

"The lyrics and melodies of the '40s have proven themselves to be indelible... millions of people seemingly become more enamored with them as they age like fine wine."

Caldwell says he chose the songs on his current recording because he believes they are some of the finest ever written. "Included among these gems are three original compositions that I hope one day, ...will have improved with age as did the others," he says. "This project was a true labor of love for me."

When he was 4, Caldwell's father invited him up to do a number



Bobby Caldwell

on his show. "I'll never forget the electricity of that first connection with a live audience."

Go see for yourself. Bobby Caldwell and Orchestra are the perfect cure for a "Blue Condition." Besides that, an evening at Kimball's East is just what Dr. Cupid ordered.

Kimball's East is located at 5800 Shellmound St., Emeryville. Shows are at 8 p.m. and 10 p.m. Details: 658-2555.

Culture Clash brings 'The Birds' to Rep

The comedy trio Culture Clash returns to Berkeley Repertory Theatre in a new version of Aristophanes' "The Birds," adapted by John Glore and Culture Clash, and directed by Mark Rucker with music by Michael Roth. The production, co-produced with South Coast Repertory, features the three members of Culture Clash—Richard Montoya, Ric Salinas and Herbert Siguenza—along with Victor Mack as Foxx. The production opens March 11 and closes April 25 at Berkeley Rep, 2025 Addison St.

The most famous of all Greek writers of comedy, Aristophanes (448-385 BC) wrote an estimated 40 plays, 11 of which survive, notably "Lysistrata," "The Frogs" and "The Birds" (produced in Athens in 414 BC during the Peloponnesian War). His comedies were filled with immediate, topical references—usually the absurdities of current political or social behavior. No class, age or profession was exempt from his satire. Productions of his works also featured a great deal of music and dance. In the true spirit of Aristophanes, the John Glore/Culture Clash adaptation is filled

with funny and bracing references to current events, political leaders and media figures.

The story follows Foxx and Gato, two refugees from "the greatest nation on earth," as they attempt to create their own ideal republic in the realm of the birds. Soon they are battling angry gods above and human intruders from below, including tax collectors, transportation officials and even Hollywood producers. In the tradition of the Marx Brothers, and with an original pop score, Culture Clash brings its own inventive anarchy to this popular Greek comedy.

Tickets for The Birds are priced between \$34.50 and \$45, depending on the day of the week (\$29.50 for Previews). As part of the theatre's 30th Anniversary celebration, if you can "prove you're younger than Berkeley Rep," you can purchase a half-price ticket for in the first two weeks of the run (through Sunday, March 22, excluding previews). Photo ID required. Group discounts are also available, as well as student and senior half-price.

Tickets by phone: 845-4700.

Trilogy

Continued from page 14

shares apples with strangers then proceeds to deconstruct their lives. Clay (Don Mayberry), amused at first, gets annoyed, then angry with her.

When Baraka's "Dutchman" was about to be filmed through an independent company in England, (many years ago,) New York City officials refused the use of subway facilities. (But they gave Hollywood carte blanche.) If you missed the film version, (it's been on Channel 9 a few times), don't worry, "Dutchman" is much better on stage than on television.

The immediacy of theater, the in-your-face kind of presentation that live productions strive for, is all here in BRG's staging of "Dutchman." It's great to see such a controversial, yet pivotal work mounted at the Black Rep.

Don't miss "The Trilogy" — it is truly a linguistic treat — at the Black Repertory Group Theater through Saturday, March 14. Thursday-Saturday 8 p.m., with a Saturday matinee 2:30 p.m. 3201 Adeline St., Berkeley. Tickets are \$12 general admission. Call 652-2120 for information. Recommended for mature audiences.

Left

Continued from page 13

Oliver Knussen, whose "Cantata for Oboe and Strings" will be heard, is one of England's leading young composers. He has been director of the Contemporary Music Festival at Tanglewood and Composer-in-Residence at Lincoln Center. Active as both a composer and conductor, Knussen is currently head of the contemporary music seminar at the Aldeburgh Festival.

Roberto Sierra has been composer-in-residence at the Milwaukee Symphony and has won numerous competitions. His work, "Quintet for Guitar and Strings: Triptico," was commissioned by guitarist David Tanenbaum and the Mallarme Chamber Players.

Born in Yugoslavia, Dusan Bogdanovic completed studies in guitar, orchestration, and composition at the Geneva Conservatory in Switzerland. He is the recipient of many awards including First Prize at the esteemed International Competition of Geneva in 1975. Since his debut recital at Carnegie Hall in 1977, Bogdanovic has enjoyed an international career as a solo performer, composer, and member of The Falla Guitar Trio. He has numerous recording credits and is currently teaching at the San Francisco Conservatory of Music. His work, "Quatre Pièces Intimes for Cello and Guitar," will be performed.

Tickets for the event are \$10 adults and \$7 for seniors and students. Details: (415) 642-8054.

Raisin

Continued from page 13

owns the interest African Americans were beginning to take in that continent and its newly awakening independence movements.

Further memorable performances were given by Cherise Boothe as Walter Lee's pregnant and demoralized wife Ruth.

Rachel Burch as Mrs. Holiday, the rich white woman for whom Lena works, Kit Zorsch as the duplicitous Karl Lindner, a one-man "Welcoming Committee" from the white suburban neighborhood where Lena hopes to move, and Jonathan Bentley Taylor as Ruth and Walter Lee's young son, Travis. Although the student cast did an excellent job in general, upon occasion the actors' vocal projection was too weak to

overcome the taped "mood music" (first rate selections ranging from Lester Young to Gospel).

The exceptional production values owe thanks to Kate Edmunds' set, at the center of which is the Younger's living room framed by black and white sketches of tenement buildings and bracketed by ample side stage areas allowing room for incidental scenes in the bar, on the street, etc.; David K. H. Elliott's lighting which allows the action to move from center stage to the sides smoothly without having to pause for disruptive blackouts; and the costumes created by Judith Dolan which lend just the right touch to the period

Continued from page 13

Robin Flower perform two different programs in celebrating California goldrush and Women's History Month. As The Sisters, they'll transport you to California in the 1850s through songs, playing fiddle, banjo, guitar, accordion, and spoon. Journey through goldrush camps to stop by Sum Lum Wood store, visit the hard-working women of Hangtown, cower when Bart robs a stagecoach, meet an African American slave state his own claim, and hear about James Marshall's discovery of gold. Liberty Sisters, Libby and Robin introduce you to Rosa Parks, Martinez, Wilma Mankiller, Sally Ride, and other famous African American History.

Libby and Robin will do five free energetic and fun shows. The Liberty Sisters:

Saturday, March 14, 2 p.m. North Branch, 1170 The Alameda 6850; Saturday, March 28, 4 p.m. South Branch, 1901 Rockwood 6860.

The Goldrush Sisters: Saturday, March 14, 10:30 a.m. Central Children's Room Kitteridge (649-3943); Saturday, March 28, 11 a.m. West Branch University (644-6870); Saturday, March 28 2 p.m. Claremont 2940 Benvenue (644-6880).

These free events are sponsored by the Friends of the Library.

And journey before 1850, too


The Music Before 1850 Series at Cal Performances features angelic singing of soprano Emma Kirkby, in recital with harpsichordist Lars Ulrik Mortensen at 3 p.m. Sunday, March 8 at Hertz Hall Ms. Kirkby's incomparable vocal technique has earned the reputation of "being sent by heaven to bring the message of music to the world" (*The Toronto Star*). This program, part of the United States tour, is Ms Kirkby's first with harpsichord accompaniment.

Tickets for soprano Emma Kirkby and harpsichordist Lars Mortensen at Cal Performances March 8 at Hertz Hall, are \$28 available through the Cal Performances Ticket Office at Zellerbach Hall; at 642-9988 to charge by phone; and at the door. Tickets are available through all BASS outlets, and through BASS tickets at 762-BASS, and the BASS Arts Line at (415) 776-1999. Tickets are available for purchase by UC Berkeley students, faculty and staff, senior citizens and other students receive discount. Details: 642-9988.

J. California Cooper

Acclaimed author and playwright J. California Cooper will be at the Richmond Public Library, 325 Civic Center Plaza, Richmond, the Madeline F. Whittlesey Community Room on Thursday, March 6 from 6 p.m. to 8 p.m. She will read from her works and sign books. Donations to sponsor this program were made available to Friends of the Richmond Public Library and LEAP. Details: 626-1234.

Cooper's first collection of short stories, "A Piece of Mind" published by Wild Trees Press, a publishing company she and novelist Alice Walker. Other works include, "Homemade," "Some Soul to Keep," "Family," "Center Stage" (an anthology), "The Matter is Life," "In Search of Satisfaction" and "Love, Some Pain, Sometime." A common theme in Cooper's is women's search for love. Others include old-fashioned common sense and Christian morality delivered in a narrative monologue.



ABSOLUTELY NO SERVICE FEES

ALBANY TRAVEL 528-1400

Best International & Domestic Airfares
Vacation Packages, Tours, Cruises
Southwest Airline Tickets

Special Offer: 10% off any guide book or travel accessory with purchase of airline ticket!

Hours: Mon-Fri. 9:00am-5:00pm • Saturday 10:00am - 2pm

1035 San Pablo Ave., Albany Bet. Dartmouth/Marin - free parking



MANY HANDS, MANY LANDS

PROFESSIONAL HOUSE CLEANING

- Affordable
- Dedicated to Quality
- Reliable Service
- Bonded, Insured
- Competitive Rates

Our Staff is trained to serve a diversity of customers and their needs. References always available.

A BUSINESS OF
Harbor House Ministries, Inc.

510-534-0655

Save 50¢ on Irish Soda Bread

Buy 2 Green Shamrock Cookies - get the third one Free

1 coupon per customer per visit. Good thru 3/17/98.

Virginia Bakery

1690 Shattuck Ave. • Berkeley • 510-848-6711

Imagine Little Red Riding Hood without a forest.



PLEASE be very careful with matches. Because without the forests, life is unimaginable.

Only You Can Prevent Forest Fires.





FREE VIDEO

Rent any video & get one FREE. Good thru 3-12-98

VIDEO MANIACS

1484 University Ave., Berkeley
free parking • 540-7368



DANA MEYER

A Repair Tradition Since 1975



TOYOTA • HONDA
NISSAN/DATSUN
MAZDA • VW

700 San Pablo Avenue
Albany
M-F 8am-5:30pm
527-1938

NEW CHILD FRIENDLY WAITING ROOM



YOUR SEARCH IS OVER!

Come to **Bazaar of India Imports**

- Indian Handicrafts
- Ayurvedic Herbs, Oils, Herbs
- Books, Magazines, Etc.
- Bedspreads
- Wooden Screens
- Furniture
- Jewelry
- Ready-Made Garments

Bazaar Of India Imports
1810 University Ave., Berkeley • 548-4110
Open Mon-Sat. 10-7

Free Henna Stencil
with any purchase of \$20 or more

www.cafe-select.com 525-1350

BREAKFAST LUNCH DINNER

Cafe Select

COLUSA CIRCLE KENSINGTON DAILY 9:00 - 9:30



FREE ADVERTISING

If you don't call today, your customers won't call tomorrow.

Localized online internet advertising. Guaranteed results. FREE information. Call 1-800-801-7712

internet YELLOW PAGES

Place Your Ad By Phone!
Call us Monday through Friday
8:00 a.m. to 6:00 p.m.
(510) 339-8777

Longest Deadlines!
For new ads, cancellations or changes
AD RUNS:
Tuesday/Thursday Deadline: MONDAY 11am
Friday Deadline: THURSDAY 11am

Convenient Office Hours!
Place your ad in person, or by mail:
Hours: Monday - Friday, 8:00 a.m. - 5:30 p.m.
5707 Redwood Road, #4, Oakland, CA 94619
(We're located at Skyline & Redwood)

Charge Your Ad...
VISA MasterCard

INDEX OF CLASSIFICATIONS

Transportation	101 - 106
Announcements	201 - 208
Education	301 - 304
Employment	401 - 414
Financial	501 - 505
For Sale	601 - 611
Rentals	701 - 707
Apts/Condos For Rent	710 - 728
Cottages For Rent	735 - 742
Homes For Rent	746 - 764
Share Rentals	771 - 778
Commercial Rentals	801 - 806
Real Estate Sales/Services	811 - 826
Homes For Sale	831 - 846
Apts/Condos For Sale	861 - 866
Income/Comm'l Property	901 - 950
Services	
Classified Display ads:	339-4516
Legal Advertising:	339-8777

DEALS ON WHEELS



SELL YOUR AUTO FOR JUST \$15.00!
If your car doesn't sell the first week,
we'll run it a second week at
NO CHARGE.

APPLIES TO PRIVATE PARTY ADVERTISEMENTS ONLY.

ADVERTISE YOUR GARAGE SALE!
15 words - 1 week - \$33.00
Ad must be pre-paid with cash, check or credit card.

Changes/Corrections

We want to ensure that your ad is exactly what you want readers to see. Call us the very first day if you need to make any corrections or changes. We are not responsible for ads that appear incorrectly for more than one insertion.

Classified Fax Line

(510) 339-6101

The ad copy and instructions should be typed or printed and include the following:

1. Billing information: full name, address and phone number.
2. Date(s) the ad should be published and the classification under which the ad should appear.
3. Contact person and daytime phone number for verification.

All faxed ads are subject to normal advertising deadlines and credit approval. For fax confirmation, call during our regular office hours: (510) 339-8777

POLICY: The publisher reserves the right to censor, classify, revise or reject a classified advertisement that does not meet the standards of Hills Newspapers Inc. NO refunds on cancellations for partial weeks.

TRANSPORTATION

Autos

1991 Integra LS. Black, 5-speed, hatchback, excellent condition. Serviced at 55K miles. \$9500/ best offer. Call 510-428-2431.

1991 Integra RS. 5 speed, power steering, brakes, conditioning, Silver, 136K miles. \$10,428-2431.

1991 5000 Leather, extras, primo, automatic, air, car stereo. \$1495. 521-5330.

1991 318. A/C, full power, CD, sunroof, leather. #612437. \$19,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 305 Auto, A/C, full power, leather, alloys, only 19K miles. #C25873. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 305 5-speed, 2 door coupe, blue interior, great condition, 115K, all CD, sunroof. \$4700/ best offer. Call 510-441-1412.

1991 2002 1 owner, runs great, good condition. Lorna 209-442-3669.

1991 2002 Red, new engine, carburetor, tires, clutch and more. Very sound. Lorna 510-442-3669.

1991 1996 Eldorado, Blazer package, low extra full power, custom wheels and more. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, A/C, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville sedan. Four door, full power, A/C, CD, premium sound, alloy. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

1991 1996 Deville SL. Full power, leather, CD, premium sound, alloys. \$29,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

101 Autos

HONDA 1994 Civic V4 Hatchback. White, V-Tech Engine, 3 door, 5-speed, 53K, dual air bags, alloy wheels. Clean \$9300. 510-776-7213.

HONDA 1991 Civic, 2 door hatchback 4 speed, 67K, white, excellent condition. \$5900. 527-5124.

HONDA 1994 Accord LX Four door, auto, excellent condition. 1 owner, 85K miles, \$2300. 236-4947.

IRS TAX DEDUCTIONS WE NEED YOUR SUPPORT! HELP THE KIDS!!!
DONATE YOUR CAR, BOAT, VAN OR RV.
To help homeless children and their families, please donate your car, boat, van or RV. For more info, call 1-800-414-4285.

JEEP 1996 Grand Cherokee Laredo, fully loaded, V8 5.2L, change, alloy wheels. Excellent condition, must see! \$23,500 or best offer. 655-3384 leave message.

JEEP 1995 Cherokee, 6 cylinder, 31K miles. Excellent condition. A/C, roof rack. \$13,950. 510-655-7536.

JEEP 1995 Grand Cherokee 4x4. Auto, A/C, full power, CD, leather, low miles. Premium sound and alloys. \$66,347. \$23,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

JEEP 1995 Grand Cherokee Laredo package. 4x4, V-6, 51K, excellent condition. \$16,900. 510-482-1994.

JEEP 1994 Wrangler. Auto, A/C, cassette, 4x4, p/s, tilt, only 16K miles. #427633. \$14,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

JEEP 1989 Wrangler. Five speed, two tops, CD player, alarm. Runs great! \$7500. 864-2312.

JEEP 1996 Grand Wagoneer. Loaded, excellent condition throughout, well maintained. \$4950/ best offer. 339-0501/ 261-4400.

LEXUS 1993 ES 300. Fully automatic including CD, tape, climate control and ABS. Sunroof, trailer hitch. Carefully driven by mature gentleman. \$18,650. 583-0652.

LINCOLN 1970 Mark III. Classic looking for caring home. 92K original miles. Excellent condition. Runs beautifully. Cream/gold interior. \$5000. See at Waterhouse/Tiffin. Call 531-2786 if ready to adopt.

LINCOLN 1973 Continental. Four door, 87K, good automatic/transmission/power brakes/steering, air-conditioning. \$2500/best offer. 323-8029.

MADZA 1995 Miata. Like new, only 36K miles, brand new tires, automatic, fully equipped. A/C, p/w, AM/FM cassette. Montego Blue. \$14,750. 436-0445.

MADZA 1993 Miata. A/C, leather, cassette, p/w, alloys, cruise control. #4420676. \$9,995. Call Auto Center, Broadway at Piedmont/Oakland 800-830-5311.

MERCURY 1989 Sable GS. Sunroof, stereo cassette, air conditioning, 80K, runs great. \$4500/ best offer. 531-0532.

MERCURY 1987 Sable; clean, 4 door, Blue, automatic, A/C, 96K miles. \$1995. 510-236-3390.

MITSUBISHI 1991 Mini-Max with camper shell, 4 cylinder, clean, camper has carpet and carpet kit, 88K miles, \$5500. 524-5433.

LOW MILES! Black with gray interior, tilt wheel, 5 speed, power mirrors, AM/FM cassette, A/C, warranty. Like new condition. \$13,995. 510-944-1749.

NISSAN 1987 Sentra SE, dependable running car, automatic, A/C, AM/FM stereo, p/s. \$2500. 521-1106 Weekends Only.

NISSAN 1982 King cab truck. 5 speed, radio, 96K, original paint, matching camper shell. 1 previous owner. Clean, great condition. \$4500. 510-357-7808.

NISSAN 1979 Datsum 280 Z 2+2. Runs great, \$1600 firm. Mark 510-330-7087.

OLDSMOBILE 1992 Royale 86. Loaded, 4 door, sharp, One owner. \$7,200. 531-1206.

OLDSMOBILE 1984 Cutlassiera. A/C, automatic, transmission, 5 speed hatchback, steering, AM/FM radio. 2.5L 4 cylinder engine. Plenty power, good mileage. Asking \$1650. Call: 658-5376.

PEUGEOT 1983 Sedan. 77K miles, needs new cylinder head, \$450 or best offer. 530-1428.

SAAB 1988 900S, A BLACK BEAUTY. In excellent condition, 5 speed hatchback, 113K miles, power equipment, sunroof, security system. \$4000. 510-655-7908 or pager 510-442-1429.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

TOYOTA 1988 Camry. 4 door, 5 speed, 53K miles. \$1995. 510-236-3390.

101 Autos

TOYOTA 1983 Celica GT5 Coupe. 5 speed, sunroof, A/C, new engine. Great condition, minor work. As is. \$1600/ best offer. 585-7807.

TOYOTA 1982 SR-5 Truck. Great work truck, runs great, \$1300. 523-7919.

TOYOTA 1981 Tercel. Blue, good condition. 88K miles. Clean, excellent transportation car. 4-speed, 2nd owner. All records \$1500. 843-8712.

TOYOTA 1971 Corolla, new brakes, transmission, good tires, battery. Have all repair receipts. Cute little bug, Black/Yellow. Excellent mileage. Fine stereo system. \$1500. Call Nina: 524-6136.

VOLKSWAGEN 1982 panel van. All original, low miles, new engine, excellent body, stored 12 years. \$2500. 339-0501/ 261-4400.

TREK 2120 Road Bike, men's 56 CM, carbon/aluminum frame, Shimano components, ridden 10 times. Paid \$1249. Sell \$900. 510-530-5475.

YAMAHA 1991 200. Like new and very low miles \$1350/ best offer. 655-8056.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

POP-UP Tent camper, 1962 Rockwood 1260 LX loaded, shower, toilet, refrigerator, heater, sleeps 5, 2 Queen size beds, includes 2 propane tanks, sleeping bags and all equipment to be ready to camp to-night. \$6,900. 521-4731.

401 Help Wanted
EXPERIENCED cashier for hardware store, full-time. Call 530-1908 ask for Linda.

Finance/Commercial Real Estate
Established East Bay Mortgage Banking Firm seeking to fill the following positions:
• Commercial Loan Originator
• Junior Underwriter
• Loan Processor/ Loan Closer (will train)
Full-time, all commission DOE, benefits, commissions negotiable.
Please submit cover letter and resume via facsimile to (510)839-9630. Attn: MAE or email to MFCMAE@aol.com.

FITNESS CLUB Part-time kitchen help needed weekdays through weekends. No experience necessary. Call Jim 531-3300

GALLERY INVENTORY ASSISTANT
Good with public. Some lifting. CDL required. \$6.50/hr including bonus. Weekends with possibility for expanded hours. Long-term. At College and Claremont. Marisa 654-0617.

GREETINGS Retail Sales in fun card store. Retail experience preferred. 3 to 5 days per week. Apply in person: 4152 Piedmont Ave., Oakland.

HOUSECLEANERS needed for East Bay Area. Full-time and part-time positions. Own transportation. 533-0912.

HOUSECLEANING Merry Maids. No nights. \$175-\$250 week. Immediate openings. Bonus/benefits available. Need car/insurance, paid mileage. 565-7545.

HOUSECLEANERS, \$10/hr. Full-time. Growing homecleaning service needs professional, committed, growth oriented employees. English, automobile, references absolutely required. Lias: 863-1747.

HOUSECLEANERS, part-time, experience and references required. \$8-\$9/hr. Days and weekends. Fresh Impressions, 510-832-7670.

HUMAN RESOURCES
ASSISTANT SUPERINTENDENT FOR HUMAN RESOURCES
Oakland Unified School District is seeking a human resources administrator with experience in the private sector or a large public agency. Responsible for management of 40-50 HR staff and the recruitment, employment, training and evaluation of 3,000 professional and 25,000 classified staff. Bachelor's degree (master's degree preferred). Salary and benefits are competitive with market. Submit a complete resume with four employer references by mail or fax to Linus Wright, Consultant, Ray & Bernston, Inc., 2200 Lakes Avenue, Suite 450 West, Dallas, TX 75201. Phone (214)986-7656. Fax (214)754-0646.

INSURANCE
\$8-\$17 HOURLY GUARANTEED
Minimum 1 year sales experience required, part-time, 5-6pm, Monday-Friday. Saturday mornings. Computerized dialing system. Event tickets, Oakland office. 510-568-8333. Art.

INSURANCE/Commercial Business
Alameda Insurance Agency seeks Commercial Lines CSR. License required, must have good communication skills and be able to work in highly competitive environment. Great opportunity to grow professionally and personally. Excellent benefits and working conditions. Forward resume to: Manager P.O. Box 567, Alameda, 94501.

KITCHEN WORKER Assist cook in the preparation of meats, pastas, vegetables and gravies. Use recipes to prepare salads, cake, cookies, etc. One year food service experience in a high volume food service environment. Apply at: 459 22nd St. Oakland.

LOAN PROCESSOR (We Will Train)
First California seeks full-time, detail-oriented, with good PC skills to assemble and process loan files, data entry and general office duties. Must be on-site. Redwood Heights, Oakland. Fax: 510-482-1800.

LUMBER small specialty lumber yard seeks yard delivery person. Must have clean DMV and ability to lift heavy objects. 568-7873.

MEDICAL OFFICE/Receptionist with supervisory experience preferred. Must have excellent customer service skills, ability to multi-task and must be personable. A professional appearance is mandatory. Resume to: 510-521-3590 or 1000 O'Connell Drive, Alameda 94501. Attention: Ms. Nabhan.

MICROSOFT Access97 programmer needed for short-medium term project at home-based office. Part-time, flexible days/hours, weekdays only. Must be on site. Redwood Heights, Oakland. FAX: 510-482-1800.

MONTCLAIR Health food store seeking part-time energetic career minded person with good communication skills and retail experience in vitamins/herbs industry. Good growth potential. 510-338-0867

MONTCLAIR Orthodontic Office looking for receptionist 4 1/2 days per week. Dental experience helpful but not necessary. If you are good with people, energetic, and computer oriented please call Gina at: 510-482-0600.

NOON Supervisor, 2 hours daily. \$9-11/hour. Sports oriented. Call Mrs. Redick, Piedmont Unified Schools 594-2811. EOE.

NURSE caring needed for Berkeley private duty nurse. 2pm, or 2-7pm. Excellent references required. \$14-16/hour. Call: 524-5848 between 7-11 p.m.

NURSE PRACTITIONER
Part-time, NP/PA for busy family practice in Berkeley. Fax 843-3230 or call 843-0692.

NURSES/We Have Many Positions:
Private Duty Division: CNA's, NA's, Live-in's and weekend relief. Medicare Division: RN's/CN's needed in East Bay. Nightingale Nursing 510-357-4222.

NURSING
Certified Nurses Assistant (CNA)/ Home Health Aide (HHA): Caring and skilled computer aided for weekend day shift for female stroke patient in Piedmont area. Strong transfer skills needed, as well as ability to deal with patient's family. Call our Job Hotline at 1-800-438-8297 for information about other jobs. Apply in person Monday-Friday, 9 to 5, 1942 Embarcadero, Oakland. (510)281-4663.
Family Home Companions

OFFICE ASSISTANT/RECEPTIONIST
Full-time for Emeryville software company. Office experience, strong MAC skills, reliable car. Use 601-0900 ext. 320.

OFFICE ASSISTANT PART-TIME
20-30 hours per week in Montclair real estate office. General office duties including photocopying, faxing, phones, some computer experience helpful. Call Sally Symonds: 336-6490 ext. 304.

OFFICE Assistant, part-time. Conferred Alameda Public Relations firm seeks dependable assistant 5 mornings/week. Fun attitude; do varied administrative support tasks. Call 965-5100 or fax: 510-865-5195 attention Pat.

OPTICIAN
Experienced, license preferred. Full-time, Pili Hill office. Call 536-2355; or fax resume to: Franklin Optical 836-3517.

OPTOMETRIST Office Staff: General office, full-time. Good interpersonal skills, light typing, computer required. Optometry knowledge a plus. 530-2000.

401 Help Wanted
Payroll/Personnel Assistant

Part-time position at East Bay engineering company for bi-weekly payroll preparation. Experience with ADP payroll required. Coordinate all insurance benefits including COBRA. Knowledge of current personnel procedures necessary. Send resume with cover letter to: HW, Inc., 8407 Edgewater Drive, Oakland, CA 94621. Attn: Business Manager. EOE/AAE.

PAYROLL TAX ASSOCIATE
Strong knowledge of Federal, State, Local payroll tax reporting and regulations. Quarterly Year end client account reconciliations. Fax resume to: 510-420-2078.

PLUMBING Supplies Warehouse Learn Customer Service, Purchasing \$12/hour. Laser Agency, 1430 Franklin, Oakland 94612.

PRESCHOOL TEACHERS
Full-time and part-time positions in a bilingual multi-cultural CDC in West Oakland. Need COP or equivalent. Depending on experience and permit \$16-\$19K for full-time position. Send resume and salary history to: Human Resources, 1066 8th Street, Oakland 94607.

PRODUCTION ARTIST
Ad Layout and Design, using Pagemaker, Quark, Photoshop. Part-time, 11am-1pm, Monday-Friday. Alameda Studio, 1518 Oak Street, Alameda.

PRODUCTION WORKERS NEEDED
Day shift. Minimum wage to start. Medical benefits. Apply in person 11am-1pm, Monday-Friday at 9201 San Leandro St., Oakland.

PUBLISHING
Marketing and Audio publishes cook books with multi-media marketer needed to contact stores. Persuasive phone presence desired 20 hours/week. \$10 - \$12/hour Room for growth. (510)559-9100

REAL ESTATE SALES FREE TRAINING!
Quick Learning, fee reimbursement, and FREE training for licensed agents. Positions available.
Call Prudential California Realty/ Mason McDuffie
Monday - Friday, 10 a.m. - 4 p.m.
1-800-499-5551

RECEPTIONIST needed for fast paced doctor's office. Full-time. Outstanding career opportunity. Experience helpful but not necessary. Skill test given. Phone: 531-7033. Monday-Thursday, 9-12 a.m. and 2-30 p.m.

RECEPTIONIST
Busy medical office needs reliable cheerful self-starter. Full-time, benefits. Send resumes to: 445 30th Street, Oakland 94609 or fax to: 510-835-1626

Receptionist/ Customer Service. Requires excellent phone skills, cheerful and friendly, key-board skills, willingness to learn for insurance office. Mail resume or fill out application at 151 Callan, Suite 301, San Leandro, CA 94577.

Receptionist/Office Assistant
Responsibilities: answering/ routing incoming calls, greeting clients, learning for general office duties. Requirements: minimum 2 years receptionist experience, Associates Degree preferred. Looking for an energetic, friendly individual with the ability to handle fast paced environment. Excellent verbal communication skills. Working knowledge of Windows 95/Office 97. Fulltime. Full benefit package. Salary \$18/hour. Call Elizabeth for interview at 510/534-2700.

RECEPTIONIST
Local manufacturer's representative office seeks a part-time receptionist. Duties include phones, filing, mailing, and various office work. Mac experience a plus. Fax resume to: (510)444-5215.

RECEPTIONIST/ Figure Aptitude. Computer, Purchase Orders, Inventory Training, \$2,080. Laser Agency, 1430 Franklin, Oakland. 933-9612.

RECEPTIONIST. Full-time, temp position. Basic PC knowledge, polite, friendly and have good phone manners. Please contact Christie at 568-5422.

RETAIL BARE ESSENTIALS
San Francisco retailer specializing in Aroma Therapy, natural body care and cosmetics seeks store management candidates for their 4th St. Berkeley boutique. Management experience in specialty retail environment. Fax resume: Attention: Ron Senay. 510-654-6196 or call Dennis at 510-528-9025.

RETAIL MCAULOU'S MONTCLAIR
Full-time positions available. Apply 6211 Medau Place, Montclair.

ROUTE DRIVER
Full-time, benefits. Company vehicle. Bring good DMV. 5 days. 510-482-1897.

SALES TRAINEE
Detailed-oriented with a "go getter" attitude. Good people skills and professional demeanor a must. This is a career opportunity for the right individual who enjoys working in a fast-paced environment.

Send or FAX resume with cover letter to: Jan Wasserman, c/o Hills Newspapers, 5707 Redwood Rd., Oakland, CA 94618. Fax: 510-339-3053.

SCREEN Printer for T-shirt Company in Emeryville. Manual experience required. Automatic experience a plus. Call Jeffery, Montclair Office: 510-658-2517 or fax resume: 510-658-2992.

SECRETARY/ General Office. Dependable, team player, highly-motivated, organized, computer literate, Data-entry. Richmond. 510-232-5307 ext. 100.

SECRETARY/ Receptionist. Full-time, small property management company, Albany. Computer skills, Word, good telephone manner. Fax resume: Attention Heidi, 510-528-1906.

SUB/ on-call employee needed, afternoon position. Teacher Assistant \$6.30/hour. Teacher \$8.00/hour. Alameda School age child care program. Call Pam, Girls, Inc., 321-1743 or fax resume to: 521-4417.

TEACHER Pre-K/Kindergarten, full-time. Experienced, for September 1998. Health, dental and paid holidays/ vacation. \$12.50/hour. Please send resume to: 1411 4th St., Berkeley, 94710.

TEACHER position available immediately, am/pm shift, 5 1/2 hours/day, year round school, child age child care center. Send or fax resume to: Girls Inc., 1724 Santa Clara, Alameda, 94501. Fax 521-4417. Attention: Pam.

TELEMARKETER
Experienced only 20+ hours/week Evenings/Saturday mornings. \$9/hr +2% of gross sales. Set home appointments for window contractors. Proven track record. Fax resume: 482-1638 then call 482-1600.

402 Independent Employment
Advertisers in this classification offer self-employment opportunities. An investment may be required.

402 Independent Employment
SALES
If you are reading this ad, you are unhappy. You are either out of work or you just have a 'job'.

Do you want a career? Do you want to earn \$500-K per year? Do you want a benefit package second to none? If you are going to hire 5 people this week to service families in the Bay Area with cemetery pre-arrangements. The people I am looking for must be honest, sincere, self-motivated and willing to treat every person they talk to the same way they would want to be treated. I work strictly above the board, and I expect the same from you. The people that work for me. If you have these qualifications, I would very much enjoy talking to you and explain the benefits our company has to offer. We have locations in Oakland, Napa and Sacramento.

CHAPEL OF THE CHIMES
4499 Piedmont Avenue, Oakland
Call Mr. Murphy
510-854-1248 or 510-654-0123
(Leave name, number and best time to be reached.)

403 Salon Opportunities
HAIR/STYLIST. Station for rent/ commission/ assistant. Piedmont Avenue salon. Busy area. 652-5454.

HAIR/STYLIST, full-time or part-time. Montclair hair salon. Free Parking. Some clientele needed. 338-2600.

STYLIST/Manicurist. Rentals space available for each. Professional, current, friendly. Rockledge Salon. Courtless walk-in! 652-8256.

406 Employment Wanted
BERKELEY High Students available for part-time work. Career Center 548-5827.

CENTRAL American residents seek employment in housecleaning, gardening, childcare, painting, moving. Skilled and reliable. 864-9011.

408 Caregiver & Domestic Help Wanted
HOUSEHOLD Helper; cleaning, gardening, errands, non-smoking, responsible, excellent English, SSN, own car. Permanent, resourceful. 527-2021

DYNAMIC Couple with excellent references for live-in property caretaking, therapeutic massage, personal assistance. 1-888-921-0002.

HOUSEKEEPER/ Cook for family with 2 teens, Claremont area. 10-20 hours/week. Flexible schedule. Cleaning, shopping, errands, cooking, laundry, ironing. Must be good driver with car. English speaking. Good pay. Call evenings: 849-9991

CAREGIVER. Young stroke survivor father's children. Oakland Hills could include Studio apartment. 740-2028.

409 Childcare Wanted
CHILD/Care in Crocker Highlands for 1 year old boy/ 4 year old girl. 30 hours per week. English, SSN, non-smoking, legal resident. CDL required. Social Security withheld. Susan: 413-268-6413

NANNIES
Many jobs, full-time, part-time, live-in, live-out. No fee. Moms Away, 559-9195.

PIEDMONT family seeking part-time babysitter for 3 children 4, 6 and 8. 20-25 hours/week. Light housekeeping, pickup children, fluent English, non-smoking, own transportation. Jennifer 547-5620

EXPERIENCED babysitter in lovely Crocker Highlands neighborhood. 30 hours, car, fluent English necessary. Diane 834-3930

NANNIES NEEDED
Full-time, part-time. \$9-12/hour. References. Experienced, car required. No fee. 933-2273. Be in Our Care Nanny Agency

WILL YOU BE OUR NANNY?
Denver family needs up-most creative nanny. 1 & 3 years old. \$2000+/month. Full-time, live-out. Experience/References. No fee. Other East Bay job post salaries.

TOWN & COUNTRY NANNIES
(415)461-7755.

RESPONSIBLE energetic in-home care for good natured 5 month old, Redwood Heights. 20-24 hours/week. Monday/ Wednesday/ Friday. \$6/hour, plus Social Security. 530-6203

BAYSITTER, occasional weekend and weekend afternoons/ evenings for children 7 & 9. Own transportation. 338-6662.

PIEDMONT nanny. Wednesday, Thursday, Friday from 3-7 p.m. Childcare for infant and toddler. Light housekeeping, errands, meal prep. Excellent English, legal citizen, valid CDL and car. Non-smoking, references. 547-6805

SIX month old, Monday and Friday 1:30-5:30. Car, fluent English, infant experience, references. 251-8810.

FULL-TIME nanny. Oakland Hills. Live-in/out. Experienced, good English. Must have CDL car, references. Leave message. 415-330-6793.

CHILD/Care, Part-time, needed for infant. Must have experience, references, CDL. 848-9699

CHILD/Care, part-time. Pickup 5 year old from school. Tutor, reading, writing, math. Some housekeeping. Car required, non-smoking. For details 510-446-7172.

CHILD/Care for 3 evenings for playful 5 year old boy. Experienced loving aiter. Tuesday through Thursday evenings (starts 5:15 p.m.). Very light housekeeping. About 8 to 11 hours/week. Must have references, reliable car/ insurance. Non-smoking, drug-free. \$8/hr plus social security, gas reimbursement. 510-530-4055.

MONTCLAIR school pickup 2-3 days per week. 6-8 hours or 10-12 hours if willing to do some cleaning. Need car, references. 531-1807.

410 Shared Childcare
SEEKING nice family to share our excellent aiter for baby 4-7 months. Temecali. 655-5032.

411 Childcare - Licensed
SPACIOUS indoor/ outdoor, nature walks, reading crafts. Ages 0-5. Large Experienced staff. Mother Nature Childcare. Oakland Hills. License #013411987. 531-6137.

B CERRITO/ Kensington. Licensed day-care. Loving, clean, experienced, artistic. Openings. 12 months older. #073401141. 510-528-6271.

A CHILD'S House, Joaquin Miller area. 2-6 years. Loving, experienced Montessori Teachers. #013412707. 531-8563.

MAD'S Garden: loving, quality childcare, preschool activities, great outdoors, art classes. License #010215793. Main: 530-8353.

REWARD...LOST DOG
Jack Russell Terrier

Male - Lost or stolen from Golden Gate Fields Racetrack. White with brown mask and brown spot on left hind leg. Reward for information leading to his recovery (408) 595-0625 (408) 659-1836 (408) 649-0330

412 Babysitting Offered
12 YEARS experience, English speaking, loving, CDL with current references seeking full time childcare in your home. 510-531-7064, 510-535-1060

EXPERIENCED mature Nanny, looking for Monday, Wednesday, Friday only. CPR, Trustline, overnight stay, Linda 769-1325.

413 Home Health Care Offered
The following people would like to be hired as Home Health Care Providers. If you are looking for a job as a Home Health Care Provider, please see Help Wanted (4401) and Caregiver/Domestic Help Wanted (4406).

ABLE CARE INC.
24 hour in-home care companions. Cooking, housekeeping, bathing, medicine, experienced. Full-time, part-time, hourly, bonded, insured. 685-4704 or 1-800-580-2253

FINANCIAL
502 Business Opportunities & Services
Advertisers in this classification offer self-employment opportunities. An investment may be required.

IS YOUR BUSINESS FOR SALE?
Interested in Acquiring Northern California Manufacturer or Distribution business with a potential for growth. The ideal business should require capital, marketing management and a unique product position.

If you are interested in selling all or part of your business, please send a brief business description and product brochure to: 507 Piedwood Rd., #4, Box K, Oakland, CA 94619.

WORK at home, for yourself not by yourself. Recorded message. 1-800-257-4179.

MONEY TREE!
Pickers Wanted! Environmental Products Company needs people like you to share a prosperous life style. 510-527-8872

WORK FROM HOME
Growing International Company needs help. \$1000-\$3000/month. Part-time, Full-time, free information booklet explains how. Call 510-484-4542 or Log onto www.hbn.com with access code 1114

FOR SALE - MISCELLANEOUS
601 Antiques & Art
MEXICAN Pine refinished furniture 7' Credenza \$3000, 7' table, 6 chairs \$500. 549-9355 evenings.

604 Garage & Estate Sales
The Berkeley Voice or *The El Cerrito Chronicle* Garage Sale required. Please call or mail at 11 a.m. For more information call 339-8777.

ANTIQUE SALE
ALAMEDA - 2027 Clement. Friday, Saturday, Sunday 10-5. 10%-\$500 of almost everything. The store! Old radios, Victorian marble topped dresser, Wicker Desk and chair, Cherry Queen Anne dining set, 2 Nortlake China Services, set of 4 Victorian Oak Dining Chairs, set of Chippendale chairs, Depression and colored glass. Tons of handmade glass beads, costume jewelry, crystal, porcelain, modern car collection, fabulous French Victorian Fire Screen. 523-8522

ALAMEDA - Mognair or Brian Hall. Corner High View Buren. Saturday 8-2. Lots great things over 50 families. Benefits Cub Scout Pack 78. Rain/ Shine

BEANIE Babies Exhibitors/ Vendors wanted for South Shore Eagle Lodge, Hayward 636-1122 e-mail: b.r.m./aol.com

BERKELEY - 1102 Gilman. Wednesday- Saturday, 11-5. Everything good. Clothing business. Antiques and collectibles. 528-2475

BERKELEY - 1111 Channing Way 1 block East/ San Pablo. Saturday & Sunday. 10-5. Moving! 20 years collectibles. Great items! Rain/ Shine.

ESTATE SALE
EL CERRITO - 11677 7332 Bunka. Saturday/ Sunday, 9-3. 1940's mahogany dining table, 1930's waterbeds, metal set, 1920's bedroom set, refrigerator, stove, washer, garden tools, tons! Rain/ Shine

GLENNVIEW - 4661 Edgewood. Sunday, 9-4. Moving! Housewares, small appliances, furnishings, entertainment center. Rain/ Shine

JACK LONDON SQUARE
Antiques & Collectibles Market. First Saturday of every month, from January 7th, 8-4. Dealer space available 510-552-5728

KENSINGTON - 5123 Stanford. Friday, Saturday, 11-3. Downsizing! Good things: sewing machine, 9" square, tables, kitchenware, tools, roll-away frames, books.

OAKLAND - Corner of 34th Ave/ Foothill Blvd. Mary Retterer & Carol Senter. Book ending in line. Sunday, Monday, Tuesday, 8:30 a.m.-3:30 p.m. Furniture and miscellaneous

PIEDMONT - 459 Mountain Ave. Saturday/ Sunday, 10-3. Furniture, collectibles, antiques/ Many miscellaneous, household items

REDWOOD Heights - 4310 Norton Ave. J. Jordan. Saturday/ Sunday, 9-4. Sofas, dishwasher, tiled kitchen table, ceiling fans, queen platform bed, porch swing/ more. Everything must go. Rain or Shine

605 Home Furnishings
15th ANNIVERSARY SPECIAL
Buy 2 or more custom mini-blinds this year and we will clean them free of charge next year. Call Marsh Interiors at 569-7540 for details

DINING Table 72"x36", 6 chairs solid maple Williams-Sonoma, French Country. Beautiful Excellent Condition. 763-4531.

QUEEN bed, mattress, foundation from Berkeley Design Shop. Hardwood, excellent condition. \$1000/ best offer. 415-835-1639

PERSIAN Mahal carpet 9'x13', Pakistan-Afghan carpet (several). Excellent condition. Private estate 451-2100; leave message 451-1400.

HANDSOME green/ white queen size sofa bed. Excellent condition, \$275. 549-1952

606 Miscellaneous For Sale
SEASONED firewood, 5000 Coliseum Way. From \$10. Oak, almond, walnut, eucalyptus, pine. 635-1779.

STOP BUYING LAUNDRY DETERGENT
Save cleaning product, guaranteed 3 years. For information call: Loretta. 209-642-3669 or clou@seranet.net. Include mailing address.

606 Miscellaneous For Sale
"Phantom of the Opera" Tickets for March 10, 3 Tickets in 2 lower balcony. Purchased at half price. You pay \$80 for all 3. Call 748-1653 or 865-6363 and leave a message.

613" KIMBALL GRAND PIANO
Fine instrument, will be auctioned from Harvey Cline's, 5644 Telegraph, Saturday- Sunday 10 a.m. - 6 p.m. (previous Friday)

607 Miscellaneous Wanted
WANTED. An old toy train Lionel Marx American Flyer (ves. 547-1278)

609 Pets - Care & Supplies
LUNAWALKS: Dog walking, pet sitting services. Great rates! Call Lunawalks at: 510-232-5027 ext. 3.

GERMAN Shepherd puppies, black/ tan and solid black. Adrian or Julio 483-0619; pager 807-2561.

RENTALS - MISCELLANEOUS
PUBLISHER'S NOTICE
Equal Housing Opportunity

All real estate advertised in this newspaper is subject to Federal Fair Housing Act of 1968 which makes it illegal to advertise "any discrimination based on race, color, religion, sex, national origin, familial composition or marital and physical handicap, or an intention to make such discrimination, limitation or restriction."

1 BED. APT. RENTALS

Oakland & Piedmont

HEART OF ADAMS POINT
Adams Point. Spacious one bedroom. Cat friendly. Very quiet and clean. Close to transportation. Call 855-3307.

WALK TO WORK. Modern, clean, quiet condo. Covered parking. Drive by, 1428 Madison. Call 855-3307.

WALK TO WORK. Modern, clean, quiet condo. Covered parking. Drive by, 1428 Madison. Call 855-3307.

CHARMING 1920's building near Lake Merritt. Carpet, gas stove, dishwasher. Call 855-3307 for information.

DIAMOND District, large duplex, behind commercial property. Parking, private, great location. Call 855-3307.

MONTCLAIR Snake Road. Furnished bedroom in private home. Private bath. Sunporch. Call 855-3307.

ONE bedroom, best area, pool, laundry, Mr. Sun. 510-652-2148. Mr. Sun, 510-652-2148.

ONE bedroom Condo with balcony. Pet friendly. Call 855-3307.

ONE bedroom, Adams Point. Large, quiet, clean, washer, balcony, garage. 510-863-6650.

CLEAN as a pin, quiet 1 bedroom condo. New carpet, dishwasher. Drive by 198 Montclair. Call 855-3307.

ONE bedroom, very spacious, unfurnished. New carpet, laundry, parking, pet, much more. Call 855-3307.

PIEDMONT area, sunny, balcony, cable, laundry, parking, pet. Call 855-3307.

UPPER OAKLAND AVENUE
Near Grand and Piedmont. Top floor 1 bedroom. Sun and carpet and paint, sunny, coin laundry. Must see. Call 855-3307.

SUNNY, quiet, spacious, secure 1 bedroom. Appliances, carpeting, mini-blinds. Long-term, non-smoking. Call 855-3307.

JUNIOR 1 bedroom, all utilities paid. Ground floor, older building, laundry, 743 Broadway. 510-868-8874.

NEAR Lake, 3733 Eucly Street. Quiet, small, sunny, laundry, parking. Call 855-3307.

NORTH OAKLAND, near MacArthur BART. Wooded, laundry, yard, dog possible. 3805 Union. 510-868-8874.

CREEKSIDE COURTYARD
Quiet, wooded setting, hardwood floors, deck, laundry, utilities included. 452-3050.

BRIGHT 1 bedroom with parking. Near UC, 1428, and shopping. No pets. 510-654-3683.

DIAMOND, unique, spacious, sunny with hardwoods, tile bath, eat-in kitchen, laundry, yard, garage. 510-868-8874.

NEAR Lake, spacious, quiet, new carpet, pet, fresh paint, parking. Lease. No pets. 510-868-8874.

LOWER Montclair, Harbor Drive, in-law 1 bedroom. Utilities included. No pets, non-smoking. 510-868-8874.

1 1/2 BEDROOM. Water, garbage, gas, free. Wooded floor, off-street parking. 445-7665.

SUNNY, secure 1 bedroom, Laurel duplex unit. Appliances, carpeting, mini-blinds, laundry, garage, garden. Shops, transit, coin laundry. Long-term, non-smoking. Credit req. No dogs. 3427 38th Avenue. 510-868-8874.

NEAR PIEDMONT
Bedroom condo on a lovely tree-lined street. Sun kitchen, fireplace, balcony, heated pool, sun porch. 558-3737.

FURFLEX, excellent location, convenient lot. Large, bright, immaculate. Private lot. Walk-in closet, hardwood floors. Covered parking, laundry facility. Call 510-868-8874.

NEAR Grand Lake Theater. New blinds and one bedroom, 1 bath, laundry. 511-3284.

YOSEMITE Ave. Walk to Piedmont. Parking, off-street parking. Open Sunday 11-4. 452-380.

UNION in-law. Near park, includes utilities, coin laundry. Bay View, garden. No pets. 510-868-8874.

WILSON 1 bedroom apartment includes utility. Near Montclair Hill. No pets. Call 530-7382.

1 1/2 Pk negotiable near Rockridge. Spanish-style. Hardwood, fenced yard, coin laundry. 570 Venable. 855-7340.

LAUREL 1 bedroom with small office, dining room, full kitchen, in-law or well maintained. Near Piedmont Ave. Hardwood, coin laundry. 801-5501.

PANORAMIC view, Oakland Hills in-law, 1 bedroom, kitchenette, fireplace, hardwood floors, private laundry, utilities, cable. Non-smoking. Call to exceptions. 482-0246.

PARKWOODS, new, clean, gated community. Qm, washer/dryer, pool, spa, walk-in closet. 510-844-3522.

PARKWOOD Condo, brand new, gated community. Beautiful view, hardwoods, laundry, parking. Call 510-844-3522.

2 BED. APT. RENTALS
Oakland & Piedmont

GREENSIDE Setting: renovated two bedroom, new paint and newly refinished hardwood floors. Individual garage, laundry, facing Glenview. Walking distance to Piedmont. 3004 Richmond Blvd. 484-4821.

LAUREL District, quiet, hillside, between 1428 and 1430. Close to Mills, Holy Cross, security access, new interior, appliances, covered parking, laundry. No pets. 433-7138.

3844 MAYBELLE Ave., 2 bedroom, 1 1/2 bath, new carpet, modern townhouse, driveway, parking, washer/dryer, cat okay, short-term. Bay Realty 523-1168.

CHINA HILL
Bay Area. Cozy 2 bedroom one block to BART. Parking, elevator, Intercom, coin laundry. New flooring, refrigerator. Call 531-6986.

ADAMS Point, remodeled, top floor, 1 bedroom. Small quiet building. 510-868-8874.

CONDOMINIUM near Piedmont. Cozy, unfurnished, excellent, view, dishwasher, balcony. Call 510-868-8874.

1750 LAKE Front view, 2 bedroom, 2 bath. Call 855-3307.

BEAUTIFUL 2 bedroom, 2 full bath, townhouse. Upper Glenview (Park/Laurel) sunny, new carpet, pet, cat welcome. Shown by appointment. 307-98, 943-8537.

2 bedroom, 2 bath, top floor. Hardwood, pet, 1815 Harrison/Beyo-Vista 1100 ft. 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

Panhouse-Upper Harrison
Near Union and Montclair. Spacious 2 bedroom with extensive views, master suite, pet friendly, natural light, newly refurnished. Call 510-868-8874.

2 BED. APT. RENTALS

Oakland & Piedmont

1900 CENTRAL Piedmont, 2 bedroom garden apartment, fireplace, hardwood floors, granite kitchen counters, dishwasher, laundry, garage space for 1 car. 555-1200 ext 205.

3+ BED. APT. RENTALS
Oakland & Piedmont

5950 UPPER Grand, fourplex, 3 bedrooms, appliances, deck, parking. Convenient location. Call 510-868-8874.

COTTAGES FOR RENT
Oakland & Piedmont

HOMES FOR RENT
Alameda

745
Alameda

746 1 BED. HOME RENTALS
Alameda

5875 CHARMING, large 1 bedroom home with garage. Hardwood floors, fireplace, vaulted ceilings, new appliances, washer/dryer, garden service included. Lease 829 Lincoln. 865-8760.

747 2 BED. HOME RENTALS
Alameda

HOMES FOR \$4000
Local government and Bank Repos, 1-800-522-2730 ext 1335.

750 Albany & Kensington
Albany, Kensington, El Cerrito, two, three, four bedroom cottages, flats, and houses. Berkeley Connection, 845-7821.

ALBANY, 2 bedrooms, 1 bath. Craftsman, fireplace, remodeled kitchen/bathroom, washer/dryer, deck, large private yard, garage! Show 707-847-1930.

751
Berkeley

753 2 BED. HOME RENTALS
Berkeley

BERKELEY CONNECTION RENTALS
\$5 off this ad on regular subscription. FREE PREVIEWS - FREE PHONE USE. FREE TO LIST - UNLIMITED CONTINUAL UPDATES. MONEY BACK GUARANTEE. 845-7821. 2840 College Avenue - SINCE 1975.

THE EAST BAY'S LEADING SERVICE SINCE 1970

HOMEFINDERS BULLETIN
OPEN 7 DAYS A WEEK. LISTINGS UPDATED HOURLY. FREE FOR LANDLORDS TO LIST. FREE PHONE USE + FREE PREVIEWS. FAX & E-MAIL SERVICE AVAILABLE. \$5 OFF REGULAR SUBSCRIPTION W/AD. 2158 University Ave. 510-549-6450. http://www.homefindersbulletin.com

STOP! Searching for a Rental
RENTAL SOLUTIONS. Will do it for you. (510) 649-3880. Open 7 days a week. Landlords Can List Free! 2180 Dwight Way, Berkeley.

754 3 BED. HOME RENTALS
Berkeley

\$2100 NORTH Berkeley, Two baths, balcony, fireplace, hardwoods, dining laundry. Vincent. 16517-B Homefinders 549-6450.

755 4+ BED. HOME RENTALS
Berkeley

1425 EL CERRITO Hills/Kensington, 3 bedroom, 3 bath with water. Stove, refrigerator, washer/dryer, garage, large yard. 531-9658.

2400 ORINDA, 3 bedroom, 3 bath. Study, washer/dryer, fireplace, great native garden in quiet neighborhood, convenient to highway 24, UC Berkeley and parks. 254-3141.

Oakland & Piedmont

761 2 BED. HOME RENTALS
Oakland & Piedmont

5699 BEAUTIFUL, large home/duplex. Large kitchen, living, hardwoods, laundry hookups. Nice area, no pets. 2576 14th Ave. 558-3472.

1275 ROCKRIDGE Area, 2 bedroom house, living room, dining room, hardwood floors, enclosed garage. 531-5669.

1595 BEAUTIFUL 2 bedroom home, in upper Grand lake duplex, on Santa Clara above 580. Comes with large rooms, formal dining, lots of architectural detail, garage, laundry, yard. Call welcome. Shown by appointment 307/98, 943-8637.

1900 MONTCLAIR 2 bedroom, 2 bath, plus porch, sunny, private, hardwoods, fireplace, garage, washer/dryer, alarm. Available April 4th. 848-4895.

FIRST TIME BUYER GREAT OPPORTUNITY!
You will only need \$1000 to buy a home if you qualify. Call 510-653-8201.

762 3 BED. HOME RENTALS
Oakland & Piedmont

1550 THREE bedroom, 1 1/2 bath, washer/dryer, fenced yard, basement, 334 49th Street. 540-8553.

1700 GLENVIEW on Wellington Street, 3 bedroom, 2 bath, split level. Completely remodeled, large kitchen, laundry, yard. 339-9825 ext. 242.

1900 GRAND Lake, 3+ bedrooms, Spanish style. View, deck, courtyards, recreation room. April 1st. 482-2226.

2000 ROCKRIDGE, 2 baths, fireplace, deck, parking, laundry, jacuzzi, dishwasher. Bay/Hudson. 2071-B. Homefinders 549-6450.

2200 MONTCLAIR Rockridge, 2 bath, hardwood floor, view, yard, garage. Non-smoking. 482-0860.

2250 - 3000 SQUARE foot house, 3 bedrooms, 2 baths, detached 2+ car garage, 2 fireplaces, laundry on acreage. 601-0939.

2290 PIEDMONT 3 bedrooms, fireplace, modern kitchen, garage, 2 baths, deck, views 124 Moraga. 482-9811.

2300 LOVELY Upper Rockridge home 2 baths, dining, upgraded kitchen, family room, large yard, fruit trees, deck, garage. 597-1227.

3 BED. HOME RENTALS

Oakland & Piedmont

\$2400 FURNISHED, includes utilities, 3 bedrooms, Bay views, hot-tub, no pets. 5-8 month lease. 655-9165.

783 4+ BED. HOME RENTALS
Oakland & Piedmont

\$1495 BEAUTIFUL 5 bedroom, 1 1/2 bath duplex. Hardwood, laundry. No pets. 758 56th Street. 658-3472.

\$1950 SHORT TERM Lease, Bay view, level, pool, 185 Kimberlin Heights. Helen Nicholas, broker. 510-339-9600.

\$2200 CONTEMPORARY Redwood hide-a-way in Montclair Hills 4 bedrooms, 2 bath Valley view. Large decks, jacuzzi available immediately. Call Time: 1-800-424-5444 ext 6006. Lease message.

764 San Leandro & South
\$1150 PLUS Deposit, Castro Valley, 3 bedroom, 2 bath, 2 car garage, electric kitchen. No pets. 537-4756.

SHARE RENTALS

771 Alameda
\$390 PRIVATE room/bath, utilities included, private entrance, no kitchen in bath flat. 864-5696.

777 Oakland & Piedmont
\$350 LARGE bungalow. Hardwoods, fireplace, washer, utilities, greenery! Non-smoking, airtight, consider, quiet. 510-465-7421. Peter.

\$450 LARGE home above Oakland Zoo with professional woman and 2 dogs. Prefer female. 569-1415.

\$450 LARGE newly remodeled 2 story house with professional woman and 2 dogs. Prefer female. 569-1415.

\$475 PLUS utilities, Montclair, 3 bedroom, 2 bath. Private bedroom/bath. Prefer professional female. 654-4323.

5000 PIEDMONT Avenue area, share new 3 bedroom house, 2 1/2 baths, laundry, fireplace with working non-smoking female. (30's). 655-1310.

5000 ROOM with great view, in 5 bedroom home off of Haddon Hill, over looking Lake Merritt. Male preferred. References required. 510-206-5664.

5000 ROOM with bay view in charming 2 bedroom duplex, North Oakland. Share with female. Walk-in closet, washer/dryer. Female only. 336-9648.

5600 MONTCLAIR area house, Downstairs bedroom, bath, deck with canyon view. Non-smoking. 530-6318.

5650 PLUS utilities, Share 2 bedroom, 1 bath home with professional female. No pets. 531-5114.

5650 PLUS utilities, Share Montclair hills home with 27 year old professional. Woodley, fireplace, deck, laundry, garage, own bath, canyon view room. Easy going roommate. Available March 20th. Josh 510-530-0882.

5666 PLUS 1/3 utilities, Professional male/female, wanted to share huge Montclair home with two male professionals. Large bedroom own bath and deck. No pets. Non-smoking. Available 4/1/98. Brian (608) 562-9076 work; 510-336-9504 home.

\$750 UPPER Rockridge, separate entrance, large room with walk-in closet, laundry. Share kitchen/bath. 655-2740.

\$850 SHARE large Piedmont home, furnished/unfurnished, 1 bedroom, private bath. No pets. 655-4542.

VEGETARIAN Piedmont Home, Energetic, creative group seeking fellow creature to fill room with a view. Non-smoking/no pets, sense of humor, yes. Sunshine, garden space, spa. \$500 month. 510-628-9666.

COMMERCIAL RENTALS

781 Alameda
ALAMEDA
Upscale Retailers Wanted - Clothing - Specialty Foods - Restaurants - Housewares - etc. Retail Space available. Ad Now. Call Jim Carr. Community Development Department, 510-747-4731.

1200 SQUARE FT., San Francisco Bay View. Lots of parking, full service, \$2000 monthly. 523-5526.

ALAMEDA office \$1.20. One month free for each year. Also: Orbit Properties. 652-0800 ext. 208.

SEVERAL Offices available 200 to 500 sq. ft. second floor, some with Marina views. 523-5526.

LIVE/WORK IN ALAMEDA, \$550 plus half utilities. 350 sq. ft. work office space downstairs, wall-to-wall carpet, wood paneling, ceiling fluorescent, storage, separate entrance. Private room and bath upstairs, share kitchen, washer/dryer. Call 521-5064.

782 Berkeley & North
BERKELEY: 4000 to 8500 sq. ft. office \$1.45; 6000 sq. ft. warehouse 45¢. 3100 sq. ft. loft, 95¢. Also at Orbit Properties. 652-0800 ext. 208.

FULL-TIME, Quiet professional/psychiatry office for rent. Central Berkeley, waiting room, charming front porch. 841-1252.

ALBANY, Solano Ave. Attractive 2nd floor office. Great location, private, good sunlight. \$800. Agent 526-9661.

ALBANY, Beautiful therapy rooms. Newly remodeled, high ceilings with private entrance. \$600-\$750. 525-2715.

783 Emeryville
EMERYVILLE: 2 office suite. \$575. Call Alice at Orbit Properties. 652-0800 ext. 208.

785 Oakland & Piedmont
PIEDMONT Avenue - Retail. 800 sq. ft. for \$1800/month. off-street parking. Call for information. 655-9610.

STOREFRONT offices, 3620 Broadway, approximately 1500 sq. ft., near Kaiser Hospital and transportation, BART, \$1590 monthly. G. Bloom 854-4655.

ROCKRIDGE, Prime office space available 850 to 1800 sq. ft. Architecturally exciting spaces.

PIEDMONT, Grand Avenue; Modern Building. 900 sq. ft. office space with parking.

OAKLAND AVENUE, Piedmont side of 580. Office space in renovated 1904 Craftsman. 900 sq. ft. on first floor. Kitchen. Private parking. Building for sale or lease.

MONTCLAIR, Prime Retail Space Available; perfect location.

MONTCLAIR, Various Office Spaces, 650-1750 sq. ft. New restaurants, parking, freeway, ideal small or growing companies.

LAKESHORE, 1350 sq. ft. office space in modern building with private parking. Ideal for designers and architects.

BERKELEY, North Shattuck; Prime Retail Office Space near Chez Panisse; various sizes, major building renovation.

ELLWOOD COMMERCIAL REAL ESTATE
510-658-7018

WARREN PROFESSIONAL CENTER
An Eight Building Legal and Office Complex

Single office to four room suite. Many amenities, classic space with every convenience. \$350-\$1200 per month. FREE PARKING for tenants and clients. Beautifully and completely renovated. Law Library, FAX, copier available. 510-658-9796.

HAIR SALON FOR RENT
"Hair We Are", Piedmont Avenue. Bargain. 836-1305 or 658-0373.

ELEGANT Office suite, serene garden, near shops/freeway, large reception area, full amenities. Parking. 653-7223.

785 Oakland & Piedmont

SHARE elegant office with chiropractor. Nice area. Beautifully decorated, furnished. 4 Private offices. Perfect for health professional. Flexible terms. 610-1681.

PART-time office space available in nice professional Piedmont/Oakland border for health practitioner (massage, hypno, or physical therapist). For information please call 415-643-3121.

UPPER Grand Ave. Small professional well-kept office building. 400 sq. ft. clean, bright, built-in cabinets, air conditioned, fully serviced. Call Dave or Marsha 336-3065, days.

ROCKRIDGE Retail/Office, College Avenue 400-620 sq. ft. prime location, also Piedmont Avenue. 644-5441.

OFFICE SPACE, Prime Location, Class A building, Leimert Boulevard location

918 Handyperson

HOME Repair Expert. Fences, decks, carpentry, doors, locks, glass, windows, electrical, plumbing, and jobs. 464-5634

919 Hauling

MONTCLAIR district \$5 loads (minimum) Haul anything daily. Also other light things by truck. Peter Van Dusen, 339-1019.

★ DAVID'S HAULING ★

Garages, basements, yards. Transport, bobcat, concrete, demolition. Fast, friendly, same day service. Free estimates. Mobile 697-5334; 653-0445

BUNN'S Hauling. Dirt, limits, concrete, old furniture. Basement, garage, yard clean-up. Dependable. Free estimates. 638-5929

PIEDMONT Hauling: garages, estates, relocations, removal of furniture, sheds, etc. Prompt courteous service. Randall, 526-5753.

CHEA'S Hauling. Demolition, trees. All debris. Dirt/concrete. Small large jobs welcome. 510-533-0641; pager 510-425-4759

KORY FRITZ MOVING

Large enclosed truck with ramp. Blankets, spacers and dollies. Free estimate of wardrobe boxes. References. 510-646-1915

BEST Hauling: Commercial/Residential gutter cleaning. Relocation. \$40/hour. \$50 pickup load. Bill Verger, 648-6535

RANDY'S Small Moves. You help and save. Discount boxes delivered. You pack and save. 635-4799

COMPLETE Hauling, removal and cleanups. Yard, garage, basements, trees, painting, demolition. Estate cleaning. 970-0740, 527-8308

LIGHT Hauling, basement, garage, cleanup yard, small moving. Free estimates. Carlos 510-559-9218

SMALL jobs preferred. Hauling to dump. Recycle. Yard, garage, basements, trees. \$50 minimum. Vinos, 638-5490

GENERAL Hauling, Cleanup: yard, garage, home, apartment, roof, furniture, small moving, etc. Pedro, 236-3853, 539-0503

920 Health - Beauty - Fitness

PERMANENT Makeup. Models needed. Huge discount available. Brows, eyes, lips. Free consultation. 510-337-1652

DIET MAGIC?

Make 30 lbs disappear Fast! Free Samples! Call 800-603-7546

922 Home Services

★ SUNSET GUTTER SERVICES ★
15 years excellent services. Re-guttering, roof cleaning, repairs, installations. Free estimates. 489-4849

WOOD Windows and doors. Repairs, custom replacement. Quality work, low prices. Ed Bachman, 510-524-8280

CRABTREE GUTTER

Gutter/roof cleaning. Roof/gutter repairs. Drain/gutter replacement. In area 10 years. Free estimates. Al Crabtree 510-482-8823

GUTTER SERVICES

Gutter cleaning, repair, drain and gutter replacement. Roof/sweeping and repair. In area 21 years. Lawrence Crabtree 510-644-4144

N&T General Construction. Excavation, concrete, asphalt, driveways, walkways, patio, drainage work. License #6603034. Call 597-9924

REMODELING and repairs. Exterior, Interior. Experienced, references. Ricardo Construction 540-9020

HOME Repairs and Improvements. Carpentry, doors, windows, trim work, drywall, interior paint work, decks, fences. Insured. License #660933. Jim 533-3227

923 Housecleaning & Janitorial Services

RELIABLE housekeeping. Experienced, thorough cleaning. Weekly, bi-weekly, references. Maria or Maria, 836-0165

SPOTLESS Housecleaning: Efficient, honest, experienced, references, reasonable. Residential, commercial, offices. Free estimates. Call 510-524-1551

M & M SANCHEZ HOUSE CLEANING SERVICE

Serving the Bay Area since 1985
(800) 761-9954
Fax 415-557-3971

BROOKE'S Cleaning/Errand Service. Excellent rates and references. Free estimates. Residential/Commercial. Licensed/Bonded. 510-749-0569

PROFESSIONAL Cleaning Duo Businesses, Homes, Apartments in/out. Organizing clutter. Excellent references/Rates. Michelle 357-7203

BARBARA and Steve's Cleaning Service. Local references, reasonable rates, thorough. Bonded. Lic# 17137, 814-8289

TWO career housekeepers? Tired of spending your free time cleaning? Honest, Reliable, excellent references. 444-7055

FRESH IMPRESSIONS

Ongoing services, move-in move-out cleanings. Window and floor maintenance. Trained, responsible staff. Bonded/insured. www.freshimpressions.com. 510-832-7670 or 510-685-6000

SPRING CLEANING Means "Quality". Detailed and Organized. Excellent experience and references. Affordable. 669-9562; pager 873-3030

HOUSECLEANING with care. Available 7 days/week. Good references, reliable, detailed, organized. 261-6165

Tired of Cleanin'?

LET ME DO IT and come home to a sparkling clean house.
★ Experienced 6 years ★ Bonded
★ Licensed ★ Good References ★ Free Estimates
Call Lisa: 883-1747
Email/website: www.happyhousecleaning.com

Impeccable Interiors

Thorough Cleaning, Detailing and Organizing. Your satisfaction is our "Impeccable" guarantee. Bonded. 521-9900

FINISHING Touches my specialty. Since 1980. Sample price \$50. Waxes for glass, plastic. David 841-2307

COMPLETE Housecleaning, janitorial. 1 time or regular basis. Windows, painting, hauling, move-in/out. 970-0740, 527-8308

HOUSECLEANING. Tuesday, Thursday, Friday. \$8.50/hour. 5-6 hours plus transportation. Experienced and references. 652-9947

PATRICIA'S Housecleaning Services. Fast, neat, dependable. Weekly or every other week. Reasonable rates. Montclair, Piedmont. Insured. 530-8446

HOUSECLEANING. Available 7 days/week. Good references. Experience. Own transportation. Apartments, offices, homes. 534-4069

KEEP IT Super Clean. Residential/Commercial Cleaning Service. Bonded, Professional, Reliable. Free Estimates. Cindy 510-352-2269

Clean Your Make Money!
Our Garage Sale
Ads Bring Buyers!

★ GET GREAT RESULTS WITH THE HILLS NEWSPAPERS CLASSIFIEDS 339-8777 ★

★ BRIDGE PAINTING ★
Professional craftsmanship. Interior/Exterior. References. Insured/licensed #539300. Reasonable rates. Free estimates. 232-3340

★ PACIFIC PAINTING ★
Classic European painting/restoration. Faux finishing, more. Professional, affordable. Lic# #566759. 510-821-2277; 510-527-2277

COLOR Image. Painting and Waterproofing. Epoxy injection and Urethane. Commercial/Residential. Crimmins@aol.com. (510) 748-0132. Lic# #741971

★ MIKE'S PAINTING ★
Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. Member Trades Guild-Vulcanair Certified. 465-1266

EXCELLENT preparation and painting. Attention to detail. Interiors and exteriors. References. Please call Randy (510) 654-2581

★ SIERRA PAINTING ★
Interior/Exterior. Excellent preparation/finishes. Dependable. Waterproofing. Guaranteed. #559492. Bonded. 510-845-6715

★ J.R. CONCRETE
Concrete. Retaining Walls. Patio. Driveway. Bridges. Cleaning/Hauling. Painting. Roofing. 510-534-2089. License #668837

LOCAL CONCRETE/ASPHALT. Concrete Work. Brick/Block. ALL DRAINAGE SYSTEMS. French drain, downspouts, sump pump. Foundation, etc. 836-2496; pager 330-7469

TRIANA MOVING
and Storage 33 years. Local, long distance, T-91758, low rates, pack equipment. No overtime, Saturday, Sunday, expert piano, organ, 562-3778

Park-Tilden Movers
Moving the Bay area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide Cal T #129366 532-2170

MOVING-IS-FUN

Two men and 24 foot truck from \$54 per hour. License #T-178245, insured. 444-1730

931 Painting

PAINTING, interior, exterior. Expert workmanship, well guaranteed. Reasonable. License #253168 James Frykhiel, 530-9599

Shamrock Enterprises
10% Discount
Interior-exterior. Excellent references. Montclair resident. License #461502. 339-1116

CY'S PAINTING COMPANY

Residential - Commercial
Interior - Exterior
Spray - Brush - Waterblast
Waterproofing
Insured
Over 20 years experience
in Oakland and Piedmont area
License No. 497281
Call for Free Estimate
Large or small jobs
(Interiors a Specialty)
261-6592
Evenings or Saturday calls OK

THE PAINT COMPANY

Means "QUALITY". Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job to be proud of. Please call for a free consultation and estimate. Fully insured. License #515120 Jeff 527-2673

★ M.J. PAINTING ★

Top quality preparation and painting. Residential, commercial, interior/exterior. Competitive rates, top quality materials used. Excellent references. Insured, bonded. #624053. Call now for color consultation! free estimate! 510-465-9521

INTERIOR PAINTING IS OUR SPECIALTY

Low Winter Prices
Residential/Commercial
Insured

CY'S PAINTING COMPANY

License No. 497281
Call for Free Estimate
261-6592

Fresh Interiors

Finest Prep-work • Quality Craftsmanship
Great Winter Rates • Color Consultant on Staff • Free Estimates • Fully Insured
Lic. #515120 CALL JEFF 510.527.2673

★ BRIDGE PAINTING ★

Professional craftsmanship. Interior/Exterior. References. Insured/licensed #539300. Reasonable rates. Free estimates. 232-3340

★ PACIFIC PAINTING ★

Classic European painting/restoration. Faux finishing, more. Professional, affordable. Lic# #566759. 510-821-2277; 510-527-2277

COLOR Image. Painting and Waterproofing. Epoxy injection and Urethane. Commercial/Residential. Crimmins@aol.com. (510) 748-0132. Lic# #741971

★ MIKE'S PAINTING ★

Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. Member Trades Guild-Vulcanair Certified. 465-1266

EXCELLENT preparation and painting. Attention to detail. Interiors and exteriors. References. Please call Randy (510) 654-2581

★ SIERRA PAINTING ★
Interior/Exterior. Excellent preparation/finishes. Dependable. Waterproofing. Guaranteed. #559492. Bonded. 510-845-6715

★ J.R. CONCRETE
Concrete. Retaining Walls. Patio. Driveway. Bridges. Cleaning/Hauling. Painting. Roofing. 510-534-2089. License #668837

LOCAL CONCRETE/ASPHALT. Concrete Work. Brick/Block. ALL DRAINAGE SYSTEMS. French drain, downspouts, sump pump. Foundation, etc. 836-2496; pager 330-7469

932 Housecleaning

HOUSEKITTER, responsible adult. Good references. Reasonable rates. Pet, plants my specialty. Kitty 533-4388

928 Locksmith

BONDED, insured. Deadbolts installed. For-alignment auto keys. Glenview Key and Lock 4211 Park Blvd. 539-0141. Contractor License #453533

929 Masonry & Concrete

HANSSON Masonry. Fine Scandinavian Craftsmanship. Patios, Retaining walls, Brick, block, References. #739259. Ronnie 510-653-2788

AC CONCRETE. Oakland Based Licensed Contractor. Insured. Quality, outstanding service. Driveways, retaining walls, patios, sidewalks foundation, drainage. 510-895-6949; pager 510-425-1561

J.R. CONCRETE
Concrete. Retaining Walls. Patio. Driveway. Bridges. Cleaning/Hauling. Painting. Roofing. 510-534-2089. License #668837

LOCAL CONCRETE/ASPHALT. Concrete Work. Brick/Block. ALL DRAINAGE SYSTEMS. French drain, downspouts, sump pump. Foundation, etc. 836-2496; pager 330-7469

930 Movers - Licensed

and Storage 33 years. Local, long distance, T-91758, low rates, pack equipment. No overtime, Saturday, Sunday, expert piano, organ, 562-3778

Park-Tilden Movers

Moving the Bay area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide Cal T #129366 532-2170

MOVING-IS-FUN

Two men and 24 foot truck from \$54 per hour. License #T-178245, insured. 444-1730

931 Painting

PAINTING, interior, exterior. Expert workmanship, well guaranteed. Reasonable. License #253168 James Frykhiel, 530-9599

Shamrock Enterprises
10% Discount
Interior-exterior. Excellent references. Montclair resident. License #461502. 339-1116

CY'S PAINTING COMPANY

Residential - Commercial
Interior - Exterior
Spray - Brush - Waterblast
Waterproofing
Insured
Over 20 years experience
in Oakland and Piedmont area
License No. 497281
Call for Free Estimate
Large or small jobs
(Interiors a Specialty)
261-6592
Evenings or Saturday calls OK

THE PAINT COMPANY

Means "QUALITY". Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job to be proud of. Please call for a free consultation and estimate. Fully insured. License #515120 Jeff 527-2673

★ M.J. PAINTING ★

Top quality preparation and painting. Residential, commercial, interior/exterior. Competitive rates, top quality materials used. Excellent references. Insured, bonded. #624053. Call now for color consultation! free estimate! 510-465-9521

INTERIOR PAINTING IS OUR SPECIALTY

Low Winter Prices
Residential/Commercial
Insured

CY'S PAINTING COMPANY

License No. 497281
Call for Free Estimate
261-6592

Fresh Interiors

Finest Prep-work • Quality Craftsmanship
Great Winter Rates • Color Consultant on Staff • Free Estimates • Fully Insured
Lic. #515120 CALL JEFF 510.527.2673

★ BRIDGE PAINTING ★

Professional craftsmanship. Interior/Exterior. References. Insured/licensed #539300. Reasonable rates. Free estimates. 232-3340

★ PACIFIC PAINTING ★

Classic European painting/restoration. Faux finishing, more. Professional, affordable. Lic# #566759. 510-821-2277; 510-527-2277

COLOR Image. Painting and Waterproofing. Epoxy injection and Urethane. Commercial/Residential. Crimmins@aol.com. (510) 748-0132. Lic# #741971

★ MIKE'S PAINTING ★

Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. Member Trades Guild-Vulcanair Certified. 465-1266

EXCELLENT preparation and painting. Attention to detail. Interiors and exteriors. References. Please call Randy (510) 654-2581

★ SIERRA PAINTING ★

Interior/Exterior. Excellent preparation/finishes. Dependable. Waterproofing. Guaranteed. #559492. Bonded. 510-845-6715

★ J.R. CONCRETE
Concrete. Retaining Walls. Patio. Driveway. Bridges. Cleaning/Hauling. Painting. Roofing. 510-534-2089. License #668837

LOCAL CONCRETE/ASPHALT. Concrete Work. Brick/Block. ALL DRAINAGE SYSTEMS. French drain, downspouts, sump pump. Foundation, etc. 836-2496; pager 330-7469

932 Housecleaning

HOUSEKITTER, responsible adult. Good references. Reasonable rates. Pet, plants my specialty. Kitty 533-4388

928 Locksmith

BONDED, insured. Deadbolts installed. For-alignment auto keys. Glenview Key and Lock 4211 Park Blvd. 539-0141. Contractor License #453533

929 Masonry & Concrete

HANSSON Masonry. Fine Scandinavian Craftsmanship. Patios, Retaining walls, Brick, block, References. #739259. Ronnie 510-653-2788

AC CONCRETE. Oakland Based Licensed Contractor. Insured. Quality, outstanding service. Driveways, retaining walls, patios, sidewalks foundation, drainage. 510-895-6949; pager 510-425-1561

J.R. CONCRETE
Concrete. Retaining Walls. Patio. Driveway. Bridges. Cleaning/Hauling. Painting. Roofing. 510-534-2089. License #668837

LOCAL CONCRETE/ASPHALT. Concrete Work. Brick/Block. ALL DRAINAGE SYSTEMS. French drain, downspouts, sump pump. Foundation, etc. 836-2496; pager 330-7469

930 Movers - Licensed

and Storage 33 years. Local, long distance, T-91758, low rates, pack equipment. No overtime, Saturday, Sunday, expert piano, organ, 562-3778

Park-Tilden Movers

Moving the Bay area's finest homes for over 29 years. Efficient, fully trained crews. Specialists in antiques, packing services and difficult jobs. Small jobs okay. Statewide Cal T #129366 532-2170

MOVING-IS-FUN

Two men and 24 foot truck from \$54 per hour. License #T-178245, insured. 444-1730

931 Painting

PAINTING, interior, exterior. Expert workmanship, well guaranteed. Reasonable. License #253168 James Frykhiel, 530-9599

Shamrock Enterprises
10% Discount
Interior-exterior. Excellent references. Montclair resident. License #461502. 339-1116

CY'S PAINTING COMPANY

Residential - Commercial
Interior - Exterior
Spray - Brush - Waterblast
Waterproofing
Insured
Over 20 years experience
in Oakland and Piedmont area
License No. 497281
Call for Free Estimate
Large or small jobs
(Interiors a Specialty)
261-6592
Evenings or Saturday calls OK

THE PAINT COMPANY

Means "QUALITY". Consultation, prep work, painting to meet our customer's highest standards. We guarantee a beautiful and lasting paint job to be proud of. Please call for a free consultation and estimate. Fully insured. License #515120 Jeff 527-2673

★ M.J. PAINTING ★

Top quality preparation and painting. Residential, commercial, interior/exterior. Competitive rates, top quality materials used. Excellent references. Insured, bonded. #624053. Call now for color consultation! free estimate! 510-465-9521

INTERIOR PAINTING IS OUR SPECIALTY

Low Winter Prices
Residential/Commercial
Insured

CY'S PAINTING COMPANY

License No. 497281
Call for Free Estimate
261-6592

Fresh Interiors

Finest Prep-work • Quality Craftsmanship
Great Winter Rates • Color Consultant on Staff • Free Estimates • Fully Insured
Lic. #515120 CALL JEFF 510.527.2673

★ BRIDGE PAINTING ★

Professional craftsmanship. Interior/Exterior. References. Insured/licensed #539300. Reasonable rates. Free estimates. 232-3340

★ PACIFIC PAINTING ★

Classic European painting/restoration. Faux finishing, more. Professional, affordable. Lic# #566759. 510-821-2277; 510-527-2277

COLOR Image. Painting and Waterproofing. Epoxy injection and Urethane. Commercial/Residential. Crimmins@aol.com. (510) 748-0132. Lic# #741971

★ MIKE'S PAINTING ★

Quality commercial, residential interior, exterior. European Craftsmanship. Hundreds of references. Insured and bonded. License #322736. Since 1966. Reasonable prices. Free estimates. Member Trades Guild-Vulcanair Certified. 465-1266

EXCELLENT preparation and painting. Attention to detail. Interiors and exteriors. References. Please call Randy (510) 654-2581



Coldwell Banker: local company, national connections

Coldwell Banker combines national prestige with local knowledge and strength, and this combination fulfilled the dream of home ownership for millions of people in the Bay Area in 1997.

Coldwell Banker has successfully balanced being part of a national organization with providing outstanding local service, according to the company's Montclair office manager Bev Muncer. This local experience and background can be seen at the company's office

activities, Muncer proudly pointed out that her office built two homes for Habitat for Humanity in Oakland in 1996.

Each Coldwell Banker office is locally managed by real estate professionals with years of industry experience. These managers are empowered to make decisions regarding any transaction taking place within their offices because a nationwide "cookie-cutter" approach in this business would never succeed.

"The Coldwell Banker Montclair office has been a proud member of the local community for the past 23 years," said Muncer. "Our sales associates have been working in real estate for an average of 14 years. The name on the door may be nationally known and respected but our service responds to the demands of the local market and our customers. They are all dedicated to providing the highest level of customer service and exceeding client expectations." Muncer's office was awarded "Premier Office" status nationally for the fourth consecutive

year in 1997.

To support these local efforts, Coldwell Banker offers an array of global resources and services that an independent firm simply cannot provide: cutting-edge technology, national television and print advertising, access to the world's largest corporate relocation company, and a network of more than 60,000 sales associates throughout the nation.

"Real estate is no longer a local market, it is now a global market. It is local in the sense that a sales associate sells a specific area," said Dennis Moreno, president of Coldwell Banker in Northern California. "But clients demand that we reach nationwide for a potential buyer who feels sure that every effort has been made to reach that special buyer who is interested in their home, we are able to do this through a broad array of resources — the Internet, national advertising, corporate relocation and our agent network."

Local leadership

As president of Coldwell Banker in Northern California, Moreno has spent the past 26 years in the Bay Area real estate industry. Prior to joining Coldwell Banker, he was president of Cornish & Carey Residential Real Estate, where he had worked for nine years.

Other senior management mem-

'Most importantly, we are a local company committed to the Bay Area, not only because this is where Coldwell Banker was founded 91 years ago but this is where our future lies as well.'

BEV MUNCER, COLDWELL BANKER'S MONTCLAIR OFFICE MANAGER

bers include Oakland resident Avram Goldman, an 18-year real estate veteran and senior vice-president of Coldwell Banker operations in San Francisco, Marin and Sonoma counties.

Local heritage

Coldwell Banker has a rich Bay Area history. The company was established on the heels of the devastating 1906 earthquake and fire that leveled the city of San Francisco. A young real estate agent, Colbert Coldwell began his real estate business here when he observed displaced families attempting to piece their lives together amid the rubble and ashes.

Coldwell saw the need for honest, reliable and knowledgeable real estate services to help the City rebuild. As the company grew, he hired Arthur Banker as a member of his sales staff and the two men formed a partnership in 1914 officially named Coldwell Banker.

The philosophy on which Coldwell Banker was founded — hon-

est, reliable and knowledgeable real estate service — continues into the 21st Century making Coldwell Banker one of the nation's leading names in real estate for the past 91 years.

Local service

"Although Coldwell Banker is one of the nation's most widely recognized and respected names in real estate, a name only goes so far. What truly matters is the customer's experience once he or she walks through the door of a Coldwell Banker office," said Moreno. "Selling and buying a home are major events, financially and emotionally, and Coldwell Banker sales associates are dedicated to making the entire transaction seamless by surpassing their customers' expectations."

Coldwell Banker comprises a powerful network of more than 2,600 offices and 60,000 agents and brokers nationwide. A local manager in tune with the surrounding market and abreast of the latest developments and activities runs each office as an independent operation.

Many competitors claim that being part of a national company

does not make it possible for Coldwell Banker to provide quality service, yet more than 94 percent of our customers would work with Coldwell Banker again and 95 percent would recommend Coldwell Banker to a friend.

According to Laurie Moore-Moore, editor of *REAL Trends* magazine, national affiliation does not influence the type of service a customer can receive. "Quality service isn't a function of a company's affiliation. Instead, it is a function of the broker-owner or top manager's commitment to recruiting good people, providing training and creating an environment where service is an important part of the corporate culture. When it comes to service, management's commitment to quality is more important than the name on the door."

Collection of fine names

In real estate, Coldwell Banker made national headlines in 1997 as it bolstered its statewide presence with the acquisition of four of the Northern California's oldest and most respected firms — The Jon Douglas Company, Cornish &

See COLDWELL on page 2



PUBLISHER'S NOTICE

All real estate advertising in this newspaper is subject to the Fair Housing Act which makes it illegal to advertise "any preference, limitation or discrimination based on race, color, religion, sex, handicap, marital status or national origin, or an intention to make any such preference, limitation or discrimination." Familial status includes children under the age of 18 living with parents, or legal custodians, pregnant women and people securing custody of children under 18. This newspaper will not knowingly accept any advertising for real estate which is in violation of the law. Our readers are hereby informed that all dwellings advertised in this newspaper are available on an equal opportunity basis.

Convenient to everything —

in the Heart of the Elmwood District

PRIVATE RETREAT WITH A GARDEN & DECK YOU'LL SHARE ONLY WITH THE BIRDS



First Open Sunday 2-5

- Two bedrooms, plus office nook
- One bathroom with new tile and sink
- Spacious living room with fireplace
- Hardwood floors and natural wood trim
- Interior freshly painted, move-in condition!

Deanne Baxter
415-433-9816
www.poboc.com/~baxter



Prudential California Realty
formerly Mason-McDuffie Real Estate.
Original Berkeley Office (510) 845-0200



WELL-MAINTAINED ALBANY DUPLEX.....\$289,000
Desirable Albany location! Two 1-bedroom units, each with separate garage. Rear unit has private patio area. Dining area for each kitchen. Freshly painted, foundation bolted and shear-walled, pest work completed.



JEANS REALTY, INC.

1484 Solano Avenue Albany, CA 94706 510/524-8508

OPEN SUNDAY • Mar. 8 • 2:00 - 4:30

Reduced!!



58 Villanova Drive, Montclair

Incredible views of the north bay and hills add to the drama of this spacious, contemporary home. 4 bedrooms, 2.5 baths, family room adjacent to huge kitchen, master suite, 2 fireplaces and expansion potential are main features of this wonderful property. Offered at \$449,000.



Please call Donna Costella at
339-6400 ext. 355 for more
information or a private showing.

PACIFIC UNION

laSalle



laSalle Properties
Residential Real Estate
6211 La Salle Avenue
Oakland, California 94611

FEATURE HOME
SPANISH MED. IN CLAREMONT.....\$689,000
Gracious and spacious Casa Christine, flexible floor plan, au pair quarters, Bay and canyon views, walk to the Claremont.
HARRY KRESS 339-8900 x 242

UPPER LAUREL.....\$235,000
View! 11 year old construction, dining room, fireplace, breakfast nook, deck, garage.
VICTOR FIERRO 339-8900 x 248

GLENVIEW REMODELED.....\$299,000
Beautiful hardwood flooring. Remodeled kitchen and baths. Formal dining. 3BR, 1.5 BA. Level up patio and fenced yard. Attached garage with access.
HAL CASTLE 339-8900x 220

PRIVATE ARTIST RETREAT.....\$279,000
New listing - nearly level one third acre contemporary cottage with separate in-law and studio. Some Bay view, lovely landscaping, expansion plans available.
LOIS C. JOHNSON x 226

Here to you home.

TIRED OF RENTING????.....\$203,900
Use your monthly shelter payments to pay your mortgage, not your landlords. 2BR, 1BA central Albany location, split level, skylights, hwd floors and more.
NICK LAVROV x 219

STORYBOOK TUDOR & IN-LAW UNIT.....\$197,000
Charming, spacious 3BR Tudor with large non-conforming unit. Two fabulous quality kitchens, loads of architectural detail. Wonderful deck to garden.
STEVEN BIASATTI x 239

FREE FREE! FREE!
Stop by our office or call for a free copy of "Be Winter Wise" El Niño/Winter Weather and Flood Preparedness packet. Important information on before, during and after the storm. Don't be left behind with no dry batteries.



MONTCLAIR CUSTOM NEW CONST.....\$584,000
Excellent location level lot, 4BR, 2 full BA, 2 half BA, Gourmet kitchen, formal dining, level lot, much more, stop & compare.
ED LINDORFER 339-8900 x 241



GLENVIEW FIRST TIME BUYERS!.....\$165,000
Charming 2BR California bungalow with wonderful quiet English Garden. Take advantage of first time homebuyer programs available.
CAROL COHEN 339-8900 x 225

NORTH OAKLAND.....\$115,000
Charming starter, Barber carpets, Pergo entry, old world details, gas fireplace, garage.
VICTOR FIERRO 339-8900 x 248

IT'S NOT DIRT, IT'S POTENTIAL.....\$59K - \$75K
#1 Montclair Valley View Road. 3A Upslope. Trees mostly cleared #2 El Sobrante. 4A near Kennedy Grove on Tri Lane, level with ephemeral stream.
NICK LAVROV 339-8900 x 219



www.lasalleprop.com

339 8900

SMART MONEY

LEILA GOUGH

One of the hardest things for many of us to learn is that tax planning should be a year-round process as opposed to a last minute scramble. Even though you may still be sweating over your 1997 tax returns, you should take the opportunity to plan early for your 1998 taxes. Use 1997's return as a basis for making a difference in 1998.

Tax laws passed in 1997—and effective in 1998—are designed to aid your retirement and education savings and cut your taxes, so putting off planning for 1998 until late this year could potentially cost you substantial tax savings. Here are some tips on how you can reduce 1998's tax burden and plan for the future:

• Tax-deferred savings plans.

Get ready now to file for '98

Among the most well-known provisions of the tax law passed in 1997 is the creation of the Roth IRA for 1998 and thereafter. Eligible individuals may contribute to a Roth IRA, which offers tax-free accumulation of any earnings generated by your nondeductible contributions as long as certain restrictions are met.

The traditional IRA's accessibility and deductibility limits have been enhanced as well. Now, more tax payers may be able to deduct traditional IRA contributions, even if covered by an employer-sponsored retirement plan.

Plus, individuals may now withdraw funds from a traditional IRA without penalty for qualified higher education expenses or a qualified first-time home purchase (\$10,000 lifetime limit). Keep in mind income taxes will be due on the amount withdrawn.

• **Gifting Securities.** Gifting securities to children or parents in lower tax brackets can be even more attractive than before with the new lower long-term capital gains tax

rates also included in the 1997 tax legislation.

When the donee ultimately sells the appreciated securities, the donee may be in a lower tax bracket than you and could possibly pay as little as a 10 percent tax on long-term capital gains. Just be sure to follow the kiddie tax rules if you are gifting to children because, depending on your child's age and your investment strategy, the tax consequences created can diminish the potential value of gifting securities to your child.

• **Tax-Free Municipal Bonds.** For income investors, buying municipal bonds may be an attractive option because they continue to be the only security that offers federally and, sometimes, state and local tax-free income. In general, the higher your total income tax burden, the greater these tax-free investments can benefit you. Remember that some municipal bonds may be subject to the alternative minimum tax.

• **Annuities.** If you are not using some or all of your investment income for current expenses, you may

want to consider another tax-advantaged investment to round out your portfolio. An annuity reinvests any earnings that are allowed to compound until you surrender the contract or withdraw a portion of your funds.

You do not pay taxes on an annuity's earnings until you begin making withdrawals, usually at retirement. Any withdrawals prior to age 59 1/2 may be subject to IRS penalties and surrender charges.

Many of the new features of the tax law became effective for the 1998 tax year, and by learning about the provisions now you may be able to reduce your 1998 tax bill. Tax-planning is a 12-month task. By discussing your personal situation with your tax and investment professionals now, you may discover how some of the new tax provisions can save valuable tax dollars which can be invested for your future.

Leila Gough is an Associate Vice-President at A.G. Edwards and Sons, Inc. in Oakland. She can be reached at 273-8840. Visit the A.G. Edwards Website at www.agedwards.com.

Rates remain steady

In the Feb. 26 Freddie Mac's Primary Mortgage Market Survey, the 30-year fixed-rate mortgage averaged 7.09 percent, with fees and points averaging 1.2 percent. This bellwether rate rose 10 basis points from last week's average of 6.99 percent.

In the last week of Feb. 1997, the 30-year fixed averaged 7.65 percent.

The start rate for the one-year Treasury-indexed adjustable-rate mortgages (ARMs) averaged 5.65 percent with fees averaging 1.2 percent. This average is up 6 basis points from last week when it averaged 5.59 percent. This time last year this rate averaged 5.49 percent.

This week's average for 15-year fixed-rate mortgages, a popular option in the refinance market, rose 10 basis points to 6.69 percent from last week's average of 6.59 percent. Fees and points averaged 1.2 percent. A year ago, the 15-year fixed averaged 7.15 percent.

Freddie Mac is a holder-owned corporation chartered by Congress in 1970 to create a continuous flow of funds to mortgage lenders.

The organization's lenders with the make mortgages and packages these mortgages into marketable securities.

More information: Freddie Mac can be reached at the company's Website www.freddiemac.com.

Updates on the Freddie Mac average available each Thursday noon. Call toll free 1-800-273-8840 for updates.

On Feb. 26, the Home Loan Bank of San Francisco pegged the 11th Cost of Funds Index for March 1998 payments from the percent that effect for February 1998 payments.

The COFI is the widely used by the mortgage and loan industry for justable rate mortgages.

Coldwell

Continued from page 1

Carey Residential Real Estate, Polley, Polley & Madsen and Del Monte Realty.

Prior to joining the Coldwell Banker family, each of these firms were recognized throughout the real estate industry for the high caliber of their sales associates, superior reputations and excellent customer service.

To put the strength of this new company in perspective, Coldwell Banker and its acquired companies were involved in the sale of three out of four homes priced at \$1 million or more in California.

"By bringing these firms under the Coldwell Banker banner, we

now have the finest sales associates, unparalleled local knowledge, increased market presence and an extensive referral network, said Muncer. "This means that when one of our agents obtains a listing, that home is automatically exposed to more than 3,500 Northern California sales associates within Coldwell Banker alone. This increases the opportunity to sell a home more quickly for the best possible price. In turn, we now have a broader inventory of homes from which buyers can select."

Global resources

From the lush golf courses on the Monterey Peninsula to the vineyards of Napa Valley, Coldwell Banker is now the largest real estate company with 90 offices through-

out Northern California. This local presence is strengthened by global resources — a networking system of more than 60,000 sales associates across the country; HFS Mobility Services, the largest corporate relocation company in the world; cutting-edge technology and innovative marketing.

With the increasing number of people moving into the San Francisco Bay Area, corporate relocation is a driving force of the real estate market's resurgence.

Coldwell Banker is part of HFS Mobility Services which provides corporate relocation services to more than 1,700 of the nation's largest corporations.

HFS Mobility Services oversees the relocation of more than 80,000 transferring employees in 92 coun-

tries annually. Sales associates and their contacts are essential as a source of out-of-town buyers. Being part of HFS Mobility allows Coldwell Banker to market a home to hundreds of potential and qualified buyers before they even arrive to the Bay Area.

Along with marketing through corporate relocation, Coldwell Banker's award-winning Web site (www.coldwellbanker.com) features more than 160,000 listings along with consumer-oriented information regarding real estate and communities.

Essential programs

Coldwell Banker is often recognized for its strategic marketing programs designed to build the Coldwell Banker name on a na-

tional level. The Coldwell Banker national advertising campaign includes network and cable television, reaching 100 million viewers. Our extensive listing inventory is advertised in leading publications such as *The Wall Street Journal*, *San Francisco Examiner* and *The Los Angeles Times*.

Additionally, Coldwell Banker markets homes through *Property Showcase Magazine*, a monthly photo-listing guide with targeted readership of more than 100,000, and *Exceptional Homes*, an upscale listing publication showcasing

ing elegant homes to all homeowners throughout California.

"At Coldwell Banker, we provide our customers with reliable and knowledgeable service and we get results," said.

"But most importantly, Coldwell Banker is a local company with local service and local expertise. We are committed to the community not only because this is where Coldwell Banker was founded years ago but this is where the future lies as well."



GOODY MORTGAGE & INVESTMENT INC.

Real Estate Loans

Goody's Got It All!

PURCHASE - REFINANCE

1st or 2nd Loans - Equity Lines to 100%

FREE CONSULTATION & PRE-QUALIFICATION 658-8000

Personal Professional Service Since 1982

4410 HOWE ST., OAKLAND 94611

R.E. BROKER - CA, DEPT. OF R.E.



HANNAH GOODY

2200 UNION STREET SAN FRANCISCO

We would like to express our ongoing appreciation to our East Bay clients and the real estate community for their buyer and seller referrals to our San Francisco office.



Our lovely Victorian office building is located in the heart of Cow Hollow - near Pacific Heights and the Marina District. We look forward to hearing from you!



Jim Hedges

Manager/Realtor

(415) 921-0113 office

(510) 287-9001 cell

Jim has been serving the East Bay & SF for 15 years

Prudential California Realty

Prudential Real Estate

(formerly Mason McDuffie)

Security Pacific
Real Estate Brokerage

3223 Blume Drive, Richmond

222-8870

EL CERRITO

SHARP CLEAN.....\$195,000
2BR, 1.5BA, large family rm, nice yard, garden, patio 1-car att. garage, almost 1,500 sq. ft., newer roof. #W43200 Ed Messner 510-799-3527

BAY VIEW / QUIET STREET.....\$244,900
2+BR, 1.5BA, over 1,500 sq. ft., newer carpets, roof, large FDR, breakfast nook, attached gar., oversized yard, sold "as is". #W43269 John Anderson 510-237-8842

MIRA VISTA HIGHLANDS PARADISE.....\$269,000
3BR, 1.5BA. Formal dining room, separate breakfast room, att'd 2-car garage, hardwood floors, full basement w/plus room, updated kitchen. Security and fire alarm system. #W43293 Geri Stern 510-234-7808

4-PLEX IN PRIME E.C. LOCATION.....\$319,000
One-2BR unit, three-1BR units, 2-car garage, good income, great area, owner motivated! Units always rented. Call now! #W43158 Geri Stern 510-234-0780

OAKLAND (Montclair)

CUSTOM HOME.....\$439,000
4BR, 3BA, approx. 3,135 sq. ft., 2 master suites, view! Remodeled kitchen with cherry wood cabinets, granite floors, modern appliances, FDR, remodeled bath, large lot, 3-car garage. #W42773 Howard Triplett 510-245-2334

RICHMOND HILLTOP

SUPER CONDO W/LOFT.....\$89,900
1BR, 1BA, elegant! Upstairs loft for den/office. FHA approved. All appliances included. Lot of extra storage. #W41831 Magary Abbass 510-233-7329

RICHMOND VIEW

NEW LISTING / SUNNY RICHMOND HILLS.....\$234,000
4BR, 3BA, just off the Arlington, great San Francisco views, nice yard, looks great. #6319 Cynthia Burke (800) 262-0949

WHAT A CHARMER / NEW LISTING.....\$164,988
Great Richmond Hills home, also off the Arlington. This one has it all! Open beamed kitchen, Santa Fe style fireplace, decks, big yard & full basement for hobbies. #6058 Cynthia Burke 510-252-0989

Visit our website - <http://www.spre.com>

Any Questions?

Plan to Attend the Free Seminar
"Answering Today's Questions
About Traditional and Roth IRAs."

Date: March 21, 1998 Time: 10:00 a.m.

Place: Lakeview Club, Kaiser Center,
300 Lakeside Drive Ste 2800

Today you have a number of new IRA investing alternatives that give you exciting opportunities to help enhance your retirement savings.

But to make the best choice from among them, you have to sort through a maze of information to determine the optimum alternative for your financial situation. And making an uninformed choice today could be very costly at retirement.

Make plans to attend our free seminar and get the information you need to help you make the decisions that will affect your future. Seating is limited. Call and reserve your place today.

Trusted Advice • Exceptional Service

Leila S. Gough - Associate Vice President
1999 Harrison St., Ste 2050, Oakland, CA 94612
(510) 273-8840

Leila S. Gough
Associate Vice PresidentA.G. Edwards
INVESTMENTS SINCE 1887

www.agedwards.com

Member SIPC • 1997 A.G. Edwards & Sons, Inc.

CASTLE ROCK REALTY

PROPERTY MANAGEMENT
OF
HOMES & APARTMENTS
528-9292

966 SAN PABLO AVE., ALBANY

MARVIN GARDEN REAL ESTATE

OPEN
SUNDAY
2-4

BEAUTIFUL VIEW & GARDEN.....\$285,000
Located in a wonderful El Cerrito neighborhood. This exceptionally spacious 2 bedroom, 2 bath home offers comfort & convenience. Updated kitchen, formal dining rm, 2 fireplaces, gorgeous wood throughout. Mary Gray 527-9111, 466-3827

OPEN, LIGHT AND AFFORDABLE

This beautifully updated and well maintained El Cerrito hills home has it all. Three bedrooms, one and a half baths, large deck, great yard, Mt. Tam & bay views. Remodeled kitchen and baths. New paint in and out. Won't last long. Open Sunday 2-4. 5901 Alta Punta. Todd Hodson 527-9111, 273-9515

FIRST TIME ON MARKET

Split level three bedroom, one and half bath home ideally located in the ever popular Fatapple's neighborhood. Hardwood floors, fireplace, delightful garden with playhouse. Close to St. Jerome School, BART and shopping. Needs TLC. Open Sunday 2-4. 206 San Carlos, El Cerrito. Marilyn Rhodes 527-9111, 466-5028

DELIGHTFUL HOME AND GARDEN

This two bedroom home features vaulted ceilings, hardwood floors, custom lighting and a streamlined kitchen. Remodeled great attention to detail. Close to UC & BART. Open Sunday 2-4. 1901 Chestnut, Berkeley. Melissa Eizenberg 527-9111, 466-5874

COMING!

Four bedrooms, two baths on approximately one acre. Excellent serene setting. Call me for details. Ann Ariola Plant 287-8761, 527-2700

7502 FAIRMOUNT AVE, EL CERRITO • 527-8100
1577 SOLANO AVE, BERKELEY • 527-2700

When it's your move...

National market: sales, prices up

The 1997 housing market turned into a pleasant surprise. NAR's forecast for existing-home sales has been revised upward several times this year with the market holding a stronger-than-expected momentum.

Resales are on track to top last year's all-time record, rising 2.3 percent to 4.18 million in 1997. At the same time, new-home sales are expected to rise 7.1 percent to a total of 810,000. 1997 housing starts will nearly equal 1996, and construction of 1.46 million additional units is expected this year.

If anything, industry analysts underestimated the combined effects of high consumer confidence, low unemployment, steady economic growth and low interest rates.

Analysts say we are deep into a prolonged period of strong housing activity; even so, strong sales are expected to continue through 1998 with existing-home sales staying above the four-million mark.

Economic growth - real gross

domestic product - should be about 3.7 percent this year and 2.3 percent in 1998. At the same time, consumer price inflation should hold at 2.4 percent for 1997 and 2.1 percent next year. The unemployment rate is expected to stay at or below 5 percent through 1998.

Despite some inflationary fears on Wall Street, mortgage interest rates should hold fairly stable for the next year, with commitment rates on 30-year fixed mortgages hovering in the range of 7.2 to 7.5 percent.

One recent change in the housing market is an increase in trade-up buyers. With a strong first-time buyer market and good economic conditions, people are able to sell their existing homes and buy larger ones.

Overall, existing-home prices are expected to rise 5.8 percent this year and 7.0 percent in 1998. However, new home prices are expected to rise 4.5 percent in 1997, then 7.8 percent in 1998, partly as a result of lumber shortages.

El Niño fails to dampen state home sales

Even El Niño failed to dampen the January housing market in the Golden State, the California Association of Realtors (CAR) and Transamerica Intellitech's MetroScan service reported.

Closed escrow sales of existing, single-family detached homes in California totaled 568,920 in January at a seasonally-adjusted annualized rate, according to information collected by C.A.R. from more than 80 Multiple Listing Services (MLS) statewide. Statewide home resale activity was up 10.6 percent from the 514,170 sales pace recorded in January 1997.

Resale activity posted a slight decline of 1.9 percent in January 1998 compared to December last year. The statewide sales figure represents what the total number of homes sold during 1998 would be if sales maintained the January pace throughout the year. It is adjusted to account for seasonal factors that typically influence home sales.

The median price of an existing, single-family detached home in California during January 1998 rose to \$191,780, a 9.2 percent increase over the \$175,630 median for January 1997, C.A.R. reported. The January 1998 median price was up 0.9 percent compared to December 1997. C.A.R., in conjunction with Transamerica Intellitech's MetroScan service, reported that nearly two-thirds of California cities and communities showed an increase in their respective median home prices from a year ago.

"We're off to a rousing start for 1998," said C.A.R. President Tim

Corliss. "Both the sales pace and median home price rose sharply in January compared to a year ago."

Thirty-year fixed mortgage interest rates averaged 6.99 percent during January 1998, down from an average of 7.08 percent in the previous month and down from 7.82 percent in January 1997, according to the Federal Home Loan Mortgage Corp. Adjustable mortgage interest rates averaged 5.55 percent in January 1998, up slightly from 5.51 percent in the previous month and down from 5.56 percent in January 1997.

The number of days it took to sell a single-family home declined to 49 days in January 1998 from 62 days in January 1997. Regional MLS sales and price information is contained in the charts that accompany this press release. Regional sales data is not adjusted to account for seasonal factors that can influence home sales.

The MLS median price and sales data for detached homes is generated from a survey of more than 90 Realtor associations throughout the state. MLS median price and sales data is based on a survey of 64 Associations. The median price for both detached homes and condominiums represents closed escrow sales.

"This is the highest sales level for any January in nearly a decade," said Leslie Appleton-Young, C.A.R.'s vice president and chief economist. "Prices continue to be on the upswing thanks to an historically strong demand for housing."

In a separate report covering

more localized statistics generated by C.A.R. and Transamerica Intellitech's MetroScan service, 215 of 323 California cities and communities showed an increase in their respective median home prices from a year ago.

Using the MetroScan database, median home prices are generated from new and existing condominium and single-family closed escrow sales. These localized MetroScan statistics are based on county records data rather than MLS information.

Statewide, the 10 cities and communities with the highest median home prices in California during January 1998 were: Hillsborough, \$1,374,500; Los Altos Hills, \$1,200,500; Atherton, \$1,000,000; Pacific Palisades, \$675,000; Beverly Hills, \$653,610; Woodside, \$650,000; Burlingame, \$636,000; Los Altos, \$635,000; Palos Verdes Estates, \$625,000; Monte Sereno, \$605,000.

Sacramento-based Transamerica Intellitech is a leading provider of

Statewide home resale activity was up 10.6 percent from the sales pace recorded in January 1997.

information and software solutions for real estate industry professionals throughout the U.S. Its parent, Fortune 500 company Transamerica Corporation, is one of the world's largest financial services companies. Transamerica has provided specialized financial, life insurance and real estate products and services for nearly 70 years.

Headquartered in Los Angeles C.A.R. (www.car.org) is one of the largest state trade organizations in the United States, with more than 90,000 members dedicated to the advancement of professionalism in real estate.

Real Estate Mailbag

Editor:

Since August 1997, when it first acquired the name, the company calling itself Montclair Better Homes has been advertising in your papers with the phrase "Serving Our Community Since 1976."

We find this quite disturbing and inaccurate. For those who are unaware, Montclair Better Homes was in fact created in 1976. The company that was Montclair Better Homes at that time is not the one so

advertising. That company is now LaSalle Properties.

We would like the public to know that it is we who have, in fact, been "Serving Our Community Since 1976." By acquiring the name one does not acquire its longevity or its record of service, ethics, experience or stature. That requires more than advertising.

The brokers and owners of LaSalle Properties, (formerly Montclair Better Homes)

RICHARDSON
A Broker with "Integrity and Experience"



Oakland Hills - Sequoyah Highlands

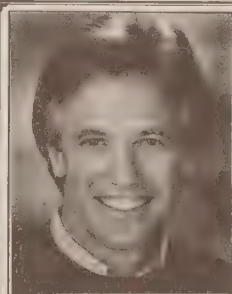
3BD/2BA, brick ranch, 2 fireplaces, family room, large eat-in kitchen.
Owner may consider Lease Option
Priced at: \$309,000

For More Information Call:
(510) 433-9996 or (510) 569-3499

www.listinglink.com/grichardson
e-mail: GRrres@aol.com



Georgia Richardson



Nick Thurlow
Mortgage Loan Consultant

"Service the Old Fashioned Way"

- ◆ Your Neighborhood Specialist
- ◆ Satisfied Clients
- ◆ Meet in your home or office at a time that is convenient for you

COMPLIMENTARY CONSULTATION

FINANCIAL ADVANTAGE 510-655-5176

DBA for the Financial Advantage A Licensed Real Estate Broker/CA Dept. of Real Estate

ONLY ONE HOUSE IS LIKELY TO GET MORE ATTENTION THAN THIS.

THINKING ABOUT SELLING?
TOM NEMETH • 339-8900 x249

laSalle PROPERTIES

Prudential California Realty



Prudential Real Estate

*the sign
of the times*



◆ INDICATES HOMES BEING HELD OPEN SUNDAY

OAKLAND / PIEDMONT

CLAREMONT HILLS...\$899,000
Beautifully sited Mediterranean with commanding views! High tech systems. Lap pool and spa.
Call 358A.

Julie Lehman Buttner
898-9407, 845-0211

SPECIAL ROCKRIDGE

DUPLICATE...\$349,000
2BR units. Upper: High ceilings, lovely molding, hardwood floors, spacious & special. Lower: softwood floors, 3-car parking, separate laundry facilities each unit.
Helene Barkin 273-9312, 849-3711

CITY VIEWS! ELEGANT!...\$165,000
2BR, 2BA condo with fireplace. Very bright and spacious corner unit. Carpet/paint, spiffy upgrades!
Mary Canavan 273-9317, 849-3711



◆ JUST LISTED! BAY VIEW!
\$189,000

Sunny, clean 3BR/2BA home with family room/office and large yard 3408 Madera.
Open Sun. 2-5 p.m.
Adrianne Nash 834-2010

LIVE/WORK LOFT...\$148,000

3015 Myrtle #4, Big well lit exposed brick, extra wide doors. Easy freeway access, easy parking/entry.
Vanessa Timon-Smith 845-0200

LOWER GLENVIEW

CHARM...\$143,000
Affordable home, updated kitchen, 3BA, built-ins, wood floors, close to freeway & transportation.
Cynthia Boze 869-4203, 339-9290

WONDERFUL LIVE/WORK!...\$139,500

Newer kitchen, slate master BA and walk in closet, exposed brick, loft skylights, large low maint work area
Vanessa Timon-Smith 845-0200

TEMESCAL BUNGALOW...\$125,000

2BR/1BA Needs cosmetics. Good price for first timer.
N. Platford 845-0211

SOLD "AS IS"...\$119,000

Corner house 2BR/1BA, hwd flrs, formal dining room, eat in kitchen, plus store front, approx. 600 sq. ft.
Gene Boomer 869-4202, 339-9290

BERKELEY / ALBANY

ELEGANT NORTH BERKELEY...\$459,000

Family home on a larger level lot on a cul-de-sac. Lots of architectural interest with a cathedral ceiling in living rm. View from 1 of 3 lg. BRs of Mt. Tam. Great cook's kitchen.
Monica Rohrer 525-7805, 849-3711

CHARMING! ATTRACTIVE!...\$339,000

Sunny 3BR/2BA with studio. Frpl, maple kitchen floors, easy access to the garden & more! A special home!
Francine Di Palma 526-7055, 849-3711



◆ **BERKELEY HILLS**
\$365,000

Remodeled with master suite. Canyon view 3BR/2.5BA, Fab garden 1st Open Sunday 1-4:30, 117 1/2 Grizzly Peak.
Nancy Platford 845-0211

BERKELEY IN ROCKRIDGE...\$329,000

Needs cosmetics - Grt. family home 3BR/2.5BA. N. Platford 845-0211

◆ N BERKELEY CHARM...\$279,000

1745 Lincoln Open Sun. 2-5, 3BR/2BA, MBR, w/deck, skylight. Walk to BART/Shop. In-law poss. Move in!
Kashiwa/Hahn 845-0200

GORGEOUS FLATS...\$269,000

2BR each with hardwood flrs, sunny rooms. Upstairs with high ceilings. Deep backyard. New listing.
Liz Stevens 845-0200, 452-6219

BERKELEY DUPLEX...\$165,000

2BR/1BA, Very spacious units formal dining room, large living rm, hwd flrs, good cond. landscaped.
Felicia Owens 869-4217, 339-9290

ALAMEDA

FERNSIDE BEAUTY!...\$339,000

Desirable fernside 2 story 1500 sq. ft. 2BR/1.5BA hwd throughout, lots of upgrades.
Craig Shane 869-4211, 339-9290

EL CERRITO

◆ STYLE & LOCATION...\$432,888

Stately Spanish/Med. near Mira Vista C.C. 4-levels. Views. 3BR. Private yard. Just sparkles. Priced as is. Open Sat & Sun., 7265 View.
Vena & Dean Flint 527-9800

◆ HOME FOR A LIFETIME!...\$279,000

Split level 3BR jewel awaits your special touch. Fabulous yard, 2 car garage. open Sun. 2-4, 201 Ramona.
Marcia J. Schwartz 466-5927, 527-9800

MARIN STYLE HOME IN MIRA VISTA HIGHLANDS...\$269,000

Attractive and private. 3BR/2BA with bonus in-law. Many upgrades. Potential galore!

Francine Di Palma
273-9319, 849-3711

ORINDA

LIGHT & BRIGHT!...\$679,000

Shows nicely, private level-in setting 5BR/3.5BA, call today.
George Milliron 869-4233, 339-9290

Free Training.

Looking for an exciting and challenging career?

We will help you get licensed and provide you the best training in the Real Estate industry.

Call Karen M-F 10-4pm
1-800-499-5551

ALAMEDA
(510) 337-8670

ALBANY
(510) 524-2526

BERKELEY
(510) 845-0200

BERKELEY NORTH
(510) 849-3711

CLAREMONT
(510) 845-0211

EL CERRITO
(510) 527-9800

GRAND LAKE
(510) 834-2010

KENSINGTON
(510) 526-5143

MONTCLAIR
(510) 339-9290

PIEDMONT
(510) 428-0900

Find us
on the internet at:
<http://www.NorcalRealty.com>

©1997. An independently owned and operated member of The Prudential Real Estate Affiliates, Inc. Prudential is a service mark of The Prudential Insurance Company of America. Equal Housing Opportunity.

Our Achilles' heel

Part two of two parts

It will come as no surprise to residents of the Bay Area who have conducted business outside the region that our area has a reputation for being hostile to business. In recent years however, even in Berkeley—the ultimate bastion of “political correctness”—there have been serious efforts by many civic leaders, such as Mayor Shirley Dean, to combat that image.

When it comes to policies and regulations that effect the current resurging real estate market in Berkeley, Shirley Dean says she feels strongly that several specific actions should be taken by local government to ensure that home owners in the city are not unfairly burdened with unreasonable fees and restrictions on the use of their property.

Ms. Dean also believes that the local, state, and federal governments should cooperate to improve the quality of life for residents throughout the East Bay, and Berkeley in particular. I spoke with the mayor recently about some of these policies and proposals, and how they would effect the local real estate market.

Streamlining the process

“One of the measures I’ve been very supportive of is an ongoing effort to streamline the permit process for remodeling and new construction. Now homeowners and small businesses can get many of the permits they need over the counter at city hall. Instead of having to go to several different offices to get different forms as was the case before, now we’ve put a lot of these forms and documents in a

single department, where you can also get answers to many of your questions about the permit process.”

EBMUD issues

Another issue I asked the mayor about was the recent raise in the wastewater treatment charges that the city now collects with every East Bay Municipal Utility District bill. Because of a special formula the city of Berkeley came up with, these charges are calculated on the total amount of water used by a household each month, not the portion that runs off into the sewers. Thus, if a family uses a small amount of extra water to maintain a garden for instance, they end up paying a sizable amount more each month on their total water bill.

“I completely agree with those homeowners who are complaining that they are being penalized unfairly by the formula the city uses to calculate waste water treatment charges,” Mayor Dean declared.

“We’ve got to revise this formula so it’s more reasonable for residents. I’m working on this problem as we speak, in fact. It’s clear that these charges have to come down as soon as possible.”

Taxes, fees

“On the question of taxes and fees in general in the city of Berkeley, Ms. Dean was equally unequivocal. “It’s obvious to me that there should be no new taxes enacted in Berkeley. We’re really maxed out as it is right now.”

The question that got the most in depth answer from the mayor was one about a perceived lack of efficiency in the city government. I asked her why the city of Berkeley had roughly three times as many

OWNING A PIECE OF HISTORY

MARK A. WILSON



people working for it as the average for cities of similar size in California. “Well for one thing,” she responded without hesitation, “the city of Berkeley does more for its citizens than most other cities in California.”

For example, Berkeley is one of only two cities in the state that has a full health department—the only other one is Pasadena. We have an annual budget of over 200 million dollars, higher than any other city our size in California. But much of that comes from federal and state funds, remember.”

“On the other hand, we do need to be more productive and efficient in the operation of city services. We definitely need to keep working on this problem. For example, city employees need to work with administrators to determine how they can do their jobs better.

We should offer small rewards to workers who make good suggestions to improve the efficiency of their own departments. And workers have to cooperate more across departmental lines.”

Reduction in force?

When I asked whether there was any possibility that the size of the current city government could be reduced soon, Mayor Dean replied that she thought Vice President Al Gore’s commission on reducing the

size of the federal government provided a good example for Berkeley to follow.

“The Berkeley City Council has to resist hiring more people for awhile. And we should reduce our city staff gradually over the next few years through voluntary attrition and early retirement.”

The final topic I discussed with the mayor was the recent proposal to install a light rail system in Berkeley. One specific plan called for two main rail lines, one running from the U.C. Campus down College Avenue towards Jack London Square in Oakland, and the other one down University Avenue to the Berkeley Marina.

“I think the proposal for a light rail system should be pushed forward. A.C. Transit is doing some studies on which route would be best. It may be that running a line down College Avenue is not the best solution because of the heavy traffic there, and that perhaps it should be built along Telegraph Avenue instead.”

“But I do think the general idea of a light rail system is a good one. It’s time to improve our local transportation system, and maybe include small buses that could connect passengers to various other means of transport as well. All of this can help improve the quality of life in our community, and ensure a

WCR March meeting

Women’s Council of Realtors (WCR) announces its March meeting, Fri., Mar. 13, at Rodon Restaurant, 15 Embarcadero West in Oakland.

Networking will begin at 11:30; the luncheon with a featured speaker begins at noon. A ticket to the event costs \$15.

The featured speaker will be Pat Sullivan, a principal at Visionary Resources. Pat will encourage you to “Envision and Achieve What Matters Most to You.” Pat consults with individuals and organizations helping them to focus clear visions that best reflect purpose and values, develop strategic action plans, generate abundance energy, imagination, allies and other resources to bring plans to successful completion.

Pat will talk about developing your natural visionary nature to be more purposeful and gized in your business and personal life. She will show how to develop sensitivity to your own nature that can quickly cut through information overload to point what’s most important to you by being more aware of life and work by seeing the way to balance life and work.

As all of our lives are becoming “more challenged” by “boom” in real estate, it’s important than ever for us to create balance in our activity in our life and work. Please join us so that we can... “Envision and Achieve What Matters Most to You.” Please RSVP to: Rosemary Griffin, 339-2121, ext. 230.

continuing healthy business climate, and a strong real estate market, in our city.”

Berkeley the best

Mayor Dean wanted to conclude by making one point she felt should not be overlooked in any discussion of the challenges currently facing Berkeley city government. “Despite all of these problems however, I want to emphasize that I feel Berkeley is still the best place in the world to live. I’m convinced that our city is the most exciting, innovative, and beautiful community in America.”

I didn’t debate that with the mayor. After considering the matter, I guess I have to agree with her. Thousands of other residents occasionally complain that Berkeley’s city government is not planning on moving any time soon.

Mark A. Wilson is a writer and architectural historian who works at Mason McDuffie, Berkeley-Telegraph Avenue. He can be reached at 273-9393 or him at www.topproh.com.

To place a Real Estate Display Ad call 339-4047.



A Thousand Oaks Gem!
(Coming on the market soon)

COLDWELL BANKER

Call: MAMOOD MOKTARI
Coldwell Banker Real Estate
at: 869-3946

TIRED OF HEARING ABOUT NEW LISTINGS AFTER THEY'RE ALREADY SOLD?

Register today on our web site to receive instant e-mail notices of ALL new listings on the Multiple Listing Service in YOUR price range and area!
It's easy, simple, and fast!

Visit our web site at www.redoakrealty.com to register. No cost or obligation!

Red Oak Realty
510-527-3387
1891 Solano Avenue, Berkeley, CA 94707



The GRUBB Co.

Open Sunday 2-4:30 p.m.

10
HARDWICK
AVENUE
PIEDMONT



Perfect for casual living and entertaining, well-maintained home is designed around a secluded courtyard/patio which is accessed directly from the living room, dining room, and master bedroom. Wonderful throughout. Offered for \$610,000.
Nancy Rotham (510) 339-0400 Ext. 211
Information deemed reliable but not guaranteed.



Montclair Better Homes Realty

Two Offices Serving You • 339-4000 / 339-8400

Attention Homebuyers! Don't even think of buying a home without calling for a free copy of THE HOMEBUYER'S REPORT. For your free copy of the Homebuyer's Report, please call Montclair Better Homes Realty.

You can find our listings on the Internet, where your home can be viewed by over 25 million people worldwide.
<http://www.re-bayarea.com>



WOODED HIDEAWAY.....\$265,000
New listing! Wonderful retreat on huge lot - 17,679 sq. ft. Contemp., soaring wood ceilings, floor to ceiling windows, 2 BR, hwdw throughout, corner fireplace, peaceful vistas. NAHID NASSIRI 531-1670



ROOM TO ROOM.....\$255,000
You won't feel cramped in this 3BR, 2BA home in desirable area. Sunny modern kit, BA, relax in the comfortable att. sun rm. Priv. garden & peaceful setting. ARNOLD MUELLER 530-6099



THE PERFECT SINGLE PAD.....\$229,000
You could not have designed it better. Sunny 2BR, updated kitchen, private yard with hot tub oversized gar. plus basement area. Truly a best buy, call now. ARNOLD MUELLER 530-6099



NEW LISTING! CRAFTSMAN BUNGALOW.....\$228,000
Open Sunday! Heart of Haddon Hill, hwdw floors, original gumwood, craftsman tiled flpl, small family room off kitchen. 2BR, 1BA, 571 Athol. CHARLENE CLAYBAUGH 287-2560

THE FOLLOWING PROPERTIES EXCLUSIVELY LISTED. PLEASE CALL FOR AN APPOINTMENT

GREAT VIEWS, PRIVATE AND QUIET.....\$790,000
This Alamo home is a "must see"! Located down a private lane, this lovely 6 BR, 4.5 BA home has it all! Close to park and top schools. Step down living and dining room, plus au-pair quarters. BARRY ZVILEMAN 837-2200

WALNUT CREEK ON A CLEAR DAY.....\$639,000
You can see forever! Brand new custom home with fantastic views of Mt. Diablo. Near transportation. Just completed. CAROLYN HASTINGS 837-2200

CHARMING HOME IN FABULOUS WESTSIDE.....\$459,000
Neighborhood, 3BR, 2.5BA, approx. 2,100 sq. ft. home on over one half acre lot. Beautiful dining area, Gourmet kitchen, hardwood floors, new carpets and paint, granite pool and spectacular views of woods. LOUISA CAMEZON 837-2200

OAKLAND HILLS INCOME - 4 PLEX.....\$345,000
Excellent Sequoyia Hills 4-plex has good income and stable tenants. All two BR units with hillside views. Priced for quick sale. ROSEMARY GREENE 635-9542

TRI-PLEX NEAR LAKE MERRITT.....\$277,000
Tri-plex has two 2BRs + studio, steady tenants, 2 garages, newer roof, common laundry. Walk to lake and transportation. CHARLENE CLAYBAUGH 287-9585

CROCKER HIGHLANDS!.....\$269,000
Open Sunday! Gardener's delight, charming 3BR, 1 BA, great kitchen with access to terraced garden and patio. Basement storage rm. 762 Santa Ray. CHARLENE CLAYBAUGH 287-9585

MODEL PERFECT END UNIT.....\$184,500
3BR, 2BA, 1200 sq. ft. of luxury. With upgraded carpet, hardwood floors, wainscot trim, crown moldings, ceiling fans and mirrored wardrobe doors. Fireplace in living room and two car garage. This one is too good to last. HAL HILL 837-2200

632 - 60th ST.....\$169,500
Large 4BR, 2BA home just below Shattuck. Spacious with good separation of spc, new rf, some updating of BAs & kitchen. Perfect for shared living or large family. MARIA SINCLAIR 287-9596

OWN YOUR OWN HOME.....\$135,000
For the same amount as your current rent! This spacious starter has 1.5 BA, formal dining and eat-in kitchen. Great commute location, near shops! PATRICIA BENNETT 482-5000

PERFECT FOR FIRST TIME BUYERS.....\$130,000
Charming split-level Spanish style home with fireplace, hardwood floors, and a great yard with newer redwood fence. Great for kids garden lovers. RICHARD KEELING 837-2200

MONEY MAKER!.....\$130,000
Maxwell Park home - Buy this fixer for quick turnover in today's market. City record shows 3BR converted to spacious 2. Don't miss! ROSEMARY GREENE 635-9542

SPACIOUS 2BR CONDO NEAR PIEDMONT.....\$160,000
Bright south-facing unit has 2 full baths, fireplace and hardwood floors. "pluses" - tremendous closet space and large master dressing room. JIM SCHUBERT 486-6683

Tracing all those property tax dollars

W. Moss

These are the fuel of government for every county in the state despite the assessed value of real property. The County Assessor, an official like the sheriff, is the first line of collection for these taxes.

Our function is to appraise the properties," said John Scott, Alameda County Assessor. "The assessor calculates the taxes based on the assessed value and special assessments. The Tax Collector collects the bill."

In recent years a larger chunk of money has been going to the state and counties are feeling the pinch. "We used to get a lot," Scott said. "The county used to keep up to about 14, 15 cents. A lot of the money has gone to the state and funding schools is the big

Necessary services

In addition to schools, property taxes go to pay for roads, build bridges and hospitals. They provide other services from street lights to mosquito abatement, police and fire departments, park and recreation departments, public housing and transportation systems — all through property taxes.

Unlike a sales tax or state and local income tax, property taxes are tangible as you can get when you see the benefits of your money goes.

Each year there were 400,297 tax parcels of land in Alameda County, approximately 170,000 in San Francisco. Every one of these has a value and their owners are responsible for fixing the value of each parcel and sending

this information on to the county auditor.

San Francisco fares better than most because it is the only combined city and county within the state. Half their property taxes go into the General Fund to pay for the Municipal Railway, Park and Recreation, county and city hospitals. Thirty-three percent goes to schools and 17 percent to special districts such as redevelopment within which they may build a park or kill a mosquito.

Filling state coffers

But things are very different in Alameda and most other counties. Alameda County sends 46 percent of its property tax dollar to the state, its cities receive 25 percent and special districts such as BART and parks get 14 percent.

But the good news is it looks like a banner year for property tax collection statewide. The latest figures released by the State Board of Equalization show there was \$1.951 trillion worth of assessed value in the state in tax year 1997-98.

This is up 2.8 percent from the prior year. Alameda County has \$83 billion on their assessment rolls, an increase of 4.6 percent over the previous year, and San Francisco has \$59 billion on their rolls which translates to approximately \$700 million in property taxes, up 3.3 percent from the previous year.

Both counties beat the statewide increase in property assessments. "Values are going up," said Scott. "The state is going to have some money with the roll we surrender in July. It's going to be a pretty good year."

Property taxes are "ad valorem," which means "at value," because they are based on the cash price of each individual piece of land and its improvements. Exempt from tax-

See MOSS on page 7



TARPOFF & TALBERT

Number 232 in a series of true experiences in real estate

You will probably have no difficulty choosing an agent you like, someone you can easily talk to, someone who has the time and inclination to consider you as an individual. But there is more that you should seek: There must be an agent with whom other agents want to work.

Particularly when your offer is one of several, who your agent is can make the difference between success and failure. You want to be represented by an agent who is known in the real estate community as having his or her act together.

What qualities are we looking for? Most important, a superior agent represents a client who has the money, the desire, and the information necessary to complete the sale. This agent isn't guessing about any of these; he or she has checked everything out and has taken the time to educate the buyer.

It is also very important that this agent be organized and available, able to keep things going, letting the other side know what is happening. Without this constant good attention, the sale process can become a nightmare for everyone.

Agents know about other agents; we talk to each other. Things agents

In search of the right agent

say in frustration about other agents:

1. "The buyer's agent is never available. I have not been able to talk to her directly since she presented her offer. I call and leave messages, but she doesn't call back. I can't find out the simplest things and this makes me look bad to my sellers."

2. "Last week I called the listing agent to ask how to arrange with the tenant in the in-law to get the fireplace man in. I also have to know if the tenant owns the refrigerator and we still must get a copy of the rental agreement."

"It took him four days to call back and leave me a message saying, 'I think the refrigerator belongs to the tenant but I'm not sure.'"

"That's all! No mention of anything else like when we might hear from him again."

3. "She showed up at the presentation half an hour late, her contract was incomplete and she had never given the disclosures to her buyers. She had a prequalification letter with her but it turned out that her clients don't have enough cash to buy the house. No one had bothered to check."

In a transaction that often involves four clients, a mortgage broker, a lender, title company, termite company, and at least one inspector; not to mention a lot of stress and sometimes last-minute changes, if the two agents cannot orchestrate things smoothly, a sale is a lot harder than it needs to be.

Agents aren't always complaining. They are happy to pass along rave reviews of agents they've worked with.

The board has a brochure with tips for seniors to help them from being ripped off.

To receive a copy of "What Seniors Should Know Before Hiring a Contractor," call (800) 321-2752 or write to Contractors State License Board, P.O. Box 26000, Sacramento, CA 95826.

"He's wonderful. He sold my listing in Albany and it was heaven dealing with him. He knew his clients, was on top of the loan, kept me informed all the way."

"Just as we were about to sign papers, we found that the rental my sellers were going to move into wasn't going to be vacant in time. We had to do a rent-back for two weeks. The buyers were upset, of course, but he worked it out with them. They felt they were being taken care of. He was even there to cheer them on the day they moved in."

Another difference in agents is in their ability to draw a picture of

with that house. Had they been there talking to the sellers, they would have said so.

As it was, they lost the house because the sellers could never attach themselves to the buyers. They accepted less money from another buyer, a buyer who had the edge because her agent was able to sketch her well.

Sometimes an escrow is awful, not because the agent is inattentive or inept, but because he or she is representing a difficult client. The client is scared and indecisive, or greedy and demanding, or simply incommunicative. The agent tries to keep things moving along but he

Rely on your instincts, especially if your instincts have proven right in the past. And please, check his or her references.

their buyers. Agents "present" offers to sellers. The buyers aren't there to say, "My grandmother's dining room had a built-in buffet just like this one. That was one of the things that sold me on this house. I remember playing with my brother, hiding in the cabinets when we were kids."

Not always, but often, the passing of a house to someone new is an emotional experience. Many sellers want very much to know why their house has been chosen, want to know who they will be passing their house onto.

We were the listing agents for such sellers not long ago. It happened that there were three offers. We asked the agent representing the highest offer what his buyers liked about the house.

"I don't know," he said. "It's a nice house. They wanted to offer on that house around the corner but it needed too much work."

The sellers pressed. "So it's our kitchen remodel that they like?"

"Maybe," he said. "They said that it's close to BART."

It is certainly possible that those buyers were head over heels in love

or she is slogging steeply up hill.

We've heard agents say about a client. "I wish I knew what to tell you. She agreed yesterday. Today she's changed her mind. I've talked and talked and still have no idea what she's going to do next."

A good agent does everything possible to satisfy this and any other problems that come along. Instead of holding on for dear life, if it becomes clear that the client cannot proceed, the agent gets the client out of the sale. The agent keeps everyone informed, good news or bad. He or she also completes paperwork on time, monitors all of the parts of the escrow and loan, and with clients when they sign their papers at the title company.

It's the agents who do not attend to these things who get a bad name among fellow agents.

We wish we could tell you how you can know for sure your agent's abilities. By all means, rely on your instincts, especially if your instincts have proven right in the past. And please, whether buying or selling, before you select your agent, check his or her references.

If several past clients tell you that their sales went along relatively smoothly, that their agent was at their side all the way through until everyone lived happily ever after, it's a pretty good bet that you have found a good agent, glad you and other agents will be glad you chose.

Pat Talbert and Anet Tarpo are licensed agents and area specialists who also offer hourly real estate consulting and coaching. They can be reached at 653-2050.

The GRUBB Co.

REALTORS

A 30 Year Celebration of Service!

Piedmont - Open Sunday 2-4:30 p.m.

CROCKER AVENUE FIRST OPEN! \$1,500,000
A Southern Colonial residence located on approx. 1/2 acre of lovely gardens w/circular driveway. Lrg grand rooms. 5/5.5 w/ attic bdrm & bath. J. INCH

HARDWICK AVENUE NEW LISTING \$610,000
Mastered, spacious courtyard patio accessed from dining rooms, kitchen & master bdrm. K. BUCHHOLZ

Oakland & Berkeley - Open Sunday 2-4:30 p.m.

ESTATES DRIVE NEW LISTING \$795,000
Stunning views & level garden! Beautiful kitchen, huge family room, 5 bedrooms & 4 baths. Near Village. J. GARCIA

GRIZZLEY PEAK NEW LISTING! \$750,000
Pristine Mediterranean w/Bay views & level grounds. Formal living floorplan. Luxuriously appointed. JOHN KARNAY

ALVARADO ROAD NEW LISTING! \$649,000
2.5 P.M. Dramatic mostly level home with private, lush garden and a central courtyard. 3+ bedrooms and 3 full baths. Close street is Bridle off Tunnel. DEBRA DRYDEN

BROOK PARK NEW LISTING! \$499,000
Great! Unexpected! 5+4. Master suite from the movies! Large style & size. Landscaped garden. K. COOPER

MOUNTAIN BLVD NEW LISTING! \$459,000
Affordable level home w/comfortable family room eat-in kitchen. Never home in desirable area. J. O'SHAUGHNESSY

CLAREMONT AVE. NEW LISTING \$399,000
Great setting. Level-in home. Gourmet kitchen/granite counters, hardwood floors & master w/fireplace. 3/2.5. K. BUCHHOLZ

By Appointment

PERCENT FRENCH CHATEAU \$3,950,000
Exceptional over an acre of park-like grounds. Grand living and dining with French doors opening to a large terrace. 8 bedrooms, 5.5 baths & library. JEANETTE ROACH

PRECIOUS PROPERTY \$1,985,000
Stunning home on 1/4 acre in Central Piedmont with tennis court & spa. Lovely details. One of a kind. E. DICKSON

WILSON GEM NEW LISTING \$995,000
Exceptional architecture w/beautiful leaded windows & exceptional landscaping. Perfect for entertaining. Charming garden. J. ROACH

WILSON CLASSIC NEW LISTING \$985,000
Beautiful, architect-designed home with lovely, mature gardens, elegant formal rooms, 4 spacious bdrms (3 are suites incl. master). Gracious & charming. CONNIE ROGERS

WILSON WITH VIEWS NEW LISTING \$760,000
Stunning home w/Bay views, hardwood floors, den w/fireplace, 4 bedrooms to deck. 4/3.5 & rampus. SIMMONS/TUNNEY

WILSON LOCATION NEW PRICES \$745,000
Fully designed and maintained Piedmont home. Large lot with built ins. Four bedroom and two and one-half baths. Great out to a lovely garden. JEAN SIMMONS

141 ST. JAMES ROAD OPEN 2-4 P.M. \$689,000
Carmel charm - lovely Traditional home. Three bedrooms/ three baths, office/study, designer kitchen family room and fabulous outdoor living. Delightful setting. LINDA MCCLAIN

51 WILDWOOD GARDENS \$585,000
Monterey Colonial w/hardwood floors, plantation shutters & living room w/beamed ceiling. 3+ bdrms & deck. S. GALLAGHER

116 LATHAM STREET NEW LISTING! \$469,000
Sophisticated traditional with gorgeous architectural details and spacious rooms. Updated kitchen level out to garden. 3 bedrooms/2 baths. Light and airy. ANIAN TUNNEY

5296 HARBOR DRIVE NEW LISTING \$385,000
Contemporary style home w/family room off kit, master suite & 2 additional bedrooms. Wonderful garden. B. BALESTRIERI

1023 HARVARD ROAD NEW LISTING! \$375,000
Croker Craftsman w/gumwood details, hardwood floors & built-ins. Updated kitchen. 3/1+ Outdoor living. M. BEESON

1687 TREBLE GLEN RD NEW LISTING! \$319,000
A charming Crocker home w/lovely architectural detailing throughout. Gracious living room w/beamed ceilings, formal dining and outdoor terrace. 2+ bdrms, 1 full bath & 2 half baths. JUDY CAIN

2001 ARROWHEAD DRIVE NEW LISTING! \$297,000
Beautiful setting w/canyon vistas. Rustic & sunny home w/ large rumpus, office & huge deck area. 2+1/2. M. DELACROIX

3100 MADELINE NEW LISTING! \$191,000
Perfect charmer. Light & bright w/gleaming hrdwd floors & fresh paint inside & out. Lovely eat-in kit. 2/1. J. RANKANKAN

MONTCLAIR \$399,900
Charming 5 year old custom home. 3 bedrooms/2 baths, 2 fireplaces & beamed ceilings. Huge Lot! JOHN KARNAY

BERKELEY NEW LISTING \$399,000
Unique and stylish with walls of glass, huge deck and patios. Wonderful Bay and canyon views. Two plus bedrooms and two full baths. North Berkeley. N. ROTHMAN

OAKLAND HILLS \$389,000
Custom level home w/hardwood floors, updated kitchen w/ eat-in area & formal dining. 3/2 incl master. K. BUCHHOLZ

DESIRABLE CROCKER HIGHLANDS \$359,000
Desirable Crocker Highlands 4/2 home with wonderful garden & 2-car garage. Lots of potential. ANGELA WEI GRUBB

PIEDMONT SIDE OF MONTCLAIR \$329,000
Charming home in the Piedmont Side of Montclair. Gorgeous property. 3/2 w/hardwood floors & 2-car garage. JANE INCH

LEVEL VIEW HOME \$319,000
Parkridge Estates Level home w/parkland views. Kitchen/ family room, hardwood floors, 3/2 incl master. K. BUCHHOLZ

PERFECT FIRST HOME! \$114,500
Private end-unit in Jean Terrace. 2 bedrooms/1 bath with a large balcony. Like new! Pool and sauna. LINDA MCCLAIN



Since 1910

15 offices throughout Marin, Sonoma and San Francisco Counties

800-336-0899

www.fhallen.com

BERKELEY HILLS REALTY

Specialists in Fine East Bay Properties

CALL ON THESE FABULOUS LISTINGS • 524-9888



Rare opportunity!
NANCY MUELLER 524-9888 x20.....\$499,000

Berkeley. Classic
Elmwood Colonial
Revival duplex with
non-conforming in-
law. Spacious, sunny
units with fireplaces.



home. Fabulous kit/family rm, bay view & redwood deck. TERESE ASHMAN 524-9888 X 11.....\$265,000

El Cerrito.
5909 Jordan. Just Listed!
Open Sunday 2-4.
Country living in city
setting. Surprisingly
warm and comfortable
3BR, 2BA brown shingle



BILL McDOWELL 524-9888 x 30.....\$159,500

Berkeley.
Great Starter!
2 bedroom, 1 bath plus
extra space. Hardwood
floors. Fireplace,
updated kitchen
and bath.



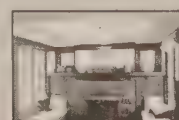
CHRIS EHLERS-HARDIE 524-9888 x 22.....\$79,900

Adams Point.
Stylish 1 bedroom,
1 bath remodeled condo
with Italian tiled bath
and kitchen, glass
cabinets and modern
lighting. Nice building.



CHRIS EHLERS-HARDIE 524-9888 x 22.....\$532,000

San Ramon.
808 Beaver Creek Ct.
Just Listed!
Open Sunday 1-5.
Grand Bent Creek
Estates. 5BR, 3BA with
lovely hill views. Mst



JEAN AUKA 524-9888 x 16.....\$385,000

Berkeley.
Stunning North
Berkeley craftsman
with inglenook. 3
bedrooms,
2 baths. Sunroom,
deck, built-ins.

Berkeley. 1148 Cragmont at Shasta. Just Listed!
Open Sunday 2-4. Secluded and private hideaway high in the North Berkeley hills. Wonderful bay and tree views. 3BR/2BA, excellent separation of spaces, decks. MAYA TRILLING 524-1700 x 18.....\$349,000

Oakland Condo! 567 Oakland Ave., #302. Open Sunday 2-4. Spacious 1+BR, 1BA condo in security building with parking. Conveniently accessible to commute transportation, Piedmont, & Oakland Rose Garden. JOAN BRUNSCHWICH 524-1700 x 12.....\$69,000

Visit us on the Internet at <http://www.grubbc.com>

339-0400



(510) 524-9888

1714 Solano Ave., Berkeley
www.berkhills.com

RE-
DESIGNS

EILEEN HALLIBURTON

Revive your home
with what you own

Usually a person wants to decorate the living room first. We entertain our friends in our living rooms and we want the room to reflect our tastes and interests. How do we start?

Let's begin with an imaginary couple, the newlyweds. Although they received some lovely wedding gifts, most of their furniture is hand-me-downs from both their families. How can they find that common thread I talked about in my last column? How can anything relate if it comes from different homes?

To make matters worse, the size of the room is irregular—long and narrow. And, they don't agree on art! He likes contemporary; she likes traditional.

Clashing tastes sometimes necessitate decorating one room one way, say traditionally, and decorating another room another way, say in a contemporary fashion. But different tastes can blend in the same room if color and/or size relate. Usually such a relationship exists, which is one of the reasons these two people got together!

Let's look at the inventory: a six-foot-long green sofa, a faded floral armchair, a black contemporary halogen floor lamp from her former apartment, two rose colored porcelain table lamps from her former apartment, a tall old bookcase, a couple of black directors' chairs and an antique wooden trunk from one of their grandmothers, not to mention several prints and posters each has collected separately.

Consider shape, features

Before you place any pieces of furniture in a room, notice the shape of the room and study all the architectural features. No door or window should be ignored. Is there a fireplace and can it be used as the focal point? What is the view from

Before you place any pieces of furniture in a room, notice the shape of the room and study all the architectural features.

the room. Grandmother's trunk as a coffee table balances with the old faded armchair.

A rule to remember

If you have one odd piece, say one red chair among all white furniture; or, one wicker chair with all upholstered chairs, bring in something else red or wicker to relate to the odd piece. One odd piece can be jarring. More than one odd piece begins a theme or a "look."

Since they didn't place the sofa on the longest wall, how do they furnish this wall? Leftovers consist of a bookcase, several posters and a couple of dining room chairs that are too crowded in the dining room.

An oversized poster can be hung by itself next to the bookcase. The two chairs are then placed on the other side of the bookcase (to be pulled up for guests as needed) and two small prints are hung above the chairs.

To recap, the "Newlys" squared off the room, balanced the contemporary with the traditional and created a conversational grouping around the fireplace.

And they lived harmoniously ever after.

Eileen Halliburton is the owner of RE-DESIGNS in Piedmont. She can be reached at 763-1829.



Prudential California Realty East Bay managers take a moment with company president David Cobo. From left to right: Tim Cannon, Berkeley; Ed Krachow, Walnut Creek; Carol Piedmont/Claremont; Berkeley Board President John Cashman; Marcia Schwartz, El Cerrito; El Sobrante and Prudential California Realty President David Cobo.

Prudential California Realty hosts sales expo in Oakland

The Henry J. Kaiser Convention Center was the scene of Prudential Realty's 1998 Sales Exposition. Activities included an Education Foundation Silent Auction, "Viva Las Vegas" gambling and the "Viva Las Vegas" sales contest with the grand-prize winner receiving an all-expense-paid trip to the Prudential Real Estate Business Conference in Las Vegas.

A second contest, the "Convention contest" boasted a grand prize trip for two to Hawaii.

With over 50 exhibitors, there was something for every interest;

Hills Newspapers was one of the participants in this year's expo.

Education sessions covered topics of both value and interest to the agents and brokers who attended the all-day event.

An agent panel discussed the valuable art of getting the listing, while a top-producer panel shared ideas on how to get and keep the momentum necessary to succeed in the challenging world of real-estate sales.

Networking opportunities abounded as brokers and agents from throughout Northern California

met, socialized and shared success stories and plans for a successful year to come.

With the new year already in long-anticipated change, local scene, many former McDuffie agents were at the Prudential Expo for the first time.

"We look forward to a successful 1998 as members of the Prudential California Realty family," said Carol Berger, manager of the company's Piedmont/Claremont office.

Berger's office was one of the company's most productive

Real Estate Editor:
339-4047



ESTABLISHED
1979 - PRIDE &
CARE IN HOME
REPAIR

Very Competitive Prices on
Termite Inspections & Repairs

- EARTHQUAKE STRENGTHENING
- FOUNDATION UPGRADES,
- NEW DECKS, ETC.

SENIOR
DISCOUNTS
(Over
age 65)

EXTRA \$25 DISCOUNT on Competitive Termite Inspection
WITH THIS AD • EXP. 3/31/98

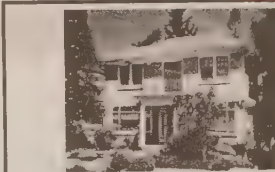
STRUCTURAL RENEWAL, INC.
5300 Huntington Ave. • Richmond • 510-524-3112
CONTRACTORS LIC. #682007 TERMITE LICENSE #0195

WELLS & BENNETT REALTY
531-7000

OPEN SUNDAY 2:00 - 4:30 P.M.



6187 SWAINLAND ROAD This elegant new home.....\$675,000
is located in one of the hill area's most prestigious neighborhoods.
4+BD/2.5BA. Kit/fam rm combination, formal dining room, bonus
room, 2 fireplaces and a large front courtyard. Jaya Bhimani x 289



1200 HOLLYWOOD New listing! Lovely 2-story.....\$279,000
traditional in Upper Glenview. 3+BD/2.5 BA. Spacious formal
and dining rooms, remodeled kitchen. Pretty decks and yard.
Wendy Callaghan x 237

3155 SYLVAN Story book Tudor on deep lot.....\$195,000
Updated throughout. Detached 2-car garage converted to Artist studio.
Priced to sell. Holda Novelo 531-4633

980 42ND STREET Charming bungalow with 2BD/1BA.....\$179,000
hardwood floors in dining room and garage with extra room.
Carol Robbiano x 292

ATTENTION SELLERS:

It's a sellers market! Most of our listings are selling in less than a week, many for price or more. Call us for details!

SHOWN BY APPOINTMENT



8000 RIDGEMONT JUST LISTED. Delightful home.....\$379,000
in move-in condition. 3BR/2.5BA, formal dining room, spacious
kitchen with breakfast area, all on one level for easy living. 3 Car
garage, home owners pool and spa. Chris Christensen x 242

AVAILABLE SOON - PIEDMONT Refurbished Piedmont.....\$179,000
home. 3BD/2BA. Very livable and conveniently located close to
excellent schools, transportation and recreation. Call Wendy Callaghan
for details. ext. 237

BRIGHT CONTEMPORARY 5BD/3BA, home in a lovely.....\$499,000
serene setting. 3 levels, 3 decks, master suite with study. Very large
floor plan. Great house! Barbara Roessler ext. 284

SWEET MONTCLAIR TRADITIONAL 3BD/2BA, random.....\$279,000
plank floors, fireplace in living room and family room, large yard.
Stan Hammond 839-5846

THINKING OF ROSSMOOR? We can provide you with complete.....\$499,000
information about available properties in Rossmoor. Walnut Creek
can show you one and 2BD homes priced from \$75,000 to \$499,000.
this secure retirement community. Please call Bruce Morgan 925-938-1111

INCOME

PIEDMONT AVE. 20 Units, excellent condition, excellent tenants, upside in rents. Anne Bruff 531-7006 ext. 238.....\$1,200,000

MEDICAL OFFICE BUILDING-BERKELEY. Beautifully restored. 7 Offices, parking for 10, one block from Alta Bates. Fully leased. Beth DeAtley 658-5855.....\$1,200,000

DUPLEX IN ROCKRIDGE Prime location by BART or College Ave. Two 2 BD units. Beth DeAtley 658-5855.....\$1,200,000

OAKLAND MIXED USE. 2300 sq. ft. Commercial, truck door, fenced yard, 4 apartments. Anne Bruff 531-7006 ext. 283.....\$1,200,000

OFFICE CONDO Street frontage on Woodminster. Perfect for small business, accountants, attorneys, etc. Beth DeAtley 658-5855.....\$1,200,000

LAND

PANORAMIC BAY VIEW ESTATE LOT 4+ Acres. Downslope with area for level pad total privacy. Utilities at street. Survey and soils report available. Best value in Oakland/Berkeley Hills. Frank Hennefer 654-6461.....\$1,200,000

BAY VIEW DOWNSLOPE. In area of new and newer homes. Neighboring home values starting at \$500,000. Utilities at street. Mary Neuburger 530-4148.....\$1,200,000

CENTRAL MONTCLAIR DOWNSLOPE. Rare infill site with canyon view on Thornhill Drive. Good construction access. Walk to Montclair swim club. Peter Nicolopoulos 339-9780.....\$1,200,000

1451 LEIMERT BLVD., OAKLAND

• LAKE TAHOE 1-800-858-2463 Vacation Homes & Sales

• WALNUT CREEK (510) 930-8401

http://www.wellsandbennett.com

PROFESSIONALISM AND PROGRESS SINCE 1924 - A FAMILY TRADITION.

TEMPLETON

BERKELEY • OAKLAND • ALBANY • PIEDMONT • KENSINGTON • EL CERRITO

# ONE VINE LANE
OPEN SUNDAY 1:30-4:00

Exceedingly charming English cottage built in 1923 for John Tupper (Tupper & Reed). Leaded glass windows, plastered walls, plank oak floors, Bennett Christopherson kitchen, 3BR, 2BA. A rare find. Access Vine Lane from 1500 block of Euclid.
Carol Libby Neil ext. 146.....\$495,000

Something special is coming
in the upper Thousand Oaks
Berkeley neighborhood!
\$850,000

Bebe McRae, ext. 145

BERKELEY

MUSIC STUDIO? PHOTO LAB? RENTAL? AU PAIR? GARDENING PARADISE? POSSIBLE: AND ALL ENCOMPASSED IN A MAYBECK ESTATE IN THE HILLS. Marlene Leverette ext. 121, Paul Templeton ext. 131.....\$769,000

665 SPRUCE, Open Sun 2-4. New listing. Romantic English, views of SF & bay. Level garden. New kitchen & family room. 3BR, 2BA. Jack McPhail ext. 135.....\$525,000

CHARM & CONVENIENCE in the heart of the Elmwood! Move-in condition! Walk to Rockridge BART! Glorious remodeled kitchen! French doors to garden! 3BR, 2BA + 1 car garage! Susie Schevill ext. 144.....\$365,000

CHARMING & SWEET. 2BR, 1BA. Lovely yard, nice spaces, much potential! Anne Van Dyke ext. 137.....\$140,000

OAKLAND

STYLISH QUALITY newer construction with beautiful details. Fabulous great room, exquisite master retreat. This home is a visual pleasure. Nice Rockridge cul-de-sac location. 4BR, 3.5BA plus family room. Leslie Avant ext. 122.....\$619,000

PIEDMONT

50 SAINT JAMES PL., OPEN SUNDAY 2-4, NEW LISTING! Hidden on a secluded lot down a private drive, this sunny, charming Tudor home is surrounded by beautiful gardens and live oaks. 3+BR, 2BA. Adjacent parcel is included in the price. Leslie Avant ext. 122.....\$669,000

EL CERRITO

1339 CONTRA COSTA DR., Open Sun 2-4:30. New listing. Sweeping views, large & gracious home on 1/4 acre w/ terraced yard & decks. Flex layout 7BR, 3.5BA, family rm, office & rec. rm. Don't miss! Ron Eggherman, ext. 127.....\$549,000

Templeton Company Residential Realtors
Sold on our Service

510.652.2133

E-mail: Templeton@slip.net

Visit our website! www.templetoncompany.com



County can help get rid of all that waste

This weekend may be the time to clean out the garage or get rid of that unsightly pile in the back yard or the back corner of the house. Perhaps you've been putting off the task because of "things" lying around you just don't know what to do with: the rest of that varnish can when you finally got around to painting that table, the oil from the last time you decided to save it, and change the oil in the car yourself and or the half a can of insecticide that worked so well on those invading ants (it's no wonder they left!).

If there were a way to quickly and conveniently rid your household of these unwanted items, you'd definitely want to know about it. Well, Alameda County Household and Hazardous Waste may be your

To quickly and conveniently rid your household of hazardous waste call (800) 606-6606.

answer.

You can rest assured knowing that 80-85 percent of the waste collected at their facilities is either recycled or reused.

For example paint solvent as finds new life as fuel in industrial applications and motor oil is recycled. This means that only a small percentage of the waste actually makes it to a landfill.

To reach Alameda County Household and Hazardous Waste call (800) 606-6606.

REAL ESTATE FORUM

DIAN HYMER

You should keep looking until you find the home that's right for you. This could take a week or a year depending on your personal housing needs and the state of the local real estate market.

It can be difficult to find a home when inventories of homes for sale are low. In this case, you may have to play a waiting game. You'll buy when the right house comes along.

Ideally you'd like to find a home after you've looked for long enough to know what you like and what you don't like. You need time to educate yourself about the local inventory.

Look and learn

By looking at listings you learn what features you can expect to find in a home — what the local inventory has to offer. Looking also helps you to learn property values so that you know how much you can expect to pay, and should pay, for a home.

Previewing Sunday open houses, even before you are a serious home buyer, is one way to start learning about the housing market. Keep track of which homes sell quickly and which ones don't. Find out the ultimate selling price of properties you've seen.

Use the 'Net

Some home buyers use the Inter-

How long should you look?

net to help them get educated about the local real estate market. By visiting real estate Internet sites, like www.listinglink.com (for California listings) and www.realtor.com (for national listings), buyers can review photos and information about homes for sale.

When you do become a serious home buyer, carefully analyze your housing wants and needs. This will enable you to pinpoint the right home for you when it comes along. It may help to make a list. Give the list to your agent so that you are both clear about what you are looking for in a home.

If you have looked at open houses, let your agent know which homes you liked and which ones you'd never buy. The more information your agent has about your likes and dislikes, the easier it will be for him or her to find you a home to buy.

Love at first sight

Don't make the mistake of passing up a home that perfectly fits your wants and needs just because it's one of the first listings you see. Consider yourself lucky. Looking for a home to buy can be fun and exciting for the first month or so. But after many months of looking with no luck, shopping for a home can become a disheartening process.

Buyers who are fortunate enough to find the right home early on in their search have two primary concerns: What is the home worth? And, is there a better home currently on the market?

Ask your agent to give you a list of all the other properties currently

listed for sale that might suit your needs. Have your agent show you as many of these as possible, as quickly as possible. Drive by the ones you don't have time to see. This will help you to decide whether or not to make an offer on the property you're considering.

Take a close look

Check out the neighborhood carefully. Talk to neighbors to find out how they like living there. Ask if they have any misgivings about living there.

Try the commute to work a time or two, especially during the rush hour.

Ask your agent to prepare a comparative market analysis of the home you're considering. This will give you information about similar properties that have sold recently.

Include a contingency in the purchase agreement for the property to appraise for the purchase price. If the appraisal comes in low, you'll have a legitimate way out of the transaction if you don't want to proceed. Property condition effects

property value. So make sure that your contract also includes an inspection contingency.

Do your homework

Buying a home is unlike any other purchase you make. It's usually the most expensive purchase most people make. You want to be sure you're making a good investment. So it's wise to do your homework and to include contract contingencies to protect you.

However, don't be afraid to trust your instincts. Your purchase is going to be your home—your private sanctuary from the outside world. You want to feel good about living there.

Dian Hymer is a top-producing broker associate with Coldwell Banker in the Montclair/Piedmont office and author of "Buying and Selling a Home in California," and "Starting Out, The Complete Home Buyer's Guide," both from Chronicle Books. Order copies from Inman News (800) 775-4662.

Renters, take note

Willie Foster of Prudential California and Stan Johnson of Wausau Mortgage will conduct free Home Buyers Seminars. These seminars will inform renters of the opportunity to get into their homes for as little as 1 percent down.

The first workshop will be held from 6 to 8 p.m., Thurs., March 5

at 3220 Blume Dr. in Richmond. Seminars are also scheduled for Sat., March 14 and Thurs. March 19. Seating is limited. Take advantage of this seminar by calling 286-7644. Simply leave your name, phone number and the number of people attending. You will be contacted with seating information.

WELLS BENNETT REALTORS SALUTES ITS TOP AGENTS OF THE YEAR!



Stan and Sharon Hammond Residential Specialist

We invite you to contact us for all your real estate needs at 531-7000, ext. 346

TOP PRODUCER OVER \$10 MILLION SOLD

Professionalism And Progress Since 1924 — A Family Tradition.



GREAT NORTH BERKELEY LOCATION! Spacious 2 bedroom, 1.5 bath Co-op garden unit. Wheelchair accessible.

\$175,000



THIS SPACIOUS CONDO HAS IT ALL! 2 master bedroom suites, fireplace, laundry room, pool, spa, sauna, 2-car parking and affordability!

at only \$139,500

For further information call 848-1950

THORNWALL Properties INC.

1656 Shattuck Avenue, Berkeley

The GRUBB Co.

Open Sunday 2-4:30 p.m.

25 CROCKER AVE. PIEDMONT



This grand colonial residence is situated on approximately one-half acre with mature trees, lawn and gardens. Its circular drive and magnificent columns add to its grandeur. Offered for \$1,500,000 Marion Schwartz (510) 339-0400 Ext. 215

Information deemed reliable but not guaranteed

PACIFIC UNION RESIDENTIAL BROKERAGE

HOMES OPEN SUNDAY 2:00-4:30

- | | |
|--|--|
| 111 SANDRINGHAM ROAD, PIEDMONT - 3BD/3+BA.....\$1,100,000
Exquisite contemporary, bay view, professionally decorated. Roselle Woods | 2692 CAMINO LENADA, MONTCLAIR - 3+BD/2BA.....\$324,000
Piedmont Pines contemporary, updated kit, private setting. Wendy Gardner |
| 7 WOOD COURT, MONTCLAIR - 4BD/3.5BA.....\$789,000
New listing! Piedmont side! Bay views, rumpus, level garden. Bonnie Hirsch | 15 McDONNELL ROAD, ALAMEDA - 3BD/2+BA.....\$272,000
New listing! Less than 2 years old, nice upgrades, back yard. Michelle Miller |
| 7070 BUCKINGHAM, OAKLAND HILLS - 4+BD/3+BA.....\$524,000
Five year old sharp contemporary, 3 decks, south bay views. Dee Knowland | 425 ELWOOD AVENUE, GRAND LAKE - 3BD/2BA.....\$259,000
Walk to everything! Sunny, eat-in kit, plus room, DR, yard. Carolyn Jones |
| 2076 LEIMERT BLVD., OAKMORE - 3BD/3BA.....\$550,000
Panoramic bay/SF view, family rm, office, decks, patio, yard. Donna DeBardi | 10840 CAMERON AVENUE, OAKLAND HILLS - 3BD/2BA.....\$258,000
Immaculate, all level, peaceful garden setting, pool and spa. Teri Carlisle |
| 6650 ESTATES DRIVE, MONTCLAIR - 3+BD/2+BA.....\$539,000
All level, rumpus down, great neighborhood, walk to Village! Joan Daniel | 72 GLEN AVENUE, PIEDMONT AVENUE - DUPLEX.....\$255,000
New listing! 2/1+ and 1/1, perfect location, great deck, storage. Joan Dark |
| 58 VILLANOVA DRIVE, MONTCLAIR - 4BD/2+BA.....\$449,000
Reduced! Striking bay/hill views, mstr suite w/frpl, 3 decks. Donna Costella | 6758 BROADWAY TERRACE, MONTCLAIR - 2BD/1BA.....\$239,000
New listing! Charming English, loft, hwd flrs, large private lot. Kathy Flynn |
| 2842 JACKSON STREET, ALAMEDA - 3+BD/2+BA.....\$399,000
New listing! Very special, gorgeous grounds, walk to Ferry! Michelle Miller | 8300 GOLF LINKS ROAD, OAKLAND HILLS - 4BD/3BA.....\$229,000
Pristine, spacious traditional, updated kitchen, master suite. Tom Anthony |
| 4308 ARCADIA, OAKMORE - 3BD/2BA.....\$349,000
Reduced! South Bay view, large yard. Vicki Woodhead | |

BY APPOINTMENT

- | | |
|--|---|
| TRANQUIL AND PRIVATE.....\$998,000
1.4 acres surrounded by sylvan parkland, 5,000 sq. ft. of luxury built by contractor as his own home. Helen Danahall 547-5750 | PIEDMONT'S FINEST LOT.....\$299,000
This 9,590 sq. ft. lot slopes down from quiet, upscale Tyson Circle to Tahoe-like setting of beautiful Lake Tyson. Dee Knowland |
| UPPER ROCKRIDGE VIEW HOME.....\$745,000
Expansive, gracious new home with vistas from nearly every room. 4BD/3BA, exquisite LR, stunning kit/frm, lg yard. David Ichikawa | SERENE SETTING - MONTCLAIR.....\$279,000
Charming 3BD/3BA home within walking distance to the Village. Cozy LR with fireplace, new decks, fenced front yard. Carolyn Jones |
| PRIVACY WITH VIEWS!.....\$599,000
Large 5BD/4BA home on 1/3 acre, completely fenced & gated. Panoramic views of SF and Orinda hills. Cosmetic fixer. Michelle Vassey | UPPER LAUREL COLONIAL.....\$259,000
A charming 3BD/1+BA home with hwd flrs, frpl, formal dining, eat-in kitchen, lovely private garden, 2 car garage. Dick Cohen |
| PIEDMONT TRADITIONAL.....\$568,000
Beautifully updated sunny home with wonderful garden on a double lot. 3BD/2+BA, fam rm, lg kit, formal DR. Moore/Gordon | DESIRABLE PIEDMONT AVENUE.....\$251,000
Large house with studio plus cottage in terrific neighborhood. Great old lot with palm tree, needs some TLC. Joan Dark |
| TOP OF THE WORLD BAY VIEW.....\$329,000
Spacious custom ranch style, 5BD/3BA & family rm, or 3BD/2BA plus 2BD/1BA au pair/in law. Deck, yard, 2-car-gar. Kathy Flynn | BROWN SHINGLE 4-PLEX.....\$238,000
All units with fireplaces, hardwood floors, lots of light, huge yard. Four spacious 1 bedroom, 1 bath units. Joan Dark |

Marketing our listings to 33 million via the World-Wide Web <http://www.pacunion.com>

PACIFIC UNION 339-6460 1900 MOUNTAIN BLVD.



Scott & Karen Senzig

PURCHASE • REFINANCE

Financing the Hill Area since 1988

MONTCLAIR mortgage

339-8511

• IN THE VILLAGE •
Pick up a Today's Rates brochure at the Silver Palace Restaurant
R.E. Licensed Broker - CA. Dept. of R.E.

Get with the program

Home Composting is a program of the Alameda County Waste Management Authority and Alameda County Recycling Board. The program promotes recycling of yard and kitchen waste at home through free classes, low-cost compost bins, compost demonstration gardens in Oakland, Livermore, Dublin, and Union City, and educational displays at community events. The Program offers an annual Master Composter Training Program and answers compost questions through the free compost information hotline (510) 444-SOIL.

Begun in 1991, the Home Composting Program has won statewide awards from the California Resource Recovery Association, and the Alameda County and the Western Regional Fairs Associations.

Composting is the natural recycling of yard debris and kitchen scraps into a sweet-smelling soil amendment. Using compost reduces water use in the garden, improves soil structure in both clay and sandy soils, and adds nutrients to the soil. The average home composter recycles between 600 and 750 pounds

of material per year that otherwise might be landfilled.

Home composting is one of the most cost-effective ways to keep recyclable materials out of the landfill. Home composting requires no mechanical collection, processing, or transportation. Using compost in the yard reduces the amount of synthetic fertilizers and water needed for lawns and gardens. The Home Composting Program is a key component of Alameda County efforts to meet state and local waste reduction goals.

The Alameda County Waste Management Authority is a joint-powers agency comprised of the County of Alameda, each of the fourteen cities within the county, and two sanitary districts.

Alameda County voters approved the Alameda County Source Reduction and Recycling Initiative in 1990, which provides targeted funding for recycling programs.

The two Boards, both supported by the same agency, offer a wide variety of programs in the areas of waste reduction, market development, technical assistance and public education.

Free composting video

The Alameda County Waste Management Authority and Recycling Board are proud to present a new instructional video, entitled "Do the Rot Thing, The Simple Art of Home Composting."

This entertaining 20-minute video is available, free, to Alameda County residents.

Home composting is one of the most cost-effective ways to keep materials out of our landfills. "Do the Rot Thing" demonstrates the basic steps and shares simple tips that make composting at home fun and easy.

In the film, four backyard gardeners from Alameda County use different methods to reap a rich harvest of home-made compost, the natural fertilizer that improves every type of soil. Other segments include:

- Easy compost pile-building techniques
- The "do's and don'ts" of composting

To order a copy of "Do The Rot Thing" call 444-SOIL.

• How beneficial bacteria, worms and other organisms turn garden and kitchen trimmings into a pesticide-free soil conditioner

"Do the Rot Thing" is being distributed, free of charge, to libraries, nurseries, and cable television stations. The Waste Management Authority and Recycling Board also teaches free composting classes at locations throughout Alameda County.

Find out more about composting and other services, or order a copy of "Do The Rot Thing" by calling the Compost Information Hotline at 444-SOIL.

AREA HOME SALES

ALAMEDA
1413 9th St. - \$190,000
2623 Calhoun St. - \$294,000
3450 Capella Ln. - \$186,500
17 Castlebar Pl. - \$825,000
1701 Central #A - \$147,000
559 Centre Ct. - \$221,000
6 Christensen Ct. - \$279,500
1714 Clinton Ave. - \$365,000
333 Creedon Cir. - \$537,000
7 Dwinelle Ct. - \$259,000
3202 Fir Ave. - \$200,000
3277 Garfield Ave. - \$300,000
8 Gonsalves Ct. - \$523,500
433 Grand St. - \$220,000
108 Hudson Bay - \$373,000
7 Kingsbury Ct. - \$315,000
1566 Lincoln Ave. - \$202,500
314 Lincoln Ave. - \$215,000
432 Lincoln Ave. - \$151,000
538 Lincoln Ave. - \$210,000
561 Lincoln Ave. - \$177,000
353 Maitland Dr. - \$259,000
60 Maitland Dr. - \$209,000
2836 Otis Dr. - \$240,000
1101 Park St. - \$182,000
134 Payot Ln. - \$240,000
34 Purcell Dr. - \$345,000
3015 San Jose Ave. - \$279,000
105 Sherwood Ln. - \$387,000
2101 Shoreline #431 - \$154,000

228 Stanbridge Ct. - \$375,000
3280 Washington St. - \$200,000
ALBANY
910 Curtis St. - \$264,000
806 Key Route Blvd. - \$180,000
535 Pierce St. #1308 - \$180,000
555 Pierce St. #244 - \$110,000
BERKELEY
1603 10th St. - \$168,000
2605 Ashby Ave. - \$253,000
2937 Ashby Ave. - \$240,000
63 Bonnie Ln. - \$314,000
2742 California St. - \$193,000
910 Contra Costa Ave. - \$240,000
1407 Cornell Ave. - \$220,000
1648 Curtis St. - \$209,000
2771 Dohr St. - \$115,000
1429 Euclid Ave. - \$449,000
910 Contra Costa Ave. - \$240,000
1410 Holly St. - \$355,000
1735 Madera St. - \$320,000
1517 MLK Jr Way - \$240,000
2751 Mathews St. - \$240,000
2419 McGee Ave. - \$240,000
73 Menlo Pl. - \$380,000
1449 Oxford St. - \$240,000
125 Panoramic Way - \$600,000
1364 Rose St. - \$259,000
1891 San Antonio - \$400,000
922 Santa Barbara Rd. - \$240,000

See HOMES

ROCKRIDGE JEWEL! NEW LISTING

FIRST OPEN SUNDAY MARCH 8th • 2:00-5:00



5216 Miles Avenue, Oakland
Offered at \$289,000

Stylish and charming, this 2+ bedroom home offers bright rooms, au pair quarters, 2-car garage & lovely yard.



LISA HOUSTON
(510) 845-0211
(office)
(510) 898-9403
(voice mail)

Prudential California Realty
Prudential
Real Estate

SELLER'S SEMINAR

BACK BY POPULAR DEMAND!

Sat., March 7, 1998 10:00-11:30 a.m.
or Wed., March 11, 1998 7:00-8:30 p.m.

LEARN THE PROCESS FOR SELLING YOUR HOME

- ◆ How to price your home in today's competitive market.
- ◆ How to prepare your home for sale.
- ◆ How to comply with City Ordinances.
- ◆ How to make the "right" disclosures to the Buyer.



Call for one of the 20 reserved spaces.
510-524-2526

Prudential California Realty
Prudential
Real Estate

The GRUBB Co.

Open Sunday 2-4:30 p.m.

116
LATHAM AVE.
PIEDMONT



Enjoy the quality and elegance of this light, airy home with beautiful hardwood floors, distinctive architecture. There is a gorgeous room with fireplace, a formal dining room, wonderful garden. Offered for \$469,000.
Anian Pettit Tunney (510) 339-0400 Ext. 1

Information deemed reliable but not guaranteed



Prudential
California Realty

Prudential California's Grand Lake office salutes its top 10 producers for 1997, for their professionalism, hard work, and service to their clients. Call any of these agents for the best in friendly service whether buying or selling a home.

LISA FRIEDMAN*



vm 835-6139

DARRIN TINSLEY*



vm 287-5837

ADRIANNE NASH*



vm 763-4060

JOHN BELL*



vm 287-9856

RICHARD MATUS*



vm 287-2501

DOLORES THOM*



vm 838-6080

DAMON TERRY



vm 869-3661

DEMETRIUS WILSON



vm 869-3740

JOAN SIMMONS



vm 287-2515

SANDY YOON



vm 869-4873

*President's Club Member - Represents Top 5% in Sales Production Company Wide

Grand Lake Office

3320 Grand Ave., Oakland • (510) 834-2010 • email: mmgnlk1@aol.com

Prudential California Realty

EVENTS

The Events Calendar does not list for-profit listings. Announcements for these events can be made in the classified section by calling 510-777-1177. Listings are made on a non-exclusive basis.

Willie Foster of Prudential California and Stan Johnson of Wausau will conduct free Home Buyer Seminars. These seminars will be held at the homes of the participants. The first seminar will be held from 6 to 8 p.m. on Thurs., Mar. 5 at 3220 Blume in Richmond. Seminars are also scheduled for Sat., Mar. 14 and

Thurs. March 19. Seating is limited. Take advantage of this seminar by calling 286-7644. Simply leave your name, phone number and the number of people attending. You will be contacted with seating information.

The Small Business Administration and Oakland's One-Stop Capital Shop (OSCS), will host a free Small Business Conference, from 8 a.m. to noon, Thurs., Mar. 5 at the Asian Cultural Center, 388 Ninth St., Suite 280, in Oakland. Oakland City Councilmember Henry Chang and Alameda County Supervisor Wilma Chan will open

the conference and identify specific small business opportunities in the East Bay with an emphasis on Oakland and international trade. To receive more information or to register call 238-3703.

The nonprofit Building Education Center (BEC), 812 Page St., Berkeley is the place to start your dream home or to start turning your home into a dream. On Sat., Mar. 7, BEC presents **Installing Windows, Doors and Skylights** with Glenn Kitzenberger. The two-day workshop **Plumbing: Hands-On** with plumber Stuart Lowe will be held Sat. and Sun. March 7 and 8. On Sun., March 8 don't miss **Architectural Sketching: Hands-On** with architect/artist Jon Larsen. Call

BEC at 525-7610 for more information.

The Women's Council of Realtors (WCR) announces its March meeting, Fri., Mar. 13, at Rodon Restaurant, 15 Embarcadero West in Oakland. Networking will begin at 11:30; the luncheon with a featured speaker begins at noon. A ticket to the event costs \$15. The featured speaker will be Pat Sullivan, a principal at Visionary Resources. Pat will encourage you to "Envision and Achieve What Matters Most to You." Pat consults with individuals and organizations helping them to focus clear visions that best reflect purpose and values, develop strategic action plans, generate abundance energy, imagine

tion, allies and other resources to bring plans to successful completion. Please RSVP to: Zachary Griffin, 339-2121, ext. 254.

It's that time of year again. A visual feast of vivid colors heralds the arrival of springtime as Pier 39 presents **Tulipmania**. This free outdoor display of more than 50,000 tulips is in full bloom through Sun., Mar. 8. Free guided tours of the displays will be presented daily at 10 a.m. Enjoy 65 different varieties of tulips arranged in colorful groups throughout the pier's two levels. Call (415) 705-5500 for more information.

Consumer Credit Counseling Service, a nonprofit community service organization located at 333 Hegenberger Rd., Suite 618, in Oakland offers the free workshop **Money 101**, from 6 to 8 p.m., Wed. Mar. 11. This is one in a series of money-management seminars hosted by Consumer Credit Counseling Service. Registration is mandatory. Call (800) 501-SAVE, ext. 235, to reserve space or to receive information about other seminars.

Oakland's One-Stop Capital Shop (OSCS), 519 17th St. in Oakland, provides a series of free and

low-cost small-business development workshops available to the public on an ongoing basis. These workshops are geared for small and midsize business entrepreneurs. Workshops include Business Planning for Success, Legal Aspects of Small Business, Bidding on Government Contracts, Fundamentals of Marketing and Financing Your Small Business. For more information about these workshops, call 273-6000.

Join University of California pathologist Dr. Robert Raabe from 9 a.m. to noon the first Sat. of every month for a free **Sick Plant Clinic** at the UC Botanical Gardens, 200 Centennial Dr. in Berkeley. Drop in with a piece of a sick or a dying plant and Dr. Raabe will diagnose the problem. Call 643-2755 or garden@uclink4.berkeley.edu for more information.

Russell Doi of the Mortgage Network hosts free **First Time Homebuyer Seminar** on an ongoing basis. Learn about the many first-time homebuyer programs available today. Find out just how much home you can afford to buy. Receive a free booklet that will help you prepare for the biggest investment you may ever make. Call 526-6554 to make reservations.

INTERESTED IN EAST BAY REAL ESTATE

TRENDS?

NEWS?

PRICES?

RUMORS?

Send your email address to:
lcpol@ix.netcom.com

TWO VICTORIAN HOMES

752 Pacific - Open Sunday 2-4

Classic Eastlake Residence with legal studio cottage. Home has 3 bd, 2 bth, 1560 sf, updated kitchen, nice yard and loads of original charm. Cottage is tiny & has a wonderful tenant. Both are in good condition. **\$249,000**

1501 Pacific

Marcuse & Rimmel - Queen Ann Cottage. Needs exterior work, so it's not a good drive by. Inside is very charming with 3 bd, 1 1/2 bth, 1450 sf & loads of original details. Basement offers great potential for expansion. Tenant-so call well ahead to see. No rent control in Alameda. **\$269,000**

MINDY HART - 523-0746
Kane & Associates

7265 VIEW • EL CERRITO



**JUST LISTED! OPEN 1-4
SAT. & SUN., MARCH 7 & 8**

This stately Spanish Mediterranean home near Mira Vista Country Club features 4-level design, 3 bedrooms, views, private spaces and a large secluded yard. Meticulously maintained, it just sparkles. Priced "As is" at \$432,888.

VENA & DEAN FLINT
233-6663

Prudential
Real Estate

12055 BROADWAY TERRACE • MONTCLAIR ATWEL • OPEN SUNDAY 2-4 PM



This simply elegant, new contemporary home features a filtered view of the Bay, a beautiful entry with hardwood floors, and a light & airy design with dramatic windows. The incredible kitchen includes built-in cabinets, granite counter tops, and a delightful breakfast area. A centrally located loft and dome ceiling looks down to a comfortable living room. A separate master suite features its own fireplace, sliding doors to balcony and a huge walk-in closet. The accompanying master bath has a large stall shower and Jacuzzi tub. Extensive use of marble and Loran counter tops run throughout. — \$630,000
For complete information call Cecile Keaveney.

DEADRICH
INVESTMENTS

632-1234
Since 1923

581 EAST 14TH STREET
SAN LEANDRO

COLDWELL BANKER

THE PREMIER REAL ESTATE COMPANY

SINCE 1906

FIRST TIME OPEN SUNDAY 2:00 - 4:30 PM

1417 GRIZZLY PEAK BLVD. - Tilden Park Area - Modest 40's house with 2BD/1BA. Freshly painted, needs updating. Location! Location! Near Park & lab. **MARILYN BREMSER.....\$285,000**
742 WALKER - New listing! - Nice ambiance. Lovely wood trim, 2 fireplaces, spacious rooms. French doors to garden. 3+BR/2BA. Very convenient location. **KAREN LUM.....\$269,000**
220 CALDECOTT LAND #207. - Parkwoods Condo - Popular Piedmont plan. 2 master suite, 2-car parking, pool, weight room, security upscale design. Hillside view. **JUDY MAHER.....\$220,000**

OPEN SUNDAY 2:00 - 4:30 PM

27 KING AVE.....PIEDMONT.....4BD/3BA.....\$799,999.....KATHERINE GRUBB

BY APPOINTMENT • 339-1174

OAKLAND ★ MONTCLAIR ★ PIEDMONT ★ ALAMEDA

PIEDMONT GEM!.....\$1,995,000
Magnificent Medit. on approx 1/2 acre designed in the 1920's by Newsome. 5BD/4.5BA, grand living rm, library, 4 frpls, spacious master suite, sunny level yard. Exceptional detailing. **Dian Hymer**

STUNNING ESTATE.....\$1,600,000
Spectacular Contemporary on almost 2 acres overlooking the greater Bay Area. Amenities include 5BD/6 full baths, privacy, pool, 4-car garage, fabulous for entertaining. **George Karsant**

SKYLINE ESTATES.....\$1,250,000
A home with the amenities your success demands. 7 years old, gated with 5BD/4BA, pool, sauna, guest cottage. **Ruth Lockhart**

PIEDMONT.....\$885,000
Stately 4+BD/2+BA traditional w/incredible views day & night. Large formal dining & large family room. **Phyllis Milenbach**

MONTCLAIR.....\$559,000
Enjoy the Golden Gate & canyon views from this roomy home. Formal dining, family room, master retreat. 3BD/2+BA. **Ruth Lockhart**

MONTCLAIR - 4 TO CHOOSE FROM.....\$550,000
New construction homes to be completed by Milano Developments. 3BD+ Den or 4BD/3BA. Custom built kitchen, hwdwd floors. Elegant master suite w/ whirlpool tub. 2 car interior access garage. Wooded views, plans available in office. **Jack Breneman**

CUSTOM-BUILT.....\$498,000
This custom-built upper Rockridge 3BD/2.5BA home stands in its quality finishes and superb craftsmanship. **Michael Thompson**

MONTCLAIR - GREAT VALUE.....\$479,000
Spacious living room w/ flagstone fireplace and parol day view. Beamed ceilings, formal dining rm, updated kit, den w/built-ins. 5BD/3.5BA plus comp. au pair unit w/ sep. ent. **Adriana Giacomelli**

RIDGEMONT GEM!.....\$439,000
Soaring ceilings, light/bright, large kit, fam rm, 3 frpls, 3-car gar, inviting garden/yard. Some Bay view too! 3BD/2.5BA, master BD ste has alcove & fireplace. **Ruby Ng/Karen Lum**

PIEDMONT.....\$439,000
Charming English cottage ready for your enjoyment. 2BD/1BA, kitchen w/French door leads to stone patio & landscaped yard. Fantastic bath w/separate whirlpool tub & upstairs bonus room! **George Karsant**

UPPER OAKMORE.....\$425,000
Custom-contemporary. Large LR, DR opens onto back patio. 4BD/2.5BA, lg kit, master BD suite, hwdwd floors, down stairs, family room. **Norm Robinow**

ROCKRIDGE BROWN SHINGLE.....\$349,500
Located on a wonderful tree-lined street. Spacious 4BD/2BA home with hardwood floors and home office potential. **Terry Kulka**

UPPER ROCKRIDGE.....\$325,000
Freshly painted with newly refinished hardwood floors, this 2+BD/2BA home has traditional charm with an S.F. view. **Michael Thompson**

CROCKER HIGHLANDS - NEW LIST!.....\$310,000
English style with old world charm. Sunny level, pvt yd. Formal dining, sep. bkfst rm. **Dian Hymer**

PIEDMONT SIDE OF MONTCLAIR.....\$309,000
Sharp contemporary. Remodeled kitchen with granite counters, 4BD/2BA, oversized decks, Jacuzzi hot tub, walk to Village. **George Karsant**

UNITS!.....\$285,000
Be the landlord for this classy 4-unit apt house close to downtown. Low vac, huge 1BD units. **Fritz Hochfellner**

PIEDMONT AVE. AREA!.....\$99,800
Enjoy Piedmont Ave. shops & dining! cozy 2BD/1BA, frpl, nice carpet. Quiet tucked away street, sec. bldg. **Judy Maher**

INVESTOR SPECIAL!.....\$89,000
Dimond area bungalow, 2BD/1BA cosmetic fixer, probate, "AS IS" price. \$13,895 pest report. **Vicky Faulk**

INVENTORY IS DOWN -

THIS IS A GREAT TIME TO MEET WITH ONE OF OUR
SALES EXECUTIVES AND DISCUSS THE ADVANTAGES
OF LISTING NOW WITH COLDWELL BANKER.

OPEN SUNDAY 2:00 - 4:30 PM

5940 ESTATES.....MONTCLAIR.....3BR/3BA.....\$689,000.....RITA ZWERDLING
1198 LAUREL.....BERKELEY.....DUPLEX.....\$419,000.....THE LONGS
2538 MCGEE.....BERKELEY.....3BR/2BA.....\$279,500.....JERRY RATCH

BY APPOINTMENT • 486-1495

BERKELEY ★ KENSINGTON ★ ALBANY ★ EL CERRITO ★ RICHMOND

SUPER NORTH BERKELEY MEDITERRANEAN REMODEL.....\$787,000
Designer quality with arches, sunlight and patios! 4+BD/3BA plus gourmet kitchen, formal dining, family room, possible au pair/in-law downstairs. Price includes adjacent lot!

FABULOUSLY REMODELED SPLIT-LEVEL IN MONTCLAIR.....\$689,000
JUST LISTED! Euro kitchen, family room with paver tiles and beam ceilings, master suite with deck and hot tub. Private porch off family room and fully landscaped level yard, fully fenced. 3BR/3BA. Private, quiet, yet easy access to HWY 13.

BRIDGE & BAY VIEWS FROM KENSINGTON.....\$525,000
Location and setting to die for! Almost .75 of an acre of views and seclusion. Existing home needs total face lift. Fabulous potential.

EL CERRITO 4-PLEX WITH SF VIEWS.....\$495,000
3BR, 2BA owner's unit with large deck and SF views. Other units are 2BR, 1BA. Clean, bright, curb appeal with good income. Call for showing.

12 UNITS, NEW CHINATOWN.....\$450,000
Great investment in one of the Bay area's best rental markets at 6.8 times gross! This building has great upside potential! All units have hardwood floors. New exterior paint in progress.

CLASSIC ROSE GARDEN DUPLEX.....\$419,000
JUST LISTED! English traditional style with Bay views! Hardwood floors, fireplaces. One unit 3BR/2BA, the other 2BR/1BA. Walk to Rose Garden, par w/tennis courts, gourmet ghetto shopping and restaurants.

SUPER BERKELEY REMODEL.....\$279,500
Full of sunlight! Stunning, bright, designer remodel! Gourmet kitchen, hardwood floors, gorgeous tile, marble fireplace. 2 bedrooms plus downstairs in-law! A must see!

RARE BERKELEY HILLS LOT FOR SALE.....\$175,000
Beautiful gentle upslope lot, fantastic location, some view. Preliminary plans available for house plus legal studio. Soils report and survey available.

ARTIST DREAMHOUSE IN EMERYVILLE.....\$169,000
JUST LISTED! Townhouse style left, tri-level, 3BR, skylights, fantastic space and separation. Convenient to transportation, restaurants and shopping.

STRICTLY AS-IS!.....\$150,000
JUST LISTED! Bank owned, but only seven years old. Needs quiet a bit of work, 2BR/1BA, easy commute.

ALBANY CONDO WITH BAY VIEWS.....\$147,000
Bay views and resort amenities in this sophisticated Albany condo. 1+ bedroom, 2 baths and an easy commute to SF. Includes pool, spa, gym, sauna and 2 parking spaces and Albany schools.

NORTH BERKELEY CONDO.....\$142,000
JUST LISTED! Wonderful location. Walk to shops, gourmet ghetto restaurants, or CAL. 1BR with formal dining, new carpet and paint, plus parking.

BAY AREA LEADER IN HOMES LISTED AND SOLD

6137 La Salle Ave., Oakland • 339-1174
E-Mail: montclair@coldwellbanker.com

Expect the best.™

1495 Shattuck Ave., Berkeley • 486-1495
E-Mail: berkeley@coldwellbanker.com

Homes

Continued from page 8

1141 Shattuck Ave. - \$295,000
 1737 Stuart St. - \$159,000
 2614 Stuart St. - \$355,000
EL CERRITO
 882 Bates Ave. - \$200,000
 2633 Carquinez Ave. - \$231,000
 8637 Don Carol Dr. - \$550,000
 1613 Everett St. - \$160,000
 6862 Glen Mawr Ave. - \$235,000

7837 Terrace Dr. - \$200,000
EL SOBRANTE
 5465 Cabrillo Sur - \$225,000
 6101 Hillside Dr. - \$195,000
 4619 Hilltop Dr. - \$159,000
 4769 Hilltop Dr. - \$180,000
 4065 La Colina Rd. - \$109,000
 908 Mitchell Way - \$122,000
OAKLAND
 1225 12th St. - \$107,000
 2106 24th Ave. - \$129,000
 431 38th St. - \$112,000
 4351 39th Ave. - \$249,000

884 47th St. - \$128,500
 2181 50th Ave. - \$90,000
 3050 57th Ave. - \$126,000
 1352 62nd Ave. - \$93,500
 2223 65th Ave. - \$85,000
 2518 75th Ave. - \$110,000
 1291 77th Ave. - \$90,000
 1534 7th Ave. - \$104,000
 2233 88th Ave. - \$86,000
 4815 Allendale - \$137,000
 662 Apgar St. - \$150,000
 29 Armanino Ct. - \$531,000
 5809 Ayala Ave. - \$208,000
 617 Bergego Dr. - \$80,000

2636 Best Ave. - \$171,000
 10921 Breed Ave. - \$129,000
 5563 Brookdale - \$117,000
 5964 Buena Vista - \$599,000
 2989 Butters Dr. - \$292,000
 280 Caldecott #239 - \$123,000
 280 Caldecott #244 - \$137,500
 280 Caldecott #246 - \$163,000
 280 Caldecott #249 - \$198,000
 280 Caldecott #254 - \$179,500
 280 Caldecott #258 - \$171,000
 280 Caldecott #277 - \$136,500
 280 Caldecott #280 - \$171,000
 280 Caldecott #283 - \$136,000

280 Caldecott #284 - \$230,500
 5930 Camden St. - \$215,000
 3806 Canon Ave. - \$204,000
 2925 Carlsen St. - \$312,500
 6900 Chambers Dr. - \$335,000
 7588 Cir. Hill Dr. - \$154,000
 478 Clifton St. - \$235,000
 5827 Clover Dr. - \$348,000
 6930 Colton Blvd. - \$378,000
 2024 Drake Dr. - \$355,000

1364 East 32nd St. - \$110,000
 3033 Elmwood Ave. - \$110,000
 6500 Estates Dr. - \$550,000
 988 Franklin St. #409 - \$110,000
 48 Glendene Ave. - \$280,000
 5341 Golden Gate - \$110,000
 2916 Harrison St. - \$90,000
 3814 Harrison St. - \$250,000
 3922 Harrison St. - \$350,000

See HOMES on

LAW OFFICES OF CARY L. DICTOR

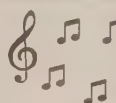


OVER 20 YEARS EXPERIENCE
 891 UNION STREET, ALAMEDA 522-8697
 19 EMBARCADERO COVE, OAKLAND 437-8054

REAL ESTATE LITIGATION

INCLUDING ISSUES CONCERNING:

Forgeries	Adverse Possession
Fraud	Easements
Breach of Contract	Foreclosures
Non-disclosure	Title Disputes
Negligence	Broker Error
Nuisance	Malpractice
Mortgages	Escrow
Title Defects	Land Contracts



Homes Homes on the Net...
 Where the homes are so easy
 to get... Just check out our
 page... You'll find we're the
 rage... and you get the best
 bargains yet!

www.AlamedaHomes.com
 www.OaklandHomes.net
 www.SanLeandroHomes.com

Gadsby & Associates Real Estate
 1-800-622-6028



OPEN SUNDAY 2-4 • 211 Oyster Pond Rd. Alameda



ENJOY THE AMBIANCE
 DIRECTLY ON THE WATER!
 Four bedrooms, 3 bathrooms,
 master suite with fireplace,
 room, spa and redwood deck.
 Approx. 2,800 sq. ft.
 Offered at \$509,500

Walt & Judy Jacobs • 522-7277 • Harbor Bay

Kane & Associates REALTORS



523-6058
 865-6550

Let's put your
 property on the
 Internet at:
<http://listinglink.com>

SECOND TIME ADVERTISED!!! 801 FRANKLIN AVE. LAND. BEST LOCATION IN THE HEART OF OAKLAND. Very popular floorplan with 2 bedrooms, 1 1/2 baths. All level. Unit is bright, immaculate and in move-in condition. \$168,000. Kathie & Patrick Ng 736-7651.

4270 ADELIN, EMERYVILLE. LOVELY SPANISH TERRANEAN TOWNHOUSE with 2 bedrooms, 1 1/2 baths, cotta roof, and in a gated community. Hand tiled floors, backyard with patio. A must see! Asking \$152,500. \$22-1853.

503 CREEDON, ALAMEDA. THE HEADLANDS bedroom, 4 bath — 3094 sq. ft. home only 7 months old with private drive. Three-car garage. Upgraded with marbles, granite and limestone. Landscaping and all improvements completed. Appointment only! Asking \$624,000. Wyman 522-5827.

3015 FERNSIDE, ALAMEDA. "GREAT FERNSIDE LOW" Updated kitchen, 3 bedrooms, large PLUS room, Corian counters in the kitchen. Hardwood floors, fully finished. Ready to Move into. Asking \$319,000. Mark & Diana 522-5827.

406 CHANNING, ALAMEDA. "CLIPPER COVE" GORGEOUS HOME!!! PRICE REDUCED. Very unique with 4 baths in the Best location. Approx. 2660 sq. ft. with could be the fourth bedroom. Private yard, sunroom and additional bedroom. High quality addition. 50-Year PLUS marble and Jacuzzi in the Master. It's a real experience for \$595,000. No Mello Roos Bond. Marie Kane 523-8000.

10852 GOLF LINKS, OAKLAND. DON'T MISS THIS PERFECT RANCH-STYLE HOME in the Oakland Hills. This home offers 4 bedrooms, 3 1/2 baths, large patio, love. Family room, indoor pool, and more. \$239,950. George Muir 522-1853.

24-25 SHERIDAN, OAKLAND. HERE ARE 2 SEPARATE in the upper Rockridge area. Great price — Great location! \$120,000. Patrick & Kathie Ng 736-7651.

WE HAVE EVERYTHING BUT HILLS! Homes On The Lagoon Homes, Victorians, Bungalows, New Century Starter Homes, Condos and Townhouses. For Listings, Schools, Inventory, or Finding A Reliable Real Estate Lender CALL TODAY. 865-6550 or 523-6058.

REALTY by TOM HOLSTLAW



Let me guess ... up call?

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

COMING SOON:

• 4 BD, 3 BA South Shore home close to beach.
 • 2 BD, 2 BA Condo in quiet small complex.

WANTED — HAVE QUALIFIED BUYERS FOR:

• Income property with room for expansion.
 • Large garage or warehouse space.
 • Home with workshop or space to build shop.
 • Buildable lot for 4-10 units.

For additional information on these or other properties contact

Tom Holstlaw

Office 748-1773 Home 522-6672 MSG. 769-SOLD

Gallagher & Lindsey Realtors

RIGHT PROPERTY • RIGHT PRICE • RIGHT HERE

Gallagher & Lindsey, Inc. REALTORS

521-8181

523-1010

OAKLAND

NEW LISTING! BUNGALOW HOME WITH 3 BEDROOMS, 1 BATH. All hardwood floors under clean carpet. Bolted foundation. All appliances to stay. Moon Tam, 747-1620.

NEW LISTING! BEAUTIFUL CONTEMPORARY HOME. Overlooking lush greenery, lovely new kitchen, great wrap-around deck. Five bedrooms, 3 baths or could be 2 family or au pair setup. Everything secret from the street. Don Lindsey, 748-1798.

FOUR UNITS IN OAKLAND. One - 3 bedroom unit, three - 2 bedroom units. Call Moon Tam, 747-1620.

DUPLEX. Good investment or owner occupied plus rental! Both units are 2 bedrooms and 1 bath. Two-car garage plus storage. For private viewing, call Rich Lai, 522-2804.

FOUR UNITS all 2 bedrooms. \$290,000. Call Ron Bang, 748-1766.

Moon Tam • 747-1620 We speak Mandarin, Cantonese and English
 Kitty Wan • 747-1621 我們精通國、粵、英語

Patsy Chan 747-1630
 Thomas C. Yu 748-1764

SALES • RESIDENTIAL • INCOME • COMMERCIAL
 INVESTMENT • RENTALS • PROPERTY MANAGEMENT • 523-3322
 e-mail: AlamedaRealEstate@juno.com <http://www.alamedarealestate.com>

MOVE-IN CONDITION. Large living and dining rooms, large kitchen, 3 bedrooms, newly painted inside/outside and long driveway. Kitty Wan, 747-1621 or Moon Tam, 747-1620.

SIX NICE 1 BEDROOM UNITS. Separate meters, good cash flow. \$279,000. Kitty Wan, 747-1621.

DUPLEX BY MILLS COLLEGE. Two bedroom, 1 bath each, 2-car garage, low-maintenance yard. By appointment only. Eddie Fagrey, 748-1755.

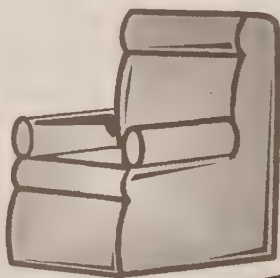
SAN LEANDRO

THIS LOVELY CONDO IS IN THE HEART OF SAN LEANDRO. Two bedrooms, 2 baths, marble fireplace and overlooks the courtyard. Very clean secure building with underground parking. Close to BART and shopping. Darlene Gardner, 748-1790.

HAYWARD

MODERN CALIFORNIA RANCH-STYLE HOME. In immaculate condition with beautiful hardwood and new carpet. Kitchen and both baths recently updated, 3 bedrooms, 2 baths, close to Garin Regional Park. Debra Gorman, 769-9109.

Buying a home?



Relax.

Just work with a REALTOR®.

Buying the right home at the right price requires a lot of time and research. Getting to the closing table takes even more effort.

Why worry about all those things yourself? Work with one of the fine REALTOR®s you find in The Montclair. These REALTOR®s are professionals who make buying a home fun and exciting as it should be.

Call a REALTOR® today.

HARBOR BAY REALTY

SALES • RENTALS • PROPERTY MANAGEMENT

523-1144

885 Island Drive, Alameda (above Longs Drugs)

Catch us on the net, where your home can be viewed by over 33 million people worldwide! <http://listinglink.com> or e-mail us at: harborbay@earthlink.net

Oakland

\$63,900 625 EL DORADO #106. Great studio condo comes fully furnished. Just move in! Friendly neighbors, easy stroll to Piedmont Ave. shops & eateries. Russ Grant 814-4713

\$73,500 365 PERKINS. Well-maintained 1 BD, 1 BA unit close to Lake Merritt, shopping & transportation. Laundry facilities on each floor, balcony & elevator. Jane Friedrich 521-6892

\$79,500 625 EL DORADO #105. Great buy at this price! One BD, 1 BA condo with security parking. Easy stroll to Piedmont shops and restaurants. Russ Grant 814-4713

\$89,500 320 LEE #703. Executive 1 BD condo with views of Oakland from living room & bedroom. 2 cars, balcony, security, lots of storage, & covered parking. Jane Friedrich 521-6892

\$125,000 3844 MAYBEI LE. A large 2 BD, 1 1/2 BA condo in a quiet neighborhood above MacArthur. Located in a small complex with fireplace and covered parking. Russ Grant 814-4713

\$135,000 3809 WHITTE. Cute 2 BD, 1 BA starter home in nice area! Great for first-time buyer. Attached garage. Richard Powell 814-4837

\$138,000 2824 ATWELL, OPEN SUN. 2:30-4:30. Single-level bungalow with 2 BD, 1 1/2 BA, hardwood floors & 2-car attached garage! Colly & Tom Young 814-4841

\$139,000 2633 HAROLD. Well-kept 2 BD, 1 BA home in the Dimond District. Formal dining, large bright kitchen, separate large lot with lemon trees & a detached 1-car garage. To be sold "as is." Terry Lee 521-3352

\$139,500 6470 MACARTHUR. Two townhouse-style units in good condition! Both units are 2 BD, 1 BA. Close to Mills College. Kathy Hirsch 814-4706

\$245,000 4949 CORONADO. A 2-unit fixer-upper in a great location! Both units are 2 BD, 1 BA. To be sold "as is." Donn Gutierrez 814-4854

\$349,000 3460 REVERE, OPEN SUN. 2-4. PRICED REDUCED! You can see forever! Full Bay Area view, 1-level custom home, 3 BD (master suite with office), kitchen/family room combo. Margaret Lomba 521-7193

San Leandro

\$160,000 14001 SEAGATE, OPEN SUN. 2-4. Former model townhome with many upgrades! 2 BD, 2 BA with Corian counters, beautiful glass cabinets, built-in bookcase, pool, spa, tennis courts, located near marina. Terry Lee 521-3352

\$165,000 14251 SEAGATE. Beautiful 2 BD, 1 1/2 BA condo in a great location! Great location, hard to find! All appliances included. Terry Lee 521-3352

San Pablo

\$117,000 39 VILLA. 3 BD townhome in a quiet setting with private backyard and 2-car attached garage. Near schools and shopping. Dana 865-7747

\$117,000 18 VILLA. Spacious 3 BD BA end-unit townhome with private side & new PENDING

\$120,000 LOT 68 DEVONSHIRE. Breath-taking view of the bay! PENDING

\$120,000 3252 CASA CO-OP. Starter Home - 1 level with 1 1/2 baths. PENDING

\$156,500 314 BOREL. This condo is a perfect starter home in excellent condition! Refrigerator, washer, dryer, close to shops, dining & shopping. Connie Hanna 814-4814

\$220,000 3252 CASA CO-OP. Starter Home - 1 level with 1 1/2 baths. PENDING

\$156,500 314 BOREL. This condo is a perfect starter home in excellent condition! Refrigerator, washer, dryer, close to shops, dining & shopping. Connie Hanna 814-4814

\$249,000 25 BREAKERS. 3 BD, 2 1/2 BA family room. Never lived in. Immaculate condition. Terry Lee 521-3352

\$419,000 515 REDWOOD. Beautiful 3 BD, 2 1/2 BA family room. Never lived in. Immaculate condition. Terry Lee 521-3352

\$897,000 310 POPLAR. Great investment! Five unit commercial building. Professionally managed. Two - 1 BD, 1 BA units. Two - 2 BD, 1 BA units. Call for details. Linda 521-3353

Out of Area

\$159,000 2845 KELSEYVILLE. Buckingham House. Clear Lake. Local schools. 2 BD, 2 BA. PENDING

\$165,000 14251 SEAGATE. Beautiful 2 BD, 1 1/2 BA condo in a great location! Great location, hard to find! All appliances included. Terry Lee 521-3352

PEN HOMES

\$75,000 1519 OXFORD, 2bd/1 1/2 ba, spacious co-op garden unit. Wheelchair accessible. Thornwall Properties, Marilyn Pursley 848-1950 X224 SUNDAY 2-4

CASTRO VALLEY ...OPEN SUNDAY...

\$209,000 21890 HOFFMAN WAY, 3bd/2ba (with master suite). Dining/family room, nw hwdws. Nice yd. 2-car garage. Martino RE 523-9300 SUN 2-4

EL CERRITO ...OPEN SUNDAY...

\$549,000 1339 CONTRA COSTA DR, New listing! Sweeping vws! Gracious 7/3.5 office, rec rm. Templeton, Ron Egberman 652-2133 X127 SUNDAY 2-4

\$432,888 7265 VIEW, Stately 3bd Spanish Med, nr Mira Vista Country Club. 4 M, vws, lg secluded yd. Priced "As Is". Prudential CA Realty Vena & Dean Flint 233-6663 SATURDAY & SUNDAY 1-4

\$295,000 1080 CONTRA COSTA, Beautiful view & garden! 2/2 w/comfort and convenience. FDR, 2 fpl. Marvin Gardens RE 527-9111 Mary Gray 466-5843 SUNDAY 2-4

\$265,000 5909 JORDAN, Country living/city setting. 3/2 warm & comfy Br Shingle Deck, bay vw. Berkeley Hills RE, Terese Ashman 524-9888 X11 SUN 2-4

\$240,000 206 SAN CARLOS, 1st time on market! 3 1/2 1/2 split level. Fatappies's nghbrhd. Hdwds, frpl, garden. Marvin Gardens RE 527-9111 Merrillyn Rhodes 466-5028 SUNDAY 2-4

\$199,950 5901 ALTA PUNTA, Has it all! Updtd 3/1 1/2, lg deck, great yd. Mt Tam & bay vws! Remod kit/ba. Marvin Gardens 527-9111 Todd Hodson 273-9515 SUNDAY 2-4

\$182,000 2303 EDITH ST, 2bdrm up, sep. living down. Lg fenced yard. Hdwds. Nds some TLC. Red Oak Realty 527-3387 X103 SUNDAY 2-4

HERCULES ...OPEN SUNDAY...

\$185,000 196 ONEIL CIRCLE, 3bd/2.5 baths, family rm, fireplace & views! Prudential CA RE 834-2010, Terri or Damon 446-0937 SUNDAY 2-4:30

KENSINGTON ...OPEN SUNDAY...

\$399,500 21 KINGSTON RD, View!! 3++bd/3.5 ba, Japanese indoor hot tub. Poss. home office. Red Oak RE 527-3387 X112 SUNDAY 2-4

\$392,000 25 HIGGATE CT, 3bd/2ba. Spectacular 3-bridge view! Quiet, pvt cul-de-sac. Thornwall Properties, Kathryn Stein 848-1950 X230 SUNDAY 2-4

MILPITAS ...OPEN SUNDAY...

\$345,000 336 WOODRUFF, 4bd/2++b contemp, grt condition. New cpts & paint. Family rm, sunny kitchen, mstr suite, nice yard. The GRUBB Company, Ed Kuo 339-0400 SUNDAY 1:30-4:30

ORINDA ...OPEN SUNDAY...

\$379,000 212 EL TOYONAL, 3bd/2ba on 1/2 acre. View. Very charming! Prudential CA RE 339-9290, Jim Reso, 869-4245 SUNDAY 1-4

PIEDMONT ...OPEN SUNDAY 2-4:30...

\$1,500,000 25 CROCKER AVE, Gracious Southern Colonial, 1/2 acre, circular drive. Lg large rooms! The GRUBB Company, Jane Inch 339-0400

\$1,100,000 111 SANDRINGHAM RD, 3bd/3++ba exquisite contemp w/bay views! Pacific Union, Roselle Woods 339-6460

\$799,999 27 KING AVE, Opportunity/bring your decorator! 4/3 Spanish Med, views & privacy. Coldwell Banker, Phyllis Milenbach 339-1174

\$689,000 141 ST JAMES DR, Carmel charm! 3/3 trad'l, office/study, kit/fam rm, delightful setting. The GRUBB CO, Linda McClain 339-0400 SUN 2-4

\$669,000 50 ST. JAMES PL, New listing! Secluded lot, pvt drive. Sunny Tudor w/gardens. 3++/2. Adjacent lot included. Templeton Company, Leslie Avant 652-2133 X122 SUNDAY 2-4

\$619,000 129 ST. JAMES DR, 4+bd/3ba, 3000sf. Design & Nature Prudential CA Realty 428-0900, Kroeger/Lehrkind 845-0211

\$610,000 10 HARDWICK AVE, Secluded pvt accessd from LR, DR, kit & ms bd. Fam rm, hwdws, 2 fpl. 3/3. The GRUBB CO, Kurt Buchholz 339-0400

\$585,000 51 WILDWOOD GARDENS, Views, privacy, charm! 3+bd. Don't miss! The GRUBB Company, Sheila Gallagher 339-0400

\$539,000 1558 OAKLAND AVE, 3bd/2.5 ba, large LR & DR Prudential CA Realty 428-0900, Suzanne Yamamoto 644-5477

\$469,000 116 LATHAM ST, Elegant 3bd/2ba, level out to garden, hwdws, airy The GRUBB Company, Anian Tunney 339-0400

SAN LEANDRO ...OPEN SUNDAY...

\$160,000 14001 SEAGATE, Former model, 2/2 twnhm, many upgrades, pool, spa, tennis, Nr marina. Harbor Bay RE , Tere Lee 521-3352 SUNDAY 2-4

SAN RAMON ...OPEN SUNDAY...

\$532,000 808 BEAVER CREEK CT, Just listed! 5bd/3ba, lovely hill vws! Mstr suite, 3 fpl. Berkeley Hills RE, Chris Ehlers-Hardie 524-9888 X22 SUNDAY 1-5

All questions regarding this information and any requests for additional listings and services provided by TitleTech should be directed to Bud Gorham at 568-7233.

Local student spends a year far outside Albany's borders

Albany High School senior Mayumi Levesque spent a year in New Zealand as an exchange student with AFS (American Field Service). She remembers most vividly her feeling that she would have liked to have stayed much longer. She loved the land and the people. The whole experience was a dream come true.

Mayumi says since she was 8 years old she had been begging her mother, "Please, let me go on 'exchange'!" She really wanted to go to Australia. But when her time finally came, and New Zealand was offered, it seemed even more interesting.

She was sent to a little known girls school in Palmstun North, a small town about two hours North of Wellington on the North Island. Some of her classes, she said, were quite challenging. But she found if you worked hard enough you could meet the challenge. She found chemistry the most challenging, partly because most of the girls in her class had been taking chemistry

from the start. But hard work did enable her to catch up.

She took two languages while there, choosing French and Japanese. Having spent eight months in Japan when she was in the sixth grade, she had some basic knowledge of the language. Also, the fact that her mother is Japanese gives her an even stronger base.

In P.E., she said, they learned anatomy and physiology. She was in the 6th Form, and talked happily of the 6th form beating the 7th form, using what they had learned. She tried to take part in extracurricular clubs, also. She joined the Amnesty International club and Greenpeace, sang with a choir group, was the representative for her District, Manawatu, in soccer. The level of competition there is much higher than at school here, she says.

The school year in New Zealand is from January through late December, with three breaks in between, including about a month in the summer (and, of course, their

summer is, basically, December. January and February).

She found the people "very pretty", and says they were polite without thinking about it. "They were always smiling," she says. She speaks of flying in the country and says there was a big difference between domestic flights and international. She did lots of traveling around for tournaments.

The two races in the country got along well, she noted, and says they joke about each other but treat each other with respect.

AFS has camps, discussion groups and recreation. She spoke about an AFS-organized bus tour of the South Island, which she enjoyed and other activities with her fellow exchange students.

She was nervous about meeting her host family at first, she says. She had learned that about half of the time people have to change families while they are there. Hers, however, was a "perfect match". They owned what she called a "hobby farm" and

she got to help out on it. She raised a lamb after its mother got sick.

They had a huge house, she says, and she had her own room, with two beds in it in case she had a guest over. The host father was a builder, while the mother worked at the front desk of the police station. She had a host brother, who was 17 and a sister of 14. "We were a lot like brothers and sisters everywhere, always arguing. We acted like family," she smiles.

Each student in AFS has a liaison family, where the kids could go if they had trouble with their host families. Her liaison family lived in town, while her host family lived somewhere out of town, so she sometimes stayed with the liaison family when she had outside activities.

Mayumi says she made many friends, both New Zealanders and her fellow exchange students who had come from countries throughout the world. Her host family were "really into AFS," having had a Thai

Community Folk

By Clara Rae Genser



student before she came. Her host brother is now in Argentina, also as an exchange student. She is keeping in touch with many of her friends by email.

She takes BART to school these days, since the family moved to Castro Valley. She wants to graduate with her class. Her mother, Shizue Endo, is an x-ray technologist, and she has a brother, Chris, who is 14. Mayumi plans to go to the university after high school but says she had no idea what she wants to study. This very poised and self-confident young woman will find herself, I am sure, and find the right thing for her. And I am sure, also, that she will, indeed, return to New Zealand to visit, and will visit many of her friends all over the world. She wants to. And I suspect

that she pretty well knows what she wants to do, not by being demanding, but by making it as her year in New Zealand. Does it sound as if I was by her? I was.

It was School Board Marsha Skinner, who about Mayumi Levesque, appreciate it. And when Albany High School going to Denmark for a school year returns, I like to meet with him/her. Marsha. As always, I input: interesting people organizations, etc. 555 Pierce St., #443, Albany, CA 94706. Or call 525-4585. crgenser@aol.com.



1 9 9 8 HEALTH & FITNESS



Over 40? ... Do You Need A Personal Trainer To Guide Your Fitness Program?

By Dr. Laura VanHarn



Simon Gibson, P.T. at Montclair Physical Therapy is administering ultrasound to a leg injury. Many other special services are at their new convenient offices at 6116 Medau Place in Montclair Village. Call for an appointment: (510) 339-2116

Hi! It's me, Laura, again. Since I introduced myself extensively in the past, I will just say that I have my Doctorate in Exercise Physiology and have been training individuals, from world-class athletes to people just like you, to achieve greater strength and better health, especially as they age. I have been doing this successfully for nearly twenty years.

Over the years I have been asked many questions about health and fitness. Recently, we as a society have become increasingly aware that better health can not be achieved without having a consistent exercise program in our lives. The following are examples of the most frequently asked.

QUESTION 1: One of the most predominant questions was, **Why do I need an Exercise Physiologist?** **ANSWER:** The answer is often overlooked. If you read the fine print, you will notice that those who sell exercise equipment or offer unsupervised workouts will always tell you to "check first with your Physician or an Exercise Physiologist before beginning any exercise program". The reason for this is obvious. Random exercise is hazardous, especially over age forty. An Exercise Physiologist is an individual who has a graduate degree in Exercise Physiology. Working with an Exercise Physiologist to assess your health and fitness and then design an individualized program is essential to ensure your safety as well as the success of your goals. In addition, your program

should be supervised by only qualified fitness professionals who are working under an Exercise Physiologist's supervision. At my **Phytness Connection**, we do just that and more. Further, we don't sell anything except our personal services and we are dedicated to meet your goals.

QUESTION 2: The second question most often asked was, **"Who can afford a personal trainer like you?"** **ANSWER:** The answer is simple: **YOU CAN!**

Instead of purchasing expensive equipment with the risk of working out unsupervised or in an unsupervised and crowded gym, our programs at the **Phytness Connection** are personalized and the fees are affordable. We do not have personal trainers nor do we charge \$40+ dollars for each workout. Everyone is supervised personally as a part of the program fee.

For today's topic I would like to address exercise and arthritis and osteoporosis.

Arthritis: Most of us have a touch or more of Arthritis as we approach our fifties, usually caused by normal wearing of the joints and old injuries - or both, which result in pain, swelling, and stiffness.

Osteoporosis: Osteoporosis is characterized by a decrease in density and thinning of the bones which leaves them so brittle that they break. As we age this process is inevitable unless we exercise with resistance on our muscles.

What can we do about these things? Good question. Luckily we do have

some control over arthritis and osteoporosis. First of all you must try to become more active. This is very important. Ideally, you must walk, run, bicycle, or swim and get fresh air and sunshine on a regular basis.

But more specifically, you should consult your Exercise Physiologist and get a personalized program designed that incorporates the aerobic exercise with resistance training: exercises that slowly increase your body in strength and flexibility. The benefits of this type

of training that I give to people over forty is well documented. You can join with me to make sure that your health is developed and maintained at its ultimate potential.

Please feel free to call for a no charge appointment to meet with me and talk about your personal fitness needs. The **Phytness Connection** is located at 6116 La Salle Ave., just across the street from the Montclair Pharmacy and Ultra Lucca Delicatessen. 339-6546



As I See It

by Dr. Jason A. Deitch

program starts at the conception. This suggests an environment created for today has a profound influence on the future and destiny.

It is time to begin a new knowledge and wisdom. We so much to learn about creation but we can't leave the pharmaceutical industry must learn for ourselves, learn for our families and learn for our future.

The **Formulation for Nature and Healing** is sponsoring a "Conscious Parenting" by Ph.D. former Stanford Research Scientist and former at University of Wisconsin Medicine and myself invite you to share in our vision. A healthier more powerful through healthier more people. Join us on Wednesday at 7:30 pm at 5550 Redwood. Please call 531-Life (5433) or limited. Suggested fee: five dollars.

In today's world, knowledge is power. The power to take charge of our lives, to care for our loved ones, and to create a better future. If we lack knowledge, we lack power.

Around the world, we continue to search and research for vision and leadership in health care. A day does not go by that presents the possibility of a new drug, vaccine or surgery that promises prospects of a cure. As a result, while data is being collected, the healthy get sick and the sick get sicker. We limit our progress by empowering only well intentioned scientists who focus their beliefs/experiments exclusively to the Holy Grail of drugs, vaccines and surgery to create health and wellness.

If we think about it, isn't it possible/probable that being healthy is not a matter of new drugs and gene therapies, but a matter of a loving, supportive environment? Are we willing to risk more human lives by waiting for answers to the prayers for cures? Are we so sure that health and wellness is going to some day be available in a newly discovered pill, shot, test or procedure? These are invaluable life saving tools for emergency first aid cases, but what if we were to focus on health and wellness? What are we doing to become more powerful?

Our world today is going through revolutionary changes at the most rapid pace ever because of new ideas and information. The internet, advanced computer technology and the emerging new science in health care are all discovered by those brave enough to open up to new ideas and research. For example, recent research suggests that up to 65% of intelligence or I.Q. is developed during an infant's prenatal period. Nature's "Head Start"

A WAY TO HEALTHY
affordable
Acupressure
and
Therapeutic Massage
for
Women & Children

For
appointment
or Brochure
call
510-595-4390
Jean M. Gilliland
4442 Piedmont Ave
Oakland, CA 94602

HAGAR ORREN
electrolysis
permanent
hair removal

1301C California St., Berkeley, CA 94703 • (510) 526-4288

*For Your Pleasure
& Beautiful You!*

- Where we specialize in Skin Care Treatments (face and back)
- Face and Body Waxing
- Essential Oils, Incense and Bath Salts

(510) 482-3011
1851 MacArthur • Oakland • Open Tues-Sat 10-5pm

\$75
Gift Certificate
only **\$50**
Good through
July 15, 1998

Grand Opening!

DNA FITNESS
The One-Stop Shop for Fitness

- cardio boxing • yoga • Spinning® • aerobics • physicalmind method • massage • Feldenkrais® • fire-fighter training program • weights • juice bar • circuit training • body sculpting • step • slide • stretching • childcare • free parking • activewear boutique • convenient and accessible by freeway, bus, BART

5095 Telegraph Avenue at 51st • Oakland, CA 94609
(510) 652-0696 • www.dnafitness.com

Rapid Results

MONTCLAIR PHYSICAL THERAPY

Building Better Bodies

Simon Gibson
Physical Therapist

"Serving Oakland & Surrounding Area Since 1989"
6116 Medau Place, Montclair Village • (510) 339-2116

We offer evaluation & treatment for all types of physical pain, pathology & dysfunction including but not limited to:

Out Patient and Acute Care

- Physical Therapy
- In-Home Physical Therapy
- Massage Therapy
- Personal Training
- Yoga

Is your family well adjusted?

Our health is our number one priority. Why do we wait until we lose it to decide that it is so important?

Millions of families stay healthy by keeping well adjusted.

Keeping your family healthy is your business. Helping you do it, is mine.

DISCOVER CHIROPRACTIC
531-LIFE (5433)
Dr. Jason A. Deitch 5550 Redwood Road Oakland, CA 94608

The Foundation for Natural Health and Healing

Escort ZX2 Sport comes out ahead

Call Alameda Ford
at 1-888-665-9367
to test drive the
Escort ZX2 Sport



The ZX2 is more than just a two-door version of Ford's Escort sedan; with more horsepower it has its own identity. The sporty coupe has unique body and features with more appeal to younger buyers.

is its poise when pressed hard on tight, twisty roads. You won't hear any tire squealing during hard maneuvers and the car's composure is nothing short of amazing. At the same time the ride quality is excellent for a subcompact.

The pair of us drove the car more than 100 miles on one trip up a two-lane coastal California road and arrived home feeling fresh. Some may criticize the lack of feedback from the controls, but the sporty Escort gets the job done.

Thanks to 130 horsepower 2.0-liter Zetec 4-cylinder engine, performance figures are impressive. Its sophisticated variable-camshaft timing system provides it with a broad torque range.

The engine, which is mated to a 5-speed manual transmission, is capable of going from zero to 60 mph in eight seconds and reportedly is capable of completing the quarter-mile test in 16.3 seconds at a speed of 84 mph.

See ESCORT ZX2 on page 7

Used cars cost more than money

Drive, She Said

By Denise McCluggage

"If the clutch goes out that costs several hundred dollars; if the automatic transmission goes out, that can be several thousand." These are the words of a friend of mine whose business is to counsel and assist buyers in the market for new or used cars. He

was lamenting over a good customer who had called in a hurry to get a used car for his teenager. "He can't drive a stick shift and I'm too busy to teach him."

My friend offered to teach the teen how to shift. But Mr. Good Customer wanted a car that very day and he wanted the kid to drive it home. And he did. The best my friend could do was advise him on the best deal.

When it comes to used cars, two basic schools of

thought face off. One: "Why buy someone else's problems?" Two: "Why take that depreciation hit?" Both have good arguments on their side.

It is true that a poorly maintained or hard-used car has latent problems apt to surface the minute the car changes hands.

It is also true that the greatest degree of depreciation occurs the minute the proud owner drives a new car off the dealer's lot. A

popular statistic holds that a car four to seven years old, driven for three more years, costs half as much to operate as a new car, since insurance and licensing fees are less.

It is also true that the best cared for car can develop new trouble at any instant. Further, it is true that brand new cars can have failures, design errors or build flaws.

See USED CARS on page 7

ALAMEDA FORD

SURF THE NET WITH US
www.alamedaford.com

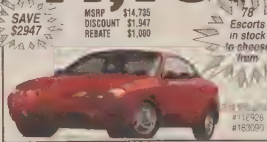
STAY OUT OF
THE RAIN!
SHOP INDOORS!

WE DON'T NEED TO BE
THE BIGGEST BUT
WE MUST BE THE BEST
NO PAYMENTS TILL MAY '98 AVAILABLE

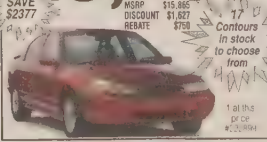
NEW '98 RANGER XL'S
\$9,488



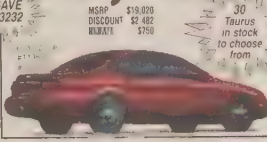
NEW '98 "HOT" ZX-2'S
\$11,788



NEW '98 CONTOUR LX
\$13,488



NEW '98 TAURUS LX
\$15,788



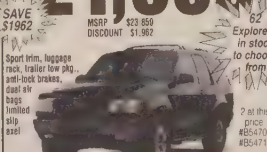
NEW '98 WINDSTAR GL
\$16,988



¿HABLA ESPAÑOL?

Sus Amigos Luciano Y Lino. Le atendemos en su propio idioma con el respeto que usted se merece. Llámenos Al Telefono. 888-665-9367

NEW '98 SPORT 4X4'S
\$21,888



NEW '98 F-150 XLT S/CAB
\$21,888



Do you need a car?

BANKRUPT, CHARGE OFF, TAX, LIENS, LOW BANK OR LIMITED CREDIT? LET OUR SPECIAL FINANCING DEPT. GET YOU IN THE CAR OR TRUCK YOU DESERVE!

1-800-511-0644

HUGE SELECTION! — USED CAR SUPER STORE — HUGE SELECTION!

'93 ESCORT LX Auto #204768/1254T \$6,888	'92 JEEP WRANGLER Big tires/whls. 4x4 #520480/1194T \$8,888	'95 MERCURY MYSTIQUE GS Sedan #623524 \$8,888	'96 TAURUS GL Autopower #1453/1145U \$9,888	'94 MERCURY SABLE LS #657485/1145U \$9,888	'92 JEEP WRANGLER S 4x4 #5210480/1194T \$10,888	'95 FORD F-150 XLT V-8, auto #B10529/1218P \$12,888	'97 FORD TAURUS GL Previous rental #189669/1101R \$12,888
'96 FORD T-BIRD LX #123521/1155P \$13,888	'95 FORD AEROSTAR XLT #A07868/1226P \$14,888	'96 HONDA ACCORD LX #C20044/1115T \$14,888	'97 TOYOTA COROLLA CE #A72462/1149T \$14,888	'98 FORD CONTOUR SE Less than 2K miles #231549/1250T \$15,888	'96 FORD WINDSTAR LX LOADED #A69099/1188P \$16,888	'97 FORD AEROSTAR XLT Previous rental, AWD #A541/1214R \$17,888	'95 CONVERSION VAN LOW TOP #A34429/1107U \$18,888
'97 FORD F-150 PU V8 Longbed, auto #B91505/1230P \$18,888	'98 FORD WINDSTAR GL Prev Rental #A12289/1196R \$18,888	'96 FORD EXPLORER SPORT Auto #B98086 \$19,888	'97 FORD F-150 XLT S/Cab, V-8, Flareside #C12582/1224P \$22,888	'97 FORD MUSTANG GT Conv., loaded #190096/1132A \$23,888	'96 FORD EXPLORER XLT V-8, loaded, 4x2 #B17237/1207T \$24,888	'97 LINCOLN CONTINENTAL Loaded, #671512/11007A \$25,888	'97 FORD EXPLORER EB Loaded, 4x4 #B33341/1235A \$27,888

ALAMEDA FORD
1650 PARK STREET • ALAMEDA • 888-665-9367 • (1-888-665-9367)

Prices plus tax, lic. & doc. All vehicles subject to prior sale. Sale prices exclude leases. All full programs subject to change. Ad expires 03/09/98.

CALL 800-511-0644 FOR FREE CREDIT CHECK • CALL 800-511-0644 FOR FREE CREDIT CHECK • CALL 800-511-0644 FOR FREE CREDIT CHECK

CALL 800-511-0644 FOR FREE CREDIT CHECK • CALL 800-511-0644 FOR FREE CREDIT CHECK • CALL 800-511-0644 FOR FREE CREDIT CHECK

Changing flat tire now a thing of the past

ASK THE AUTO DOCTOR

By Junior Damoto

Dear Doctor: I understand they now have tires that actually allow you to keep on driving even with a puncture. What do you know about them? Bill

Dear Bill: There are a couple of manufacturers whose tires can run even with zero air pressure.

The more popular is the one I've driven: the Good Year Run Flat tire.

It is standard equipment on the new Corvette, eliminating the need for a spare tire which provides more storage space. The wall of this tire is made of steel so strong that the wheel rim never touches the ground.

As a result, in the event of a flat, the car can be safely driven for up to 50 miles without damage. Right now, the Run Flat tire isn't available for every make and model car, but you can be sure such tires soon will become the wave of the future.

Dear Doctor: I own a 1987 Chrysler Fifth Avenue with 58,000 miles. My problem is in wet or damp weather the engine runs poorly for the first five minutes. I replaced the spark plugs and plug wires and still have the same problem. What should I do next? Tony

Dear Tony: A lean fuel condition will cause poor running during the first five minutes of starting. I have found that a weak ignition, as well as gas icing from a missing preheat hose, will result in the poor running performance you are experiencing.

Dear Doctor: I'm having a transmission problem with my 1986 Chrysler LeBaron GTS, with the manual five-speed.

When I start the engine with the transmission in gear and foot on the clutch, it sounds loud and I get a vibration.

When I put it in neutral and take my foot off the clutch, the sound is much

less. I replaced the muffler, two engine mounts, timing belt and had a tune-up. Can you help? Tom

Dear Tom: You will need to take the car to a repair shop and have them check the clutch release bearing and transmission fluid. You mentioned that two engine mounts were replaced, but what about the third?

A weak engine mount can

and the remaining in city traffic. I want something with good handling, performance and to carry up to six passengers.

I'm not interested in a minivan or sport utility vehicle. What do you recommend within the \$12,000 range? Jim

Dear Jim: For your price range, the sixth passenger will be a problem area. In

fact, in most mid-size sedans, the rear space is often tight for the fifth passenger.

Here are some possibilities to consider: Toyota Camry, Nissan Maxima, Chevy Lumina Z-34, and Dodge Intrepid. You will need to drive each one alone, and then with three passengers to feel the ride and handling of the vehicle when it is fully occupied.

Dear Doctor: I own a 1995 Ford Thunderbird with a transmission that whines and howls during shifting. The dealership service manager said they all make this sound, but they did pull out the transmission and replace the planetary gear set. The noise is still there. Starting out in second gear and shifting into drive cuts the noise down. My car has 26,000 miles on it, and the warranty runs out at 30,000 miles. What can I do? I like the car. Chief Constantine

Dear Chief: I have seen my share of transmission noises in a lot of vehicles. To fix your T-Bird, all the dealer needs to do is replace the transmission with a Ford factory replacement. The whining is caused from a worn set of internal gears and the aluminum case is probably out of specification.

Dear Doctor: Every time I run my 1989 Mercury Sable wagon, I notice that there is carbon covering the tail pipe. The car seems to run okay. Is the carbon normal? Gerry

Dear Gerry: A lot of cars with the muffler at the end of the exhaust system will have carbon covering the inside of the tail pipe. As long as the car passes the state emission test and the gas mileage has not

Dear Doctor: I need to purchase a used car. I drive over 24,000 miles a year, with 70 percent of that on the highway,

See DOCTOR on page 7

Canadian company specializes in auto sports racks

AFTER MARKET REVIEWS

By Alex Law

I've always enjoyed the irony of people using cars and trucks to carry exercise equipment, just so they could get out and exercise. At any rate, there's a growing market of devices available for attaching athletic gear to cars and trucks.

Rack variety

The SportRack company of Granby, Quebec, has an extreme selection of carrying devices for bicycles. Now you can get racks for carrying bikes, skis, snowboards, kayaks, surfboards, rowing shells, you pretty much name it. There is a wide selection of sizes and prices to choose from, some that are designed purely for one activity, and some that service more than one. If SportRack doesn't have a rack for your sporting equipment, it probably doesn't exist. Try them. Call (800) 561-0716 for more details.

Run-flats

Good Year will put what it calls the world's strongest tire reinforcement material into two new tires, including a run-flat in family car sizes. A run-flat is a tire that allows you to keep driving under conditions that would otherwise bring your car to a dead stop with a traditional tire.

Run-flats are one of the biggest breakthroughs in continued mobility to ever come along. Good Year says the new ultra-tensile steel technology allows it to replace the two-ply polyester carcass used in most passenger car tires today. A ply of ultra-tensile steel delivers improved tread life, better wet and dry traction, and more precise handling and steering response than two-ply tires.

Good Year says the steel initially will be used in two new tires, the Eagle F1 Steel ultra-high-performance tire and the Eagle Aquasteel EMT, a run-flat wet-traction performance tire which is capable of traveling up to 50 miles at 55 mph at zero inflation pressure.

(See related story, next page)

Hitch carriers

It's not as hard as you'd think to load up a full-size sport utility vehicle. Sometimes you still need more cargo space. To that end, there are numerous companies that sell what are called "hitch carriers", which attach to a trailer hitch at the end of

a vehicle. Designs and costs vary, but they all serve the same function.

One of my favorite hitch carriers is the Draw-Tite unit from Durakon Industries in Lapeer, Michigan, which hooks on the trailer hitch and serves as a bed for custom-made storage boxes or for anything else you can attach. For more information, call 810/664-0850.

Travel smarter

If you're tired of jamming pens, receipts, maps and whatever into your vehicle's glove box, or leaving them loose around the interior (where they can be dangerous if they fly around during hard-braking or in a crash), there is a small solution available.

An organizer that attaches to the sunvisor over the windshield is one of the best I've seen lately. It is called the Travel Smart Auto Visor Organizer, which costs less than \$10 and can be found at many airport stores and travel equipment stores.

The Frankus Company doesn't exist. Try them. Call (800) 561-0716 for more details.

Where am I?

The CARiN Navigation system that debuted on premium BMW sedans last year is now available as an aftermarket device for nearly any vehicle. The Philips

CARiN can be purchased at Circuit City Stores for including installation. CD-ROM regional maps are updated every six months.

The package includes an optional flex mount, a Global Positioning receiver, remote control compact CD-ROM that fits under the trunk, and all necessary hardware for installation about two hours.

Safe in bed

Pickup beds are great for carrying stuff, but they almost no security against theft of whatever they're hauling. Enter the Roll Lock Corporation and its retractable all-aluminum device which rolls back to cover the entire bed and locks at the tailgate. There are costs for various sizes 800/884-0504 for more details.

Slip sliding away

To keep stuff from sliding around in the bed of a pickup or sport-ute, you might want to consider Save-A-Load bar. This device extends from 47 to 75 inches and can be adjusted to fit tightly between the sides of a truck or sport-ute, which keeps stuff from sliding much in place under any circumstances.

Call Save-A-Load at 728-5623 for more information and prices.

Design through the back door

TRUCK TALK

By Tim Spell

One-upmanship is a Chrysler forte. When other minivans had one rear sliding door, it flaunted a pair. While other muscle cars sang to the tune of eight cylinders, the Dodge Viper roared onto the scene with 10. And just when three doors appeared to be the ultimate in extended-cab pickup convenience, Chrysler comes out with four doors on its 1998 Dodge Ram Quad Cab.


Quad-doors are options on 1500 and 2500 extended-cab models, and standard on 3500 models. The rear doors are smaller and swing out in

the opposite direction of front doors, creating a passageway entrance unencumbered by a center pillar.

Access is further improved by neatly integrating the rear door into the seatback vs. booby-trapped shoulder belts into the seatbacks. Integrated seatbelts required rebuilding the rear end and adding structural strength gained in building the Chrysler Sebring convertible. The body supervisor, Ram seats a more efficient process, said Henry Walcott, Chrysler's body supervisor. The body system meets federal requirements and will hold up during an impact, he said.

Another engineering challenge was carving out extra pair of doors without

See DOORS on page 7



ALAMEDA COUNTY AUCTION

This product or service has not been approved or endorsed by any government agency & this offer is not being made by any agency of the government.

SATURDAY, March 7 - STARTS 9am

Over 300 Narcotic Task Force & Repo'd AUTOS TRUCKS VANS

CREDIT & Warranties

If you desire financing, you must be pre-approved for credit. Auction buyers can often be pre-approved quickly - but call early! 9am - 9pm (510) 829-2421.

PREVIEW: Fri. March 6 - 10am to 4pm
Sat. March 7 - 7:30am to 9:00am

ALAMEDA COUNTY AUCTION
6438 Sierra Court, Dublin

Log on our website for details + early arrival vehicle photos.
Click for sale catalogue by return email: <http://www.acaauction.com>

Rain or Shine

Auction TV Preview
Appraise hundreds of vehicles allocated for Auction Saturday
CH 65-TV 8:30-9pm
Mon. 3/2 thru Fri. 3/6/98

Be Auction Savvy! Check your cable guide to find Ch. 65, i.e. S.F. = Ch. 49. TCI Cbl = Ch. 21, South Bay Cbl = 18, Cbl Co-op = 65, Cbl Oakland = 28, Bay Cbl Vision = 30, Concord Cbl = 27, etc. Auction TV Preview airs Mon. March 2 thru Fri. March 6, 8:30-9pm.

(510) 829-5999

Hills Newspapers, Inc., 5707 Redwood Road, Oakland, CA 94608
The Montclair, Berkeley Voice, El Cerrito Journal
Piedmonter and Alameda Journal

Auto

A Weekly Automotive Publication
of Hills Newspapers, Inc.

Publisher: Scott Little

Editor: Dennis Evanovsky

Advertising Design: Maria Davis, Laura Fjellstrom

Nelly (Ana) Quiñonez and Eric Kos

Advertising Manager: Rosalie Martinez

Advertising Sales: Rosalie Martinez and Lynn Fitzsimmons

Production Manager: Carroll Pasley

Production Camera: Joe Robertson

Don't neglect those tires

Arnold Wechter
with American
Writers Syndicate

ist all the safety equipment on your car or sport utility vehicle. We're willing to bet that we've failed to mention the most important one of your tires. The tires are only part of the vehicle touches the road. They play a major role in how your car handles, performs and stops.

The tires are the only part of the vehicle that touches the road. They play a major role in how your car handles, performs and stops.

S/T and its fitment sizes up 18 inches. In early 1997, the Scorpion A/T was introduced for all-terrain use, offering performance for both on and off road.

And in '98, Pirelli offers the ultimate Scorpion, the Zero, for those who consider their 4x4 to be more a sports car than an off-road vehicle.

We had the opportunity to drive all Scorpion versions fitted on various SUVs — and they proved impressive.

The most impressive test was a performed on a short course with tight turns in which two Jeep Grand Cherokees were used. One Cherokee was fitted with the standard tires provided by the car's manufacturer and the other with Scorpion all-season tires.

The Cherokee with the standard set of tires had to be driven carefully on the tight turns and took longer to stop. The Jeep with the Scorpion tires made driving the course a breeze and stopping was quite a bit quicker.

Other tests showed the ability of tires to provide a softer, quieter ride along with better control on wet surfaces plus the advantages of the new Scorpion Zero for added handling at high speeds.

The Zero, according to Pirelli, provides an eight percent increase in normal road conditions over its leading competitor, 12 percent in wet handling conditions and at the same time 20 percent quieter.

You can live with your present tires, but if you want increased safety along with improved handling and less road noise, then it might be wise to step up to a premium tire.

At last, it's perfect both inside and out

Classic Classics

By Vern Parker

Following a discharge from the U.S. Navy in 1969, Lt.(j.g.) Les Jackson ordered a polar white 1971 Corvette Stingray convertible roadster with a black top and a black vinyl interior. That was the model year Chevrolet built twice as many Corvette coupes (14,680) as convertible roadsters (7,121).

The base price for a 1971 Corvette was \$5,296, but, with the goodies Jackson wanted, the list price jumped to \$6,700.

Among the accessories he ordered were a fiberglass top, air conditioning, stereo AM/FM radio, gymkhana suspension and the factory mandated power steering. He did not opt for power brakes, power seats or power windows.

Red lament

Jackson took delivery of the gleaming white Corvette May 6, 1971, about eight weeks after placing the order. The first week he drove the Stingray to St. Louis to visit the Missouri factory where his Corvette had been built. "Within a week," he laments, "I knew I should have ordered a red interior."

With an eye toward the future, Jackson ordered all the necessary parts to rebuild the engine. Twenty-seven years and 166,000 miles later, the extra parts are still in the original boxes up in the attic still ready when

needed. "The engine runs dead flawlessly," he says.

At the end of the first year, Jackson had racked up 40,000 miles on his Corvette, all this while owning a second car for commuting. "I only drive it about 1,000 miles a year now." The Corvette was only a few years old when Jackson met Mary Monfred and took her out on dates in his 'Vette

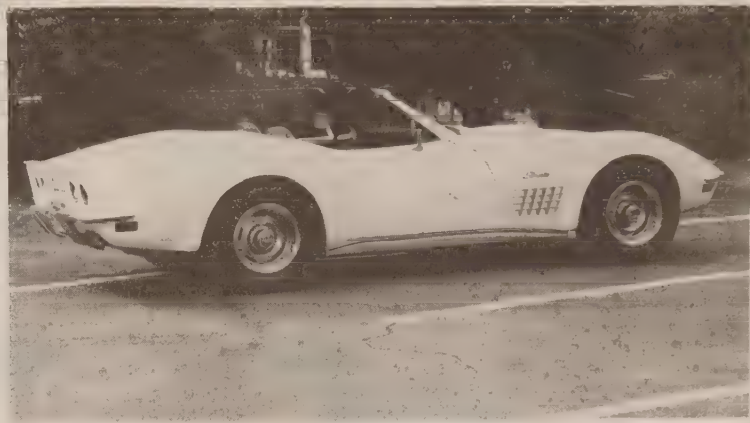
times. "White is a very forgiving color," Jackson reports, "and Mary is a very understanding wife." He said she has driven the two-seater just once.

The couple has driven the car throughout the eastern half of the United States. Jackson reminds us that, with the top down, luggage space in the 98-inch wheelbase

days, a separate lock was installed on most cars on the side of the left front fender.

Not so on the 1971 Corvette. The alarm lock was positioned at the rear of the car above the license plate, looking like a lock to the trunk (never mind that the Corvette didn't have a trunk lid).

Most 1971 Corvettes had astro ventilation that drew air into the cabin through vents ahead of the windshield. The air was then vented out through vents across the rear deck. Since Jackson's Corvette has the relatively rare factory-installed



After his return from Viet Nam, Les Jackson ordered a polar white 1971 Corvette Stingray convertible roadster with a black top and a black vinyl interior. The car finally has the red interior that he always dreamed about.

until she became Mrs. Jackson.

In 1992, after consulting with Dupont engineers about the viability of vinyl dyes, Jackson bought a gallon of rallye red Dupont vinyl dye. He then removed the entire interior of the Corvette, including sun visors and dashboard. With the vinyl draped over sawhorses, Jackson cleaned and prepared the vinyl.

Red solution

After spraying, the vinyl parts were reinstalled and to this day have yet to appear as anything other than original equipment, even down to the three-spoke steering wheel. While the interior was out becoming red, Jackson installed new carpeting and seat belt webbing. "Now," he exclaims, "after 21 years the car has the interior I should have ordered!"

The original paint is still on the car although it has been touched up several

roadster is limited to "a briefcase and a banana."

The Corvette convertible was designed to burn regular gasoline, and does so at the rate of about 15 or 16 mpg in city driving and usually about 17 mpg on the highway. Jackson says a tank of gas was used with economy in mind, so all the miles were on the highway. He achieved 21 mpg, but the trip wasn't very much fun.

Although the speedometer registers speeds up to 160 mph, Jackson said he thinks 132 mph is the maximum speed. It may look aerodynamic, he said, but it isn't. The car rolled out the factory door on Firestone wide oval tires that were worn out after 8,000 miles.

Burglars beware

Since the theft rate was extremely high for Corvettes, the 1971 models came with a burglar alarm as standard equipment. To activate or deactivate the alarms in those

air conditioner, the rear deck vents are sealed. Their only function, he explains, is to catch leaves!

Double dipping

Whenever he fires up the big V-8 and hears all that expression of power rumbling through the square exhaust tips, he is awash with a feeling of pride and satisfaction with only one complaint: "I've had to pay for the car twice," Jackson said. "Once when I bought it and the second time over 27 years in personal property taxes."

If you have an antique car of interest to "Classic Classics" readers, write to Vern Parker detailing its merits. (Please, no inquiries about selling or buying vehicles.)

His address:
Vern Parker
2221 Abbottsford Rd.,
Vienna, VA
22181

Features beef up Wrangler

Spare Parts

And a new navigation system...plus brake education on the Web

JEEP WRANGLER: The legendary Jeep delivers rugged, versatile four-wheel drive capability with a go-anywhere, do-anything attitude.

For 1998, the Dana 44 rear axle and the new 3.73 axle ratio replace the 3.55 axle ratio in Jeeps equipped with

the 4-liter engine.

Features available for the first time on Wrangler are automatic speed control, an immobilizer theft deterrent system and a tilting driver's seat. The Jeep Wrangler Sport is equipped with the 4-liter six-cylinder engine that produces 185 horsepower.

AVSTAR NAVIGATION: This spring IVS, Inc., will launch the Avstar Navigation system, a voice activated CD-ROM map device powered by the vehicle's battery.

Although Avstar can be enhanced with an optional Global Positioning Satellite antenna, it does not require one to function. Avstar is self-contained, lightweight and can be mounted perma-

The ABS Education Alliance has a Web site: www.abs-education.org.

nently, or transferred from vehicle to vehicle.

STOMP AND STEER: Millions of Americans grew up learning to "pump the brake" to prevent skidding in emergency stopping situations. With anti-lock brakes, the rules are "stomp and steer."

To help drivers get the maximum benefits of anti-lock brakes, the ABS Education Alliance has created a comprehensive Web site:

We Invite You To Fall In Love Again

Jaguar XJ Series



We kept what you love. The rest is history. For a chance to experience this alluring mix of modern technology and classic styling, visit Cole European.

Cole European JAGUAR

2103 North Main St.
Walnut Creek, CA 94596

(510) 935-COLE

EMMANUEL'S MUFFLERS

"Come in Roaring... Go Out Purring"

- CUSTOM, DUAL & TURBO EXHAUSTS
- CATALYTIC CONVERTERS
- FLEET SERVICE
- GLASS PACKS • FLOWMASTER
- CUSTOM WELDING FABRICATION

QUALITY WORKMANSHIP AT AFFORDABLE PRICES

Free Estimates
Free Local Pick-Up and Delivery
Waiting Room for Your Convenience
Cash & Senior Discounts
Mon.-Fri. 9 am to 5 pm
Sat. 8 am to 3 pm
2413 Clement Ave. & Park
Alameda
522-5216



Don't Miss a Single Issue To Subscribe Call 339-4040

Your ad Here! Call 339-4510

GOOD CHEVROLET
1630 Park St.,
Alameda 522-9221

Goodwrench Service Plus
The Plus means better.

www.goodwrench.com

New! GM Goodwrench Service Plus

Join our traditional quality parts and service and experienced technicians.

Plus Competitive Up-Front Pricing!

Plus Courtesy Transportation!

Plus A Lifetime Guarantee on Parts and Labor!

We're out to make your life a little easier with automotive service better than it's ever been before...



Alameda's ONLY GM DEALER

522-9221

Aston Martin: complete with humidor

DOWN THE ROAD

By Jill Amadio

Hounded out of restaurants and bars in California where new laws prohibit smoking, cigar-smokers are finding refuge in a car equipped specifically for them, the 1998 Alfred Dunhill DB7 Aston Martin convertible. The car comes complete with an in-car humidor in its center console that holds up to five cigars in its controlled 70-degree Fahrenheit mahogany box, along with a complimentary \$330 Dunhill lighter, a set of pens, and a \$435 silver cigar cutter.

Half the price of a Brookland's Bentley, and just a few thousand dollars more than a Mercedes-Benz S600, Aston Martin's "toys-for-the-boys" DB series claimed its greatest world fame in 1964 when the DB5 model got James Bond out of trouble in the film, "Goldfinger." Like other small European car companies, each car is hand-built to order and customized for trim, color, and specifications. Although the company has a five-car model line-up, only two, the \$138,500 coupe and the \$148,500 convertible, are available at Aston Martin's sixteen American dealerships.

The Dunhill connection came about a few years ago when the two companies discovered they had a mutual philosophy: their products must be useful, work dependably, be beautiful, and be the best of their kind.

"When I met with Callum Barton, chief executive of Alfred Dunhill, it was immediately apparent that there was a natural synergy of thought and purpose between our two companies," said Bob Dover, chairman of Aston Martin.

Dunhill's influence is also found inside the DB7's trunk, where a three-piece matching set of black calf leather luggage from Dunhill's CityScape collection is a

standard feature. The set consists of a briefcase, a weekender, and an overnighter.

Motoring accessories are a Dunhill tradition, and from 1897 to 1904 the company supplied rearview mirrors, fenders, and windshields. Dunhill also lays claim to having created windshield wipers.

The special edition DB7's body is painted a metallic platinum color, and the interior is swathed in hand-stitched charcoal Connolly leather. A silver plaque on the driver's side bottom door sill bears the car's limited production number. There is a rear benchseat but it is so diminutive, only a small child would be comfortable in it.

"The DB7 is, in effect, a classic two-seater," said Watt. "The design is slightly retro, and right now, with AD 2000 just around the corner, retro is a big seller, so Dunhill and ourselves have tailored the design to the turn of the century." It should be pointed out that the 1998 DB7 is a replica of its most popular 1996 model, although the Alfred Dunhill version is brand new.

Power comes from a 3.2-liter, supercharged six-cylinder, in-line, 24 valve engine that produces 335 horsepower. There's a choice of a five-speed manual, or a four-speed automatic transmission. Twin airbags, anti-lock brakes, cruise control and climate control are all standard features.

It takes Aston Martin twenty weeks to fulfill a custom order. Buyers on opposite coasts have different reactions to having to wait five months for their new car. "East coasters are far more relaxed, they don't mind waiting, but West coasters are very impatient, and want the car instantly," said Watt.

If you're not a cigar smoker, don't despair. Aston Martin will fill the center console with a selection of fragrances for men and a Dunhill grooming kit that includes cufflinks and a tie bar.

Don't take your brakes for granted

If your reaction time is typical, you'll travel about 70 feet in an emergency stop before your foot reaches the brake pedal.

With visual problems such as poor eyesight, bad lights or windshield wipers, or if you're experiencing the effects of medicine or alcohol, reaction time will be slower.

Just the start

Further, if you've neglected mechanical maintenance, hitting the brake pedal may be only the beginning of your crisis. Erratic braking action can make a bad emergency situation worse, as it can pull your car right into the accident—or it may not stop at all. That's the number one fear among

drivers, according to one survey.

Despite recent advancements in braking system design, including anti-lock brakes, this vital safety system is among the most neglected on our motor vehicles and a leading mechanical cause of accidents.

The chain of events that occur in your car's braking system is as strong as its weakest link. A malfunction of any part of the system can cause erratic brakes or complete failure.

How it works

Here's what happens when you apply the brake pedal:

The pressure of your foot against the pedal is transferred to the hydraulic master cylinder, where

pressurized fluid is fed to hydraulic cylinders at the four wheels.

On disc brakes, the caliper causes friction pads to squeeze the spinning rotor (like brake calipers squeezing the rim of a bike wheel), slowing or stopping the wheel.

On rear wheel drum brakes, a wheel cylinder receives the pressure and forces the brake shoes against the rotating drums.

Friction key

Some vehicles have disc brakes or drum brakes on all four wheels; most have a combination of disc on front, drum on rear. In every case, it's friction that stops the vehicle. Motion energy is converted to heat, which is dissipated by air cooling the

rotors and drums.

Simple as the process may sound, it is a complex system that must function in concert. Friction and combined with the elements and contamination, lead to wear and deterioration of the braking system. A periodic inspection and adjustment is essential.

Car Care Council of an illustrated pamphlet on the braking system.

For your free copy, a business-sized, self-addressed, stamped envelope to:

Car Care Council, Department B, One Grande Lake, Port Clinton, OH 43452.

TOYOTA OF BERKELEY PRESENTS

The All New Toyota PRERUNNER

In Stock Now PLUS...

98 COROLLAS

ONLY **\$12,388**

Nicely Equipped Automatics

Order yours this weekend!



98 TACOMAS

\$10,988 After Rebate
OR **\$99***/mo. + tax



Nicely equipped with AC, PS, Cass.

98 RAV4s

\$15,988
OR **\$209***/mo. + tax



*36 lease payments of \$209/mo. + tax. Drive off \$1,942. Total of payments \$7,524 + tax. Residual \$10,586. Based on 12k mi/year.

CAMRY WAGONS

12 to choose from... '92-'96 models:



Available in 4 or 6 cylinder, 5 or 7 passenger, and with automatic or 5-speed.

98 CAMRYS

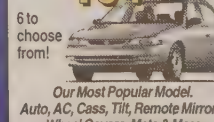
Nicely Equipped!
\$16,988
OR **\$199***/mo. + tax



*36 lease payments of \$199/mo. + tax. Drive off \$1,998. Total of payments \$7,164 + tax. Residual \$11,696. Based on 12k mi/year.

98 COROLLAS

\$13,988
OR **\$164***/mo. + tax



Our Most Popular Model. Auto, AC, Cass, Tilt, Remote Mirrors, Wheel Covers, Mats & More.

*36 lease payments of \$164/mo. + tax. Drive off \$1,988. Total of payments \$5,904 + tax. Residual \$9,390. Based on 12k mi/year.

NOBODY BEATS BERKELEY

TOYOTA OF BERKELEY

2400 SHATTUCK AVE. (510) 845-2530

All prices + tax, lic. & doc. fees. All vehicles subject to prior sale. Expires 3/9/98.

WOW

THE BEST KEPT SECRET ON AUTO ROW

The New BROADWAY VOLKSWAGEN

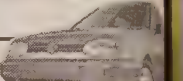
Order Your New Beetle Now!

NEW '98 GOLF

30 TO CHOOSE

- ☒ A/C
- ☒ AM/FM Cass
- ☒ Power Steering
- ☒ Power Locks
- ☒ Moonroof
- ☒ GL
- ☒ Keyless Entry
- ☒ Alarm
- ☒ Dual Airbags

#140334



\$14,988

NEW '98 JETTA

OVER 80 TO CHOOSE

- ☒ Auto
- ☒ Moonroof
- ☒ A/C
- ☒ AM/FM Cass
- ☒ Cruise Control
- ☒ Alarm
- ☒ Keyless Entry
- ☒ Power Locks
- ☒ Power Steering
- ☒ GL

7 at this price



\$16,888

NEW '98 PASSAT

17 IN STOCK

- ☒ Power Windows
- ☒ Power Locks
- ☒ ABS
- ☒ Alarm System
- ☒ Cruise
- ☒ Tilt/Telescope Wheel
- ☒ Cassette
- ☒ GLS
- ☒ Premium Sound & Alarm

#163146



\$19,788

BRING YOUR BEST DEAL WE WILL BEAT IT!!!

HUGE SELECTION OF 97-98

Jetta, Golf, GTI, Cabrio, demos & more!

CADILLAC '93 Sedan DeVille Prestige, loaded #37574	JAGUAR '94 XJ6 Burgundy #99955	TOYOTA '96 800 Tundra 4-door, 2.7L, 4-cyl, 4-speed, 15k mi. actual #10000
HONDA '93 Civic CPE Auto, cass, AC #91922	MAZDA '94 626 LX Auto, AC, pwr locks, pwr windows, #19199	TOYOTA '97 Corolla Auto, 1.8L, 4-cyl, 5-speed #40007
MERCUY '96 Tracer Auto, AC, cass, 25k mi. #20340	NISSAN '94 Pathfinder V6, auto, loaded #21441	NISSAN '95 Quest LE 7 pass, loaded #40000
FORD '94 Explorer V6, 5-speed #101075	VOLKSWAGEN '93 Passat GLX Auto, loaded, 2 to choose from, #118071	TOYOTA '98 Tercel 5-speed, 4-cyl, 1.6L, 15k mi. #11842

Drivers wanted!

The New BROADWAY VOLKSWAGEN

2740 Broadway, Oakland

510-834-7711

1-800-94-NEW VW

All prices + tax, lic. & doc. All prices applied only to standard finance lease. Proceeds from sale of vehicle may be used to pay off lease. Subject to prior sale.

Cavanaugh Motors

CHRYSLER
Plymouth

Over 79 Years Service

All New Chrysler '98 CONCORDE

Includes 2.7V6 Engine, Keyless Entry System, Light Pkg., Powerlocks, Power Mirrors, AM/FM Cassette Radio, Power Seat, Speed Control, Tilt Wheel, and Power Windows.

Order Yours Now For **\$21,298**



1.9% APR Financing on all 1998 Plymouth Neons (OAC)

USED CAR SPECIALS

1997 Chrysler L.H.S. Now \$17,995

Factory Warranty — Moon Roof #3ULE611

1995 Toyota 4 Runner 4WD Reduced Very Low Mileage, Power Extras #3NMF632

1990 Plymouth Voyager \$6,995

One Owner, Low Mileage #2SRR327

1997 Dodge Neon Highline \$9,995

Automatic, Power Steering, A/C #3ULC000

1997 Plymouth Breeze \$12,995

Power Extras, Warranty #3JNV903

1700 Park Street, Alameda

523-5246

SPRING SELL-A-BRATION SALE

GMC

'98 YUKON



\$4,000 OFF MSRP!

VIN #735597. One at this price. Price excludes leases.

'98 SIERRA PICKUP



V8 Power!

\$17,998⁰⁰

Full Size • Automatic Trans • Air Conditioning
Tilt & Cruise • V8 Engine

VIN #531865. One at this price. Price excludes leases.

PONTIAC



EXCITEMENT

'98 SUNFIRE



OR 2.9% APR 36 months

\$229⁰⁰ + tax
LEASE ONLY 36 MONTHS
\$0 DOWN!

VIN #819803, 557611, 556835, 520299, 527210, 533324

'98 GRAND AM



OR 2.9% APR 36 months

\$249⁰⁰ + tax
LEASE ONLY 36 MONTHS
\$0 DOWN!

VIN #518001, 519715, 764863

'98 FIREBIRD



OR 2.9% APR 36 months 6 cyl only

\$299⁰⁰ + tax
LEASE ONLY 48 MONTHS
\$0 DOWN!

VIN #201682. One at this price.

ALL OF THE ABOVE INCLUDE: AUTO TRANS, A/C and MUCH MORE!!

All leases on approval of credit. Sunfire & Grand Am based on 12,000 miles annually and are for 36 mos. Firebird based on 15,000 miles annually and is for 48 mo. Above leases require no down payment, but drive off fees are due from customer at lease signing (Sunfire \$870, Grand Am - \$899, Firebird - \$1,048). Option to buy at lease end \$7,722 for Sunfire, \$8,486 for Grand Am and \$9,198 for Firebird. Total of payments: \$8,686 Sunfire, \$9,466 Grand Am, \$15,228 Firebird. Ad expires close of business 3-8-98.

PRE-OWNED LUXURY • LARGE SELECTION TO CHOOSE FROM!



'96 JIMMY GMC TRUCK
\$21,950
Auto, A/C, 4x4, leather, full power, 10 mi. extras. #231152



'95 BMW 318i
\$19,995
A/C, full power, CD, sunroof, ABS, alloys, leather. #612437



'90 CADILLAC ELDORADO
\$9,995
Blertz pkg, full power, leather, A/C, alloys, 10 miles. #306766



'94 CHRYSLER TOWN & COUNTRY
\$15,995
Auto, lt & rear A/C, 10 mi, full pwr, CD, 10 mi, prem sound, xtras. #282061



'95 JEEP GRAND CHEROKEE
\$23,995
4x4, auto, A/C, full pwr, CD, 10 mi, prem sound, alloys. #683467



'95 CADILLAC DEVILLE
\$22,995
Full power, sedan, 4-dr, thr, A/C, CD, prem sound, alloys. #267586



'97 CHEVY TAHOE
\$29,995
4x4, auto, A/C, LT, pkg, full pwr, thr, CD, alloys, xtras. #V530082



'94 JEEP WRANGLER
\$14,995
Auto, A/C, cass, 4x4, PS, tilt, only 16k mi. #427633



'93 MAZDA MIATA
\$9,995
A/C, leather, cassette, PW, alloys, cruise, PS. #420676



'95 CADILLAC SEVILLE SLS
\$25,995
Full power, A/C, moonroof, prem wheels, thr, cass, 10 mi. #803796

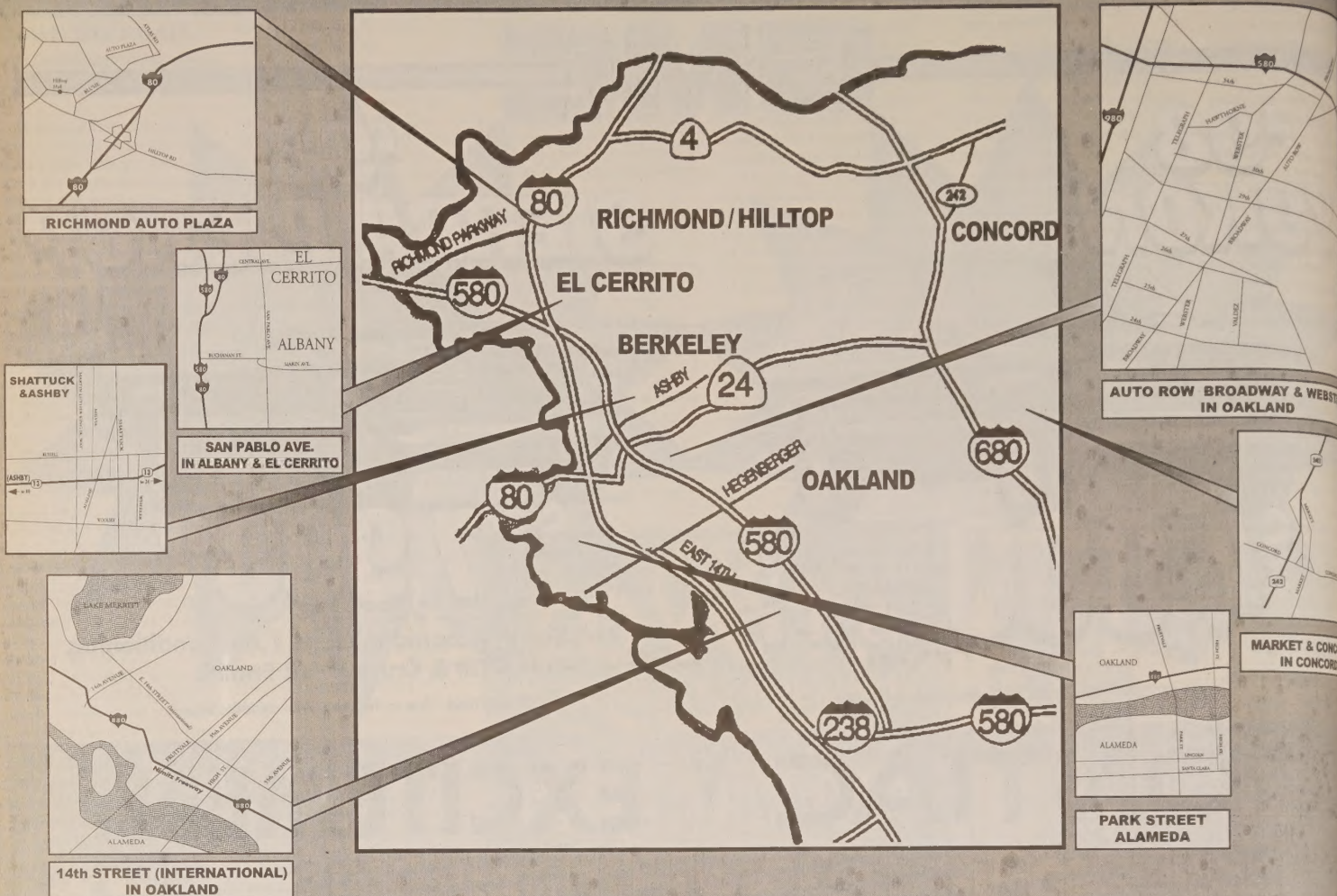
Conveniently Located At
Broadway & Piedmont
OAKLAND

Connell

AUTO CENTER

893-9110
or
800-830-5311

AUTO LOT LOCATOR



CHEVROLET

GOOD CHEVROLET

1630 Park St., Alameda
(510) 522-9221

BUICK - CHEVROLET /GEO COCHRAN & CELLI AUTO CENTER

3330 Broadway Auto Row, Oakland
(510) 450-6600



WEATHERFORD BMW

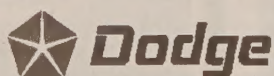
735 Ashby Ave., Berkeley
(510) 654-8280



Cadillac

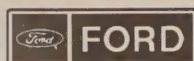
GMC - CADILLAC - PONTIAC CONNELL AUTO CENTER

3093 Broadway Auto Row, Oakland
(510) 893-9110



SMITH DODGE

12300 San Pablo Ave., Richmond Hwy 80 at San Pablo exit
(510) 620-1080 • (800) 533-7626

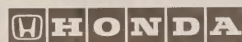


BROADWAY FORD

2560 Webster Street, Oakland
(510) 832-8800



3291 Auto Plaza, Richmond
(510) 243-6100



HONDA OF EL CERRITO

11820 San Pablo Ave., El Cerrito
(510) 529-1323

LLOYD WISE HONDA

10550 E. 14th St. (International Blvd.), Oakland
(510) 638-4000

HYUNDAI

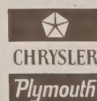
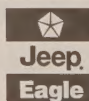
LLOYD WISE HYUNDAI

3300 Broadway Auto Row, Oakland
(510) 251-8300

ISUZU

ISUZU - NISSAN

CONNELL AUTO CENTER
3093 Broadway Auto Row, Oakland
(510) 893-9110



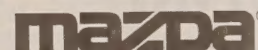
JEEP/EAGLE - CHRYSLER - PLYMOUTH COCHRAN & CELLI AUTO CENTER

3330 Broadway Auto Row, Oakland
(510) 450-6600



LEXUS OF CONCORD

2101 Market St., Concord
(510) 682-3033



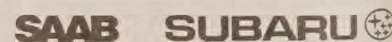
COCHRAN & CELLI AUTO CENTER

3330 Broadway Auto Row, Oakland
(510) 450-6600



LLOYD WISE NISSAN

10500 E. 14th St. (International Blvd.), Oakland
(510) 638-4428



DOWNTOWN SAAB-SUBARU

4145 Broadway Auto Row, Oakland
(510) 547-4436



SATURN OF OAKLAND

2355 Broadway Auto Row, Oakland
(510) 839-6400



DOWNTOWN TOYOTA

4145 Broadway Auto Row, Oakland
(510) 547-4436

RON GOODE TOYOTA

1801 Park Street, Alameda
(510) 522-6400

TOYOTA OF BERKELEY

2400 Shattuck Ave., Berkeley
(510) 845-2530



THE NEW BROADWAY VOLKSWAGEN

2740 Broadway Auto Row, Oakland
(510) 834-7711

Below Factory Prices!

**NO
ADDITIONAL DEALER
MARK UP!!**

\$199 per mo. + tax 35 months
NEW '98 PLYMOUTH NEON
\$999 DOWN cash out of pocket



- ✓ Dual Air Bags
- ✓ Stereo
- ✓ Halogen Lights
- ✓ Power Steering
- ✓ Remote Trunk Release
- ✓ Wide Goodyears
- ✓ Power Brakes
- ✓ Rear Defogger
- ✓ Tinted Glass

One at this price - 24200/564612, \$11,825, 36 mo closed end lease, \$199.91 + tax per mo. Residual \$5,910.25. Total drive off \$999 cash. Termination fee \$250. Subject to "good credit" approval #700, 12k mi/yr. Penalty 10¢/mi. or Kelly Blue Book whichever is less. Total pymts. \$10,073.35. Bank fee \$550.

\$299 per mo. + tax 35 months
NEW '98 PLYMOUTH VOYAGER MINI-VAN
\$999 DOWN cash out of pocket



- ✓ Dual Air Bags
- ✓ Stereo
- ✓ Carpet Cargo
- ✓ 7 Passenger Seating
- ✓ A/C
- ✓ Luxury Wheel
- ✓ Rear Wiper
- ✓ Hi Back Bucket

31 IN STOCK

3 at this price - #23599/501142 • #24402/523273 • #24489/523275 \$17,965, 36 mo closed end lease, \$299.98 + tax per mo. Residual \$10,679.50. Total drive off, \$399 cash + \$750 factory rebate. Termination fee \$250. Subject to "good credit" approval #700, 12k mi/yr. Penalty 10¢/mi. or Kelly Blue Book whichever is less. Total pymts \$13,114.55. Bank fee \$550.

? Bad Credit? No Credit? Bankruptcy? Divorce? NO PROBLEM! Drive 'er home today!! ?

\$319 per mo. + tax 35 months
NEW '98 JEEP 4x4 WRANGLER
\$999 DOWN cash out of pocket



- ✓ A/C
- ✓ Boards
- ✓ Cruise
- ✓ Cassette
- ✓ High Back Bucket
- ✓ Power Steering
- ✓ Add A Trunk
- ✓ Whitewalls / Tires

3 IN STOCK!

One at \$18,660 #24363/32060, 36 mo. closed-end lease, \$319.38 + tax per mo., residual \$11,446, total drive off, \$999, termination fee \$250, subject to credit approval #700 score, 12k mi/yr. penalty 15¢/mi or Kelly Blue Book whichever is less, total pymts \$13,099.55, bank fee \$350.

\$358 per mo. + tax
NEW CHRYSLER JXi SEBRING CONVERTIBLE
\$999 DOWN cash out of pocket



One at \$26,680. Closed-end lease, #60309/23617, 60 mos. Residual \$10,405.20. Total drive off \$999 + \$750 rebate. Termination fee \$250. Subject to good credit approval #700 12,000 mi/yr. penalty 15¢/mi or Kelly Blue Book whichever is less. Total payments \$25,853.83. Bank fee \$450.

\$369 per mo. + tax
NEW CHRYSLER TOWN AND COUNTRY VAN
\$999 DOWN cash out of pocket



One at \$27,345. Closed-end lease, #366240, 60 mos. Residual \$12,199.55. Total drive off \$999 + \$750 rebate. Termination fee \$250. Subject to good credit approval #700, 12,000 mi/yr. penalty 15¢/mi or Kelly Blue Book whichever is less. Total payments \$25,325.55. Bank fee \$450.

**INDOOR
DISPLAY**

Isn't it time for a real car?
1998 BUICK LESABRE



SALE!!
\$23,999
MSRP \$25,587

Loaded - CD, Keyless Entry, Power Seats
2 to choose from - many others in stock

VIN #481821, #46840

1998 BUICK REGAL

Buy A Regal...

and receive a free airline ticket
on United Airlines to anywhere
in the continental US!!



TEST DRIVE
A '98 BUICK & receive 1,000 free flyer miles!!!

SAVE \$\$\$ ON '98 REGALS!!

**Buy Low... Sell High...
We Need Your Trade In!!**

SUBURBANS

'97's & '98's - LOADED!



SAVE \$\$\$!

**HUNDREDS AVAILABLE THRU
DEALER NETWORK SERVICES**

MAKE BEST DEAL!! MUST GO!!

NEW '98 TAHOES

2-Door or 4-Door



SAVE \$3500 AT LEAST!!!

BIG SELECTIONS!!

1998 CHEVROLET SILVERADO EXT CAB 4x4

\$27,999⁹⁶

SKIER CUSTOM PACKAGE - Just in time for fresh packed powder!



Retail \$34,421

Custom Running Boards, Bedliner, Wood Dash, Custom Interior
4 Custom Colors!!!

**LOW DOWN
How Low Can We Go?
\$0 DOWN**

1998 MAZDA MPV LX 4x4

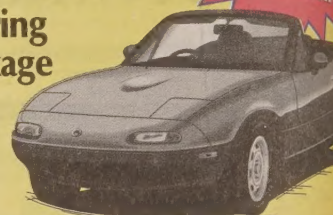


\$5000 OFF MSRP

VIN #836884

1997 MAZDA MIATA

A/C, Touring Package



\$4000 OFF MSRP

VIN # 733465

**COMMITTED
TO BE #1 IN CUSTOMER
SATISFACTION!!**

1997 MAZDA MX-6

Auto, Popular Group



\$5000 OFF MSRP

VIN #613012

1997 MAZDA PROTÉGÉ LX



\$3000 OFF MSRP

VIN #169622

1997 MAZDA TRUCK B2300

SE-5 Preferred Group



\$3000 OFF MSRP

VIN #M14305

COCHRAN & CELLI

JEEP • CHRYSLER • PLYMOUTH • CHEVROLET • BUICK • MAZDA • USED CARS

BROADWAY AT PIEDMONT AVENUE • OAKLAND

(510) 450-6600

ALL CARS PLUS TAX & LIC. DOC. FEES, BANK APPROVAL, AND PRIOR SALE. EXPIRES 24 HOURS AFTER PUBLICATION.